UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF ILLINOIS EASTERN DIVISION

UNITED STATES AND EXCHANG	S SECURITIES E COMMISSION,
	Plaintiff,
V.	
- /	INC., EQUITYBUILD JEROME H. COHEN, OHEN,
	Defendants.

Civil Action No. 18-cv-5587

Judge John Z. Lee

Magistrate Judge Young B. Kim

FOURTEENTH MOTION TO CONFIRM THE SALE OF CERTAIN REAL ESTATE AND FOR THE AVOIDANCE OF CERTAIN MORTGAGES, LIENS, CLAIMS, AND ENCUMBRANCES

Kevin B. Duff, as receiver ("Receiver") for the Estate of Defendants EquityBuild, Inc. ("EquityBuild"), EquityBuild Finance, LLC ("EquityBuild Finance"), their affiliates, and the affiliate entities of Defendants Jerome Cohen and Shaun Cohen (collectively, the "Receivership Defendants"), respectfully moves for approval of the sale of certain real estate and for the avoidance of certain mortgages, liens, claims, and encumbrances.

To the extent that this motion makes reference to "secured" interests or "released" mortgages, those references are descriptive only and not intended as representations that the subject security instruments have been conclusively determined "secured" or "released." This motion takes no position with respect to the validity or priority of any encumbrance referenced herein, and the order in which any encumbrances are enumerated in the paragraphs that follow should not be construed as a finding or opinion regarding such issues.

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This Court Authorized The Receiver To Sell Assets Owned By The Receivership Defendants.

1. The United States Securities and Exchange Commission filed this case against EquityBuild, EquityBuild Finance, Jerome Cohen, and Shaun Cohen alleging violations of Section 10(b) of the Securities Exchange Act of 1934 (the "Exchange Act"), 15 U.S.C. § 78j(b), and Rule 10b-5 promulgated thereunder, 17 C.F.R. 240.10b-5, Section 20(a) of the Exchange Act, 15 U.S.C. §78t(a), Sections 5(a) and 5(c) of the Securities Act of 1933 (the "Securities Act"), 15 U.S.C. §77e(a) and (c), and Section 17(a) of the Securities Act, 15 U.S.C. §§77q(a).

2. In its August 17, 2018 Order Appointing Receiver (Dkt. 16), the Court assumed exclusive jurisdiction over, and possession of, the assets of EquityBuild.

3. In the Order Appointing Receiver, the Court conferred upon the Receiver (1) "all powers, authorities, rights and privileges" theretofore possessed by the principals of the Receivership Defendants under applicable state and federal law, as well as by the governing operating and shareholders' agreements, and (2) all powers and authority of a receiver at equity, as well as all powers conferred upon a receiver under 28 U.S.C. §§ 754, 959, and 1692, and FRCP 66. (Dkt. 16, ¶4)

4. The Court further authorized the Receiver to "take all necessary and reasonable actions to cause the sale" of "all real property in the Receivership Estate, either at public or private sale, on terms and in the manner the Receiver deems most beneficial to the Receivership Estate, and with due regard to the realization of the true and proper value of such real property." (*Id.*)

The Receiver Will Provide Fair, Adequate, And Sufficient Notice Of This Motion To All Interested Parties.

5. In addition to service through the Court's electronic case filing system, the Receiver intends to serve a copy of this motion (and the accompanying notice of motion) upon all interested

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parties of which he is currently aware by electronic mail (to the extent he possesses an e-mail address) or by regular mail if he possesses a mailing address but no e-mail address.

6. The Receiver will use information obtained from EquityBuild's records, as well as communications received during the course of the Receivership, to ensure that contact information is as complete as reasonably possible.

7. A copy of this motion will also be posted on the Receiver's webpage at http://rdaplaw.net/receivership-for-equitybuild.

The Court Should Confirm The Private Sale Of A Vacant Parcel Of Land In Houston, Texas, Pursuant To 28 U.S.C. § 2001.

The court should confirm the private sale of a vacant parcel of land located at 1102
 Bingham Street, Houston, Texas 77007 ("<u>1102 Bingham</u>").

9. On September 13, 2019 (Dkt. 522), the Receiver moved for leave to retain Integra Realty Resources, Southwest Realty Consultants, and Greenbriar Appraisal Company to provide market value appraisals of <u>1102 Bingham</u> and to list the property for sale, and that motion was granted by Order dated October 15, 2019 (Dkt. 544).

10. Pursuant to 28 U.S.C. § 2001, the Court may confirm a private sale of realty if (1) the sale price is no less than two-thirds of the appraised value as ascertained by three disinterested, court-appointed appraisers, (2) the terms of the sale are published in a newspaper of general circulation at least ten days before confirmation, and (3) following said publication notice, no person offers to purchase the property for an amount at least ten percent higher than the price obtained through the private sale.

11. An appraisal of <u>1102 Bingham</u> submitted by Greenbriar Appraisal Company indicated an "as is" market value of \$1,020,000 as of October 23, 2019. (A true and accurate copy is attached at Tab A.)

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12. An appraisal of <u>1102 Bingham</u> submitted by Integra Realty Resources indicated an "as is" market value of \$1,200,000 as of October 22, 2019. (A true and accurate copy is attached at Tab B.)

13. An appraisal of <u>1102 Bingham</u> submitted by Southwest Realty Consultants indicated an "as is" market value of \$1,100,000 as of October 18, 2019. (A true and accurate copy is attached at Tab C.)

14. The Receiver entered into an Exclusive Sales Listing & Asset Management Agreement with SVN/AVR Commercial Real Estate Services ("SVN/AVR") on August 12, 2019, and that agreement was amended on November 6, 2020 to extend the term.

15. Tony Roubik, the Managing Director of SVN/AVR, is a commercial real estate broker who has specialized in the sale of office, industrial, multi-family, self storage, and retail properties in Houston, Texas for more than thirty years. (Declaration of Tony Roubik, Tab D, \P 3.)

16. Mr. Roubik listed <u>1102 Bingham</u> for sale on CoStar and LoopNet (each a national commercial real estate data platform), on the SVN website, and with the Houston Association of Realtors multiple listing service. (*Id.*, \P 5.)

17. Mr. Roubik also created an offering memorandum touting the site as a luxury townhome development opportunity in a prime location within walking distance of numerous lifestyle amenities and with excellent views of the Houston skyline, and SVN "e-mail blasted" it to over 500,000 known buyers of commercial real estate in their nationwide database. (*Id.*, \P 6.)

18. Metrics made available by CoStar and LoopNet indicate that the listings on their websites were viewed by 11,619 prospects 57,203 times. (*Id.*, \P 7.)

19. On December 16, 2019, Mr. Roubik presented <u>1102 Bingham</u> on SVNLive, a web broadcast viewed by thousands of commercial real estate brokers and investors. (*Id.*, \P 8.)

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20. Although he originally advertised the property for sale at \$1,295,000, the initial marketing efforts did not generate sufficient interest, so he lowered the asking price to \$995,000 on March 9, 2020, updated all the marketing materials and online listings accordingly, and sent a new e-mail blast notifying all addressees of the reduction in offering price. (*Id.*, ¶ 9.) In each instance, the asking price was set following consultation with and the approval of the Receiver.

21. An offer to purchase the property for \$840,000 was ultimately submitted on May 5, 2020, but that offer was later withdrawn with the prospective purchaser citing concerns about the economic uncertainty associated with the Covid-19 pandemic. (*Id.*, \P 10.)

22. Zeppelin Realty LLC offered to purchase the property for \$825,000 on September 16, 2020 (*id.*, \P 11), and, on or about November 18, 2020, following several rounds of negotiation, the Receiver entered into a contract to sell <u>1102 Bingham</u> for \$892,500, a price greater than two-thirds of the "as is" market value ascertained by each of the three court-appointed appraisers. (A true and accurate copy is attached at Tab E.)

23. The Receiver published notice of the terms of the sale of <u>1102 Bingham</u> in the <u>Houston Chronicle</u>, a newspaper of general circulation in Houston, Texas, on June 23, 2021.
(A true and accurate copy of the Affidavit of Publication is attached at Tab F.)

24. Title to <u>1102 Bingham</u> is clouded by, among other things, the following encumbrances of record:

a. that certain Deed of Trust dated April 1, 2014 and recorded April 3, 2014 in Harris County Clerk File No. 20140134453 granted by EquityBuild, Inc., a Florida corporation d/b/a EB EquityBuild Capital, Inc. in favor of Shaun Cohen, Trustee, for those specific parties reflected in the Note c/o Hard Money Company, LLC, a Delaware limited liability company d/b/a Venture Hard Money Capital, LLC;

b. that certain Deed of Trust dated August 16, 2018 and recorded August 27,
2018 in Harris County Clerk File No. RP-2018-392596 granted by EquityBuild, Inc., a
Florida corporation d/b/a EB EquityBuild Capital, Inc. in favor of Shaun Cohen, Trustee,
for Tikkun Holdings, LLC;

c. that certain Notice of Lis Pendens recorded March 1, 2018 in Harris County Clerk File No. RP-2018-87604 in connection with the lawsuit captioned *Anson Markwell*, *as Trustee for the Amark Investment Trust v. EquityBuild, Inc. d/b/a EB EquityBuild Capital, Inc., et al.*, 165th State District Court of Harris County Texas, Case No. 2018-13722; and

d. that certain Notice of Lis Pendens recorded June 28, 2018 in Harris County Clerk File No. RP-2018-289229 in connection with the lawsuit captioned *Anson Markwell*, *as Trustee for the Amark Investment Trust v. EquityBuild, Inc. d/b/a EB EquityBuild Capital, Inc., et al.,* United States District Court for the Southern District of Texas, Houston Division, Civil Action No. 4:18-cv-01274.

The Receiver Will Be Required To Pay Certain Costs Associated With The Conveyance Of <u>1102 Bingham</u>.

25. At the closing of the sale of <u>1102 Bingham</u>, certain costs and expenses will be paid from the sale proceeds, including, but not limited to, (1) a \$5,008 premium associated with the delivery of a policy of owner's title insurance, (2) the cost of state, local, and municipal transfer taxes, (3) a \$450 closing (or escrow) fee assessed by the title company, (4) the reimbursement to Andrew E. Porter, counsel for the Receiver, of an advance in the amount of \$869.11 associated with the publication of the legal notice of sale, and (5) a series of ancillary and customary charges including, among other things, a \$2.00 State of Texas Policy Guaranty Fee and a \$250 recording fee.

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26. To convey clear title to the property, the Receiver will also likely be required to pay certain liens on the property currently estimated in the following amounts:

a. an amount equal to \$24,790.95 plus penalties and accrued interest in respect of delinquent 2018 Harris County, Texas real property taxes;

b. an amount equal to \$30,059.12 plus penalties and accrued interest in respect of delinquent 2019 Harris County, Texas real property taxes;

c. an amount equal to \$54,850.07 plus penalties and accrued interest to obtain a release of that certain State Tax Lien recorded against EquityBuild, Inc. on May 2, 2019 in Harris County Clerk File No. RP-2019-181361;

d. an amount equal to \$125.00 plus interest accrued at ten percent per annum to obtain a release of that certain Notice of Lien for Work or Improvements dated August 20, 1981 and recorded September 11, 1981 in Harris County Clerk File No. H138074;

e. an amount equal to \$235.00 plus interest accrued at ten percent per annum to obtain a release of that certain Notice of Lien for Work or Improvements dated February 28, 1983 and recorded March 29, 1983 in Harris County Clerk File No. H874706;

f. an amount equal to \$389.43 plus interest accrued at ten percent per annum to obtain a release of that certain Statement and Notice of Lien for Work or Improvements dated June 27, 2017 and recorded June 30, 2017 in Harris County Clerk File No. RP-2017-294376;

g. an amount equal to \$1,565.50 plus interest accrued at ten percent per annum to obtain a release of that certain Statement and Notice of Lien for Work or Improvements

dated February 4, 2019 and recorded February 7, 2019 in Harris County Clerk File No. RP-2019-52313; and

h. a sales commission in the amount of 5.5% of the sales price, or \$49,087.50, to SVN/AVR for real estate brokerage services.

The Receiver Will Segregate And Hold The Sales Proceeds In A Separate Sub-Account.

27. Pending the completion of the claims process and a to-be-approved distribution plan, the proceeds from the sale of <u>1102 Bingham</u> will be held in a separate subaccount established by the Receiver (and for which the Receiver will maintain an accounting as to all sums deposited therein) and will not be available to pay operating expenses of the Receivership, absent further order of Court. The inclusion of such amounts in a separate subaccount does not constitute an admission that any or all such amounts are subject to a valid security interest. The actual amount of sales proceeds in the subaccount to which the parties claiming the secured interest are entitled will be subject to determination through the claims process. The Receiver reserves all rights to seek a transfer of any such proceeds to the Receiver's operating account by subsequent Order of the Court.

WHEREFORE, the Receiver respectfully requests that this Court grant the Fourteenth Motion To Confirm The Sale Of Certain Real Estate And For The Avoidance Of Certain Mortgages, Liens, Claims, And Encumbrances by entering an order in the form attached at Tab G approving the sale of <u>1102 Bingham</u> free and clear of the mortgages, liens, claims, and encumbrances identified herein, and with all such mortgages, liens, claims, and encumbrances attaching to the sales proceeds with the same force, validity, status, and effect, if any, as they had prior to the sale.

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Dated: July 19, 2021

Kevin B. Duff, Receiver

By: <u>/s/ Michael Rachlis</u> Michael Rachlis Jodi Rosen Wine Rachlis Duff & Peel LLC 542 South Dearborn Street, Suite 900 Chicago, IL 60605 Phone (312) 733-3950 <u>mrachlis@rdaplaw.net</u> <u>jwine@rdaplaw.net</u>

APPRAISAL OF

One tract of effectively vacant land containing 0.6887 Acres, located along the north side of Bingham Street, approximately 263 feet east of Holly Street, Houston, Harris County, Texas 77007.

PREPARED FOR

Mr. Kevin B. Duff c/o Ms. Justyna G. Rak Rachlis Duff Peel & Kaplan, LLC. 542 S. Dearborn Street, Suite 900 Chicago, IL 60605

Date of Value: October 23, 2019 Date of Report: October 31, 2019

Tab	ker.com
Α	exhibitsticker.com





October 31, 2019

Mr. Kevin B. Duff c/o Ms. Justyna G. Rak Rachlis Duff Peel & Kaplan, LLC. 542 S. Dearborn Street, Suite 900 Chicago, IL 60605

Reference: Appraisal Report of one tract of effectively vacant land containing 0.6887 acres, located along the north side of Bingham Street, approximately 263 feet east of Holly Street, Houston, Harris County, Texas 77007.

Dear Mr. Duff:

In compliance with your request, the above-referenced property has been visited and appraised as of October 23, 2019. The subject site is 30,000 square feet or 0.6887 acres of effectively vacant land located along the north side of Bingham Street, approximately 263 feet east of Holly Street, Houston, Texas 77007. The subject is improved with a 918 square foot single family residential home, built in 2002. The improvements were in poor condition at the time of our site visit with the appliances and some plumbing fixtures missing as well as the property overgrown. Based on the size and condition of the improvements, as well as the location of the site, the residence is not considered to add any contributory value to the site.

The site was overgrown and there were some abandoned tires located on it. The value in this report is based on the extraordinary assumption that there are no environmental conditions which would affect value. If there are conditions noted, the value contained within this report could be impacted.

The purpose of this report is to form an opinion of the "as is" market value of the subject property. The report is based on our site visit and on research into various factors that influence value. Since the subject is effectively vacant land, only the sales comparison approach to value has been utilized to estimate the market value. In our opinion, the "as is" market value of the fee simple estate of the subject property, as of October 23, 2019, based on a one year exposure period, is as follows:

\$1,020,000

Market Value, as further defined in this report, is the most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeable, and assuming the price is not affected by undue stimulus.

In accordance with the definition of Market Value utilized in this appraisal report, the marketing period as set forth in this report represents the time period required to sell the subject property, allowing for currently identified market conditions and factors. Based on the quality and location, as well as the current market conditions, it is the appraisers' opinion that the market value of the subject property is based on an anticipated exposure period of one year.

Mr. Kevin B. Duff c/o Ms. Justyna G. Rak October 31, 2019 Page 2

Prior to accepting this assignment, the appraisers concluded that they have the necessary experience and/or knowledge to competently complete the appraisal, and during the preparation of the appraisal, the appraisers have not discovered any areas in the assignment requiring appraisal expertise in which we were lacking.

The above statements of appraiser competency applies to knowledge and/or experience for the real estate appraisal discipline and not other areas of trades, professions or disciplines such as engineering, surveyors, attorneys, etc.

Our site visit did not reveal, nor did we observe, or are we aware of any natural, cultural, environmental, recreational, or scientific value influences affecting the subject property. Additionally, we have not made a specific Americans with Disabilities Act (ADA) compliance survey and analysis of this property to determine whether or not it is in conformity with the various detailed requirements of the ADA. The opinion of value is predicated on the assumption that no such influences are present that would affect our value conclusions.

We have no expertise in these fields and no responsibility is assumed for any such conditions or for any expertise, engineering or other special knowledge required to discover them. Such studies are required before these values can be relied on by readers of this report.

To the best of our understanding this report conforms to the appraisal guidelines of Appraisal Standards and Definitions, FIRREA, and the rules of the Uniform Standards of Professional Appraisal Practice adopted by the Appraisal Standards Board of the Appraisal Foundation.

We certify that we have no interest, present or proposed, in the subject property, that the opinion herein has been reached after investigation, analysis and study of pertinent data, and that our fee is in no way contingent upon the value reached. This appraisal is made subject to our current contingent and limiting conditions.

Sincerely,

pz.

Brad Kangieser, MAI, SRA #TX-1320289-G

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Brian O'Connell, Trainee #TX-1341259

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SUMMARY OF SALIENT FACTS AND CONCLUSIONS

Identification	Effectively vacant land.		
Location	The subject is located along the north side of Bingham Street, approximately 263 feet east of Holly Street, Houston, Harris County, Texas 77007.		
Property Right Appraised	Fee Simple Estate.		
Site Description	0.6887 Acres (30,000 S.F.)		
Flood Zone	A portion of the subject appears to be located within Shaded Zone X; areas determined to be inside the 500-year floodplain, FIRM #48201C0690N, January 6, 2017.		
Zoning	None (City of Houston).		
Improvements	The subject is improved with a 918 square foot single family residential home, built in 2002. These improvements are considered to add any contributory value. Therefore, we have considered the subject to be effectively vacant land.		
Highest and Best Use	As Vacant; speculative investment with the most likely future use being a high density residential development. As Improved; redevelopment to highest and best use as vacant.		
VALUE INDICATIONS			
Sales Comparison Approach Land Only-	\$1,020,000 (\$34.00 Per Square Foot)		
Exposure Period Marketing Time	12 Months 12 Months		
Date of Site Visit	October 23, 2019		

Date of Site Visit Date of Value Date of Report October 23, 2019 October 23, 2019 October 31, 2019

CERTIFICATION

We certify that, to the best of our knowledge and belief:

- (1) The statements of facts contained in this report are true and correct.
- (2) The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are our personal, impartial, and unbiased professional analyses, opinions, and conclusions.
- (3) We have no present or prospective interest in the property that is the subject of this report, and we have no personal interest with respect to the parties involved.
- (4) I have performed no services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within a three-year period immediately preceding acceptance of this assignment.
- (5) We have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
- (6) Our engagement in this assignment was not contingent upon developing or reporting a predetermined results.
- (7) Our compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- (8) The Appraisal Assignment was not based on a requested minimum valuation, a specific valuation, or the approval of a loan.
- (9) Our analyses, opinions, or conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice.
- (10) Brian O'Connell has made a personal inspection of the property that is the subject of this report. Brad Kangieser has not made a personal inspection of the property that is the subject of this report.
- (11) No one provided significant real property appraisal assistance to the persons signing this certification.
- (12) The reported analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the requirements of the Code of Professional Ethics & Standards of Professional Appraisal Practice of the Appraisal Institute.
- (13) The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- (14) As of the date of this report, Brad Kangieser, has completed the requirements of the continuing education program for Designated Members of the Appraisal Institute.

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CERTIFICATION - CONTINUED

- (15) As of the date of this report, Brad Kangieser is a Texas State Certified General Real Estate Appraiser.
- (16) The "as is" market value of the fee simple estate of the subject property, based on a one year exposure period, as of October 23, 2019 is as follows:

\$1,020,000

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Brad Kangieser, MAI, SRA #TX-1320289-G

Brian O'Connell, Trainee #TX-1341259

CONTINGENT AND LIMITING CONDITIONS

This appraisal is subject to the following limiting conditions.

The legal description furnished to us is assumed to be correct. We assume no responsibility for matters legal in character, nor do we render any opinion as to the title, which is assumed to be good and marketable unless otherwise stated. Any existing liens and encumbrances have been disregarded and the property appraised as though free and clear under responsible ownership and competent management, unless otherwise indicated.

We have made no survey and assume no responsibility in connection with such matters. We believe the information in this report furnished by others to be reliable, but no warranty is given for its accuracy. This includes, but is not limited to, information obtained in regard to operating statements, rent rolls, flood plains, wetlands, geological fault lines, sufficiency of public utilities, and land or surface subsidence. The construction and condition of the improvements mentioned in the body of this report is based on observation and no engineering study has been made, unless previously noted, which would discover latent defects. No certification as to construction or any of the physical aspects could be given unless a proper engineering study were made.

No fault line, flood plain, or subsidence study has been made by the appraisal firm and could be under taken only by a qualified engineering firm.

It is assumed that the property is in full compliance with all applicable federal, state, and local environmental regulations and laws unless the lack of compliance is stated, described, and considered in the appraisal report.

It is assumed that the property conforms to all applicable zoning and use regulations and restrictions unless a nonconformity has been identified, described and considered in the appraisal report.

It is assumed that all required licenses, certificates of occupancy, consents, and other legislative or administrative authority from any local, state, or national government or private entity or organization have been or can be obtained or renewed for any use on which the value estimate contained in this report is based.

The distribution of the total valuation between land and improvements in this report applies only under the existing program of utilization. The separate valuations for land and improvements must not be used in conjunction with any other appraisal, and are invalid if so used.

Any value estimates provided in the report apply to the entire property, and any proration or division of the total into fractional interest will invalidate the value estimate, unless such prorations or division of interests has been set fourth in the report.

The appraiser, by reason of this appraisal, is not required to give further consultation or testimony or to be in attendance in court with reference to the property in question, unless arrangements have been previously made.

Possession of this report or a copy thereof does not carry with it the right of publication. It may not be used for any purpose by anyone other than the addressee without the previous written consent of the appraiser.

Neither all, nor any part of the contents of this report shall be conveyed to the public through advertising, public relations, news, sales or other media, without the consent and approval of the author, particularly as to valuation conclusions, and identity of the appraiser or firm with which he/she is connected, or any reference to the Appraisal Institute, or the MAI designation, or the SRA designation.

CONTINGENT AND LIMITING CONDITIONS - CONTINUED

This report is written in conformity with the professional standards of practice and code of ethics of the Appraisal Institute, the Uniform Standards of Professional Appraisal Practice and the rules of the Texas Appraisal Licensing and Certification Board unless otherwise stated.

Unless otherwise stated in this report, the existence of hazardous substances, including without limitation asbestos, polychlorinated biphenyls, petroleum leakage, or agricultural chemicals, which may or may not be present on the property, or other environmental conditions, were not called to the attention of nor did the appraiser become aware of such during the appraiser's site visit. The appraiser has no knowledge of the existence of such materials on or in the property unless otherwise stated. The appraiser, however, is not qualified to test such substances or conditions. If the presence of such substances, such as asbestos, urea formaldehyde foam insulation, or other hazardous substances or environmental conditions, may affect the value of the property, the value estimated is predicated on the assumption that there is no such condition on or in the property or in such proximity thereto that it would cause a loss in value. No responsibility is assumed for any such conditions, nor for any expertise or engineering knowledge required to discover them.

The appraiser represents that he/she is not an expert to appraise insulation or other products banned by the Consumer Products Safety Commission which might render the property more or less valuable. In connection with this appraisal, the appraiser has not inspected or tested for, nor taken into consideration in any respect the presence or absence of insulation or other said products increase or decrease in the value of the property from the value placed thereon by the opinion of the appraiser.

The Americans with Disabilities Act (ADA) became effective January 26, 1992. I (we) have not made a specific compliance survey and analysis of this property to determine whether or not it is in conformity with the various detailed requirements of the ADA. It is possible that a compliance survey of the property together with a detailed analysis of the requirements of the ADA could reveal that the property is not in compliance with one or more of the requirements of the act. If so, this fact could have a negative impact upon the value of the property. Since I (we) have no direct evidence relating to this issue, I (we) did not consider possible noncompliance with the requirements of ADA in estimating the value of the property.

It is understood that this assignment and the payment of our fee is not dependent or contingent upon any loan commitment, sale, trial outcome, receipts of funds by you, or any other condition or contingency.

This report may be relied upon by "CLIENT" in determining whether to make a loan evidenced by a note (the "Property Note") which is further secured by the Property. The report may be relied upon by any purchaser or assignee of the Property Note in determining whether to acquire the Property Note or an interest therein. In addition, the report may be relied upon by any rating agency involved in rating securities secured by, or representing an interest in the Property Note. This report may be used in connection with materials offering for sale the Property Note, or an interest in the Property Note, and in presentations to any rating agency. With respect to the foregoing, the report speaks only as of the origination date of the report unless specifically updated through a supplemental report.

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TYPE OF VALUE

The type of value appraised in this report is the "as is" market value of the subject property based on terms of cash or cash equivalent financing as of October 23, 2019.

APPRAISAL SCOPE OF WORK

In preparation of this appraisal report, all three approaches (Cost Approach, Income Approach, and Sales Comparison Approach) to value recognized by the appraisal profession, were considered in forming an opinion of market value of the subject property. In this instance, the Sales Comparison Approach was deemed the only applicable approach. The Cost and Income Approaches were not considered applicable methods to value the subject due to the property type being appraised (effectively vacant land).

Furthermore, we have researched Harris County to find market data regarding land sales and improved sales. In all cases, the data is verified with either the grantor, grantee, broker, property manager, third party or through public records. Additionally, we have interviewed real estate professionals to obtain their opinions regarding trends in the local real estate market. Investor strategies have been collected, analyzed and used within the report to arrive at the opinion of market value contained herein. We have also investigated tax records to obtain tax information on the subject property.

The statistical market data was obtained through MLS, CB Richard Ellis, Co-Star, Moody's Economic Report and State of Texas.

INTENDED USE OF THE APPRAISAL

The client and intended user of this report is Mr. Kevin B. Duff and Ms. Justyna G. Rak. This report is intended only for use by Mr. Kevin B. Duff and Ms. Justyna G. Rak for internal auditing purposes regarding the subject. Use of this report by others is not intended by the appraisers. This report is not intended for any other use.

IDENTIFICATION OF THE PROPERTY

The subject property consists of one tract of effectively vacant land containing 30,000 square feet, or 0.6887 acres located along the north side of Bingham Street, approximately 263 feet east of Holly Street. The legal description for the subject site is as follows: 0.6887 acres being out of and a part of Lots 1 and 8-12, Block 242, Baker NSBB, Houston, Harris County, Texas 77007. The subject is basically L-shaped and is effectively vacant. The site has a physical address of 1102 Bingham Street, Houston, Harris County, Texas 77007.

PROPERTY HISTORY AND STATEMENT OF OWNERSHIP

According to the Harris County Appraisal District, the subject is currently owned by EB EquityBuild Capital, Inc., who have owned the property in excess of three years. To the best of our knowledge there have not been any transactions involving the subject in the last three years. Additionally, the appraiser is not aware of any other pending contracts or listing agreements involving the subject property.

DATE OF VALUATION

Our opinion of the "as is" market value of the subject property is effective as of October 23, 2019.

PROPERTY RIGHTS APPRAISED

The property rights being appraised in this report consist of a fee simple valuation for the subject. Fee simple estate is defined by <u>The Dictionary of Real Estate Appraisal</u>, Sixth Edition, copyright 2015, page 90, by the Appraisal Institute as being:

"Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power and escheat."

DEFINITION OF MARKET VALUE

Market Value is the most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, knowledgeably, and assuming that the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of specified date and the passing of title from seller to buyer under conditions whereby:

- a. Buyer and seller are typically motivated;
- b. Both parties are well informed or well advised, and each acting in what they consider their own best interest;
- c. A reasonable time is allowed for exposure in the open market;
- d. Payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- e. The price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

(Source: 12 C.F.R. Part 34.42(g); 55 Federal Register 34696, August 24, 2990, as amended at 57 Federal Register 12202, April 9, 1992; 59 Federal Register 29499, June 7, 1994)

NEIGHBORHOOD ANALYSIS

Neighborhood is defined by <u>The Dictionary of Real Estate Appraisal</u>, (Sixth Edition) copyright 2015, page 156, by the Appraisal Institute as being:

"1). A group of complementary land uses; a congruous grouping of inhabitants, buildings, or business enterprises.

2). A developed residential super pad within a master planned community usually having a distinguishing name or entrance."

Neighborhoods may be devoted to such uses as residential, commercial, industrial, agricultural, and civic activities, or a mixture of these uses. Analysis of the neighborhood in which a particular property is located is important due to the fact that the various economic, social, political, and physical forces which affect that neighborhood also directly influence the individual properties within it.

Delineation. The subject property is located approximately one to three miles northwest of Houston's Central Business District in what is commonly known as The Heights, Washington Avenue, or White Oak Bayou District. Generally, the area is bound on the north by the W. 11th Street, on the south by Washington Avenue, on the east by Interstate 45 North, and on the west by West Loop 610.

<u>Major Traffic Carriers.</u> The major traffic arteries in the subject neighborhood are the 610 Loop, Interstate 10, and Interstate 45.

Interstate 10 is a multi-lane, divided, concrete paved roadway traversing Houston and Harris County in an east/west direction and serves as the primary access route from San Antonio to Beaumont. Interstate 45 extends in a north/south direction in the subject neighborhood, and Loop 610 is a limited access freeway that encircles Houston at a 6 mile radius.

Other major thoroughfares which extend in an east/west direction include Washington Avenue, White Oak Drive, and W. 11th Street. Major thoroughfares which extend in a north/south direction include Houston Avenue, Studemont/Studewood, Heights Boulevard, Yale Street, Shepherd Drive and Durham Drive. Most of the primary roadways consist of four to six lanes, with concrete or asphalt pavement and curb and gutter drainage. In addition, there are numerous other secondary and interior streets which bind and bisect the subject neighborhood, enhancing its accessibility.

Stage of Development. The subject area is densely developed with relatively few vacant sites available for development. Virtually every type of commercial and residential development can be found within the neighborhood. The major thoroughfares are generally improved with low-rise office buildings, light industrial warehouse development, free standing and strip retail buildings, restaurants, and multi-family residential developments. Single-family development is generally located on the secondary roadways, however it can also be found interspersed along some major thoroughfares as well.

The area is considered to be in the revitalization stage of development. Older single family properties are being razed to make room for new development of townhomes and single family residences priced from the \$300,000,'s to over \$500,000. Other new development scattered throughout the neighborhood includes multi-family residential, retail centers, offices and restaurants.

Much of the neighborhood is commonly referred to as "The Heights", which is one of the oldest residential communities in the Houston area. The Heights was originally developed in the early 1900's, and is well known for its turn of the century Victorian Cottages and Bungalows. The Heights continues to go through a revitalization stage whereby older homes are renovated, restored, and updated for their historic charm and

AREA AND NEIGHBORHOOD ANALYSIS - CONTINUED

nostalgia. Additionally, new construction of single family homes, townhomes and apartment projects is taking place throughout the neighborhood, and new retail development has occurred along major thoroughfares proximate to major intersections.

The subject area is very popular with investors due to its proximity to the major employment centers of Downtown Houston, the Texas Medical Center, and Greenway Plaza. The commute to these employment centers is typically under 6 miles.

The subject neighborhood is situated in the Houston Independent School District. There are numerous parks, recreation facilities, schools and churches that serve residents of the neighborhood.

<u>Political Jurisdiction</u>. The subject neighborhood is located within the political jurisdictions of the City of Houston, Harris County and the Houston Independent School Districts. Fire and police protection are supplied by the City of Houston, Harris County Sheriff's Department, the Texas DPS. Water and sewer services are provided by the City of Houston. Electricity, natural gas and telephone is available to all parts of the neighborhood.

Topography. The topography of the subject neighborhood is generally level. The main drainage arteries for the neighborhood are White Oak Bayou and Buffalo Bayou. Areas along bayous have been designated as special flood hazard areas according to the flood hazard boundary maps for Harris County, published by the Federal Insurance Administration.

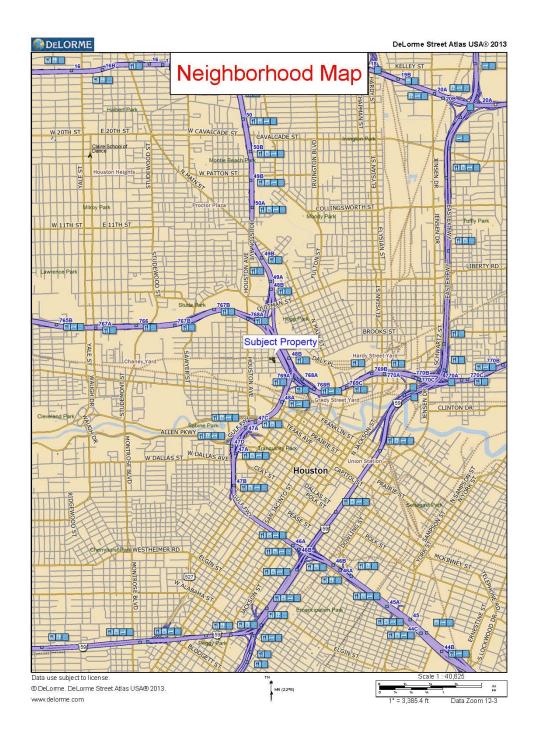
Immediate Vicinity. The subject is located along the north side of Bingham Street, approximately 263 feet east of Holly Street. The predominant land use in the immediate area of the subject consists of retail and commercial developments along primary roadways backing up to single family and high density residential developments, as well as vacant sites. Located to the north of the subject property is the Southern Pacific Railroad. Located to the south of the subject property is high density residential. Located to the east of the subject is vacant land followed by single family residential. Located to the west of the subject is single family residential.

<u>Conclusions.</u> Due to the subject's proximity to several large employment centers, demand for residential property is good and should remain high within the neighborhood. The time spent commuting to the Central Business District, the Medical Center and Greenway Plaza is relatively short when compared to the average commuting time from other areas in the Houston area. This area is realizing growth and revitalization, and long term prospects for the neighborhood are positive.

AREA AND NEIGHBORHOOD ANALYSIS - CONTINUED



AREA AND NEIGHBORHOOD ANALYSIS - CONTINUED



SITE DATA

An analysis of a site is particularly important in determining its highest and best use. We were not provided with a survey of the site. However, we have acquired a plat map from the Harris County Appraisal District. We have relied upon this information regarding size and configuration and have assumed it to be accurate and reliable. The following is a discussion of the most important factors.

Legal Descriptions. The subject site is legally described as being 0.9364 acres being out of Lots 1 and 8-12, Block 242, Baker NSBB, Houston, Harris County, Texas 77007.

Location/Access. The subject site is located along the north side of Bingham Street. The site has frontage and access along Bingham Street.

Physical Characteristics. The subject site is basically level and L-shaped. According to the plat map from the Harris County Appraisal District, the subject property has approximately 50.00 feet of frontage along the north line of Bingham Street. Based on the plat map, the eastern boundary appears to be the unimproved ROW of Beachton Street and the northern boundary appears to be the unimproved ROW Winter Street and railroad.

Off-Site Improvements. Bingham Street is a two-lane, two-way, asphalt paved, tertiary roadway with open ditch drainage that extends in a east/west direction at the subject. A railroad is located adjacent to the northern boundary. Upon inspection of the subject site, it appeared level and no visible signs of drainage inadequacy were noted.

Adjacent Land Use. The subject is located along the north side of Bingham Street, approximately 263 feet east of Holly Street. The predominant land use in the immediate area of the subject consists of retail and commercial developments along primary roadways backing up to single family and high density residential developments, as well as vacant sites. Located to the north of the subject property is the Southern Pacific Railroad. Located to the south of the subject property is high density residential. Located to the east of the subject is vacant land followed by single family residential. Located to the subject is single family residential.

<u>Restrictions.</u> The subject site is located within the City of Houston (Harris County), which does not utilize zoning to regulate development. At the time of this appraisal, there does not appear to be any other adverse easements which would negatively affect the development of the site.

Easements. According to the information provided and our site visit, there are typical building setback lines. There does not appear to be any other adverse easements that would negatively affect the development of the site.

<u>Utilities.</u> Water and sewer service are currently provided to the site by the City of Houston. Electricity, natural gas, and telephone are provided by various providers.

Topography/Flood Plain. Based on our inspection of the subject site, there did not appear to be any soil or subsoil conditions noted that would adversely affect construction as evidenced by the nearby improvements. A portion of the subject appears to be located within Shaded Zone X; areas determined to be inside the 500-year floodplain, FIRM #48201C0690N, January 6, 2017. A survey would be required to determine the exact location within the flood hazard.

<u>Political Jurisdiction.</u> The subject site is served by the Houston Independent School District. Police and fire protection are provided by the City of Houston and Harris County.

SITE DATA - CONTINUED

Improvements. The subject is improved with a 918 square foot single family residence built in 2002 that is not considered to add any contributory value. Therefore, we have considered the subject to be effectively vacant land.

<u>Conclusions/Analysis.</u> The subject site consists of 0.6887 acres, which would make it suitable for a variety of uses. The site is considered to be a usable configuration, with generally level topography, and has access and frontage along Bingham Street. On an overall basis, the subject site is well suited for development.

SITE DATA - CONTINUED



Aerial View of the Subject

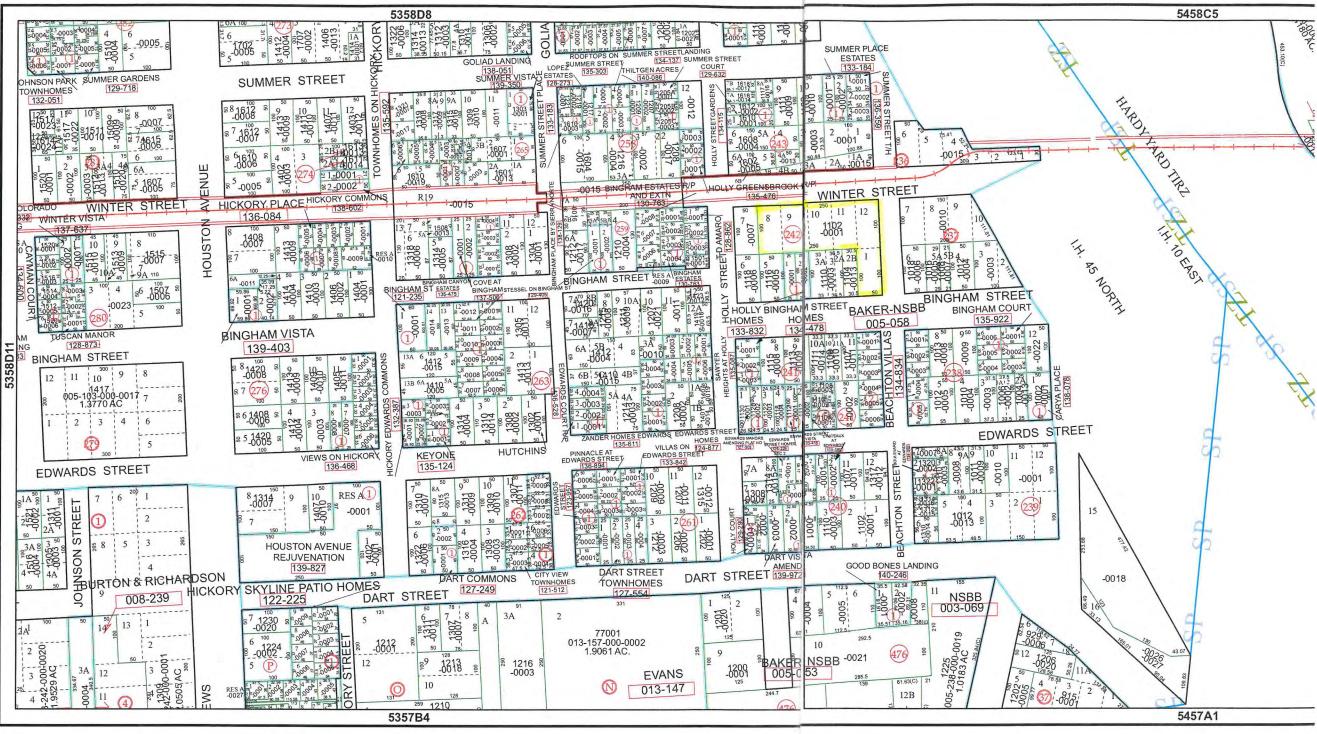
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SITE DATA - CONTINUED



Aerial of Subject Further Out

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ZONING

The subject site is located within the City of Houston (Harris County), which does not utilize zoning laws to regulate development. There are building codes to which all new construction must adhere and development may be governed by deed restrictions. To the best of our knowledge, there are no deed restrictions that would negatively affect development of the subject property or its highest and best use.

TAX INFORMATION

The Harris County Appraisal District has identified the subject as a 0.6887 acre tract of land improved with a 918 square foot single family residence under the account number: 005-067-000-0001. We have identified the subject as a 0.6887 acre tract of land and 918 square feet of improvements. The subject is within the taxing jurisdictions of the City of Houston, Houston Independent School District, Harris County, and Houston Community College. The taxes are assessed as a percentage of the tax rate per \$100 of the assessed value.

According to the Harris County Appraisal District, the tract has a 2019 appraised value of \$1,023,750 (\$1,023,650 for the land and \$100 for the improvements). This is a decrease from the 2018 assessed value of \$1,187,900 (\$1,100,000 for land and \$87,900 for the improvements). The 2019 tax rates have not been established by the various taxing authorities. Therefore, to estimate the 2019 taxes we have used the 2018 tax rates and the 2019 assessed value. We have estimated the subject property's taxes based on the 2019 assessed market value of the land, as follows:

Taxing Authority	2018 Tax Rate	2019 Projected Taxes
Houston Independent School District	\$1.136700	\$11,636.97
Harris County	\$0.635175	\$6,502.60
Houston Community College	\$0.100263	\$1,026.44
City of Houston	\$0.567920	\$5,814.08
Total	\$2.440058	\$24,980.09

Based on the 2018 tax rate of \$2.440058 per \$100 of assessed value, the subject's tax liability for 2019 is estimated to be \$24,980.

Real estate taxes are due January 31 of each year, for example, the 2019 real estate taxes are due January 31, 2020. According to the various taxing authorities, there are delinquent taxes as of the date of this appraisal. However, we do not know if the delinquent taxes have been paid or not as of the date of this report.

HIGHEST AND BEST USE

Highest and Best Use "As Vacant"

Physically possible uses for the subject site include office, light industrial, retail, single-family and multifamily residential, or commercial developments. The subject site is located within the City of Houston, which does not currently utilize zoning laws to regulate development. Therefore, all physically possible uses are considered to be legally permissible.

Based on the subject's location along a lightly traveled secondary roadway, a retail, commercial or office development is not considered feasible. The majority of the new development in the area has been the redevelopment of older single family homes or industrial sites into high density residential developments. Due to the subject's size and configuration, a typical single family home or apartment complex development are not considered feasible. Based on the subject's physical characteristics, location and surrounding property uses, it is our opinion that the most likely future use of the subject property is for a high density residential development. Therefore, it is our opinion that the highest and best use of the subject site is to hold for speculative investment with the most likely future use being a high density residential development.

Highest and Best Use "As Improved"

It is our opinion that the highest and best use of the subject "as improved" is for redevelopment to a higher density use.

THE APPRAISAL PROCESS

<u>Sales Comparison Approach to Value - Land Only</u> In reaching the land value opinion for the subject property by the sales comparison approach, the Harris County Deed Records were searched for recent sales of comparable properties within this area. Also, real estate brokers and appraisers active in the area were consulted as to their knowledge of properties currently offered on the market for sale which would be in competition with the subject property.

The following is a chronological listing of these sales for ease of comparison. The complete write up of the sales are included in the addenda of this report.

SALE	DATE	SIZE (ACRES)	PRICE (\$/SF)	FRONTAGE
1	9/13/18	0.3444	\$39.67	Hickory Street, Winter Street
2	11/16/18	0.1148	\$43.75	Bingham Street
3	12/13/18	0.1148	\$40.00	Summer Street
4	4/18/19	0.1148	\$35.00	Winter Street
5	10/7/19	0.1136	\$37.40	Winter Street
SUBJECT	N/A	0.6887	N/A	Bingham Street

<u>Sales Price Per Square Foot.</u> This unit of comparison is derived by dividing the Sales Price by the total land size in square feet. In valuing the subject property, most consideration was given to condition of sale, financing, location, and physical characteristics. Your attention is invited to the following vacant land sales adjustment grid.

<u>Conditions of Sale.</u> Adjustments for conditions of sale usually reflect the motivations of the buyer and the seller. Buyers or sellers acting under duress may cause a sale to be less representative of the market. A financial, business, or family relationship between the parties may affect the price of a property. When non-market conditions of sale are detected in a transaction, the sale can be used as a comparable only with great care. The circumstances of the sale must be thoroughly researched before an adjustment is made. All sales were considered to be arm's length transactions; therefore, no adjustments were made.

<u>Property Rights Conveyed.</u> Adjustments for differences in the property rights conveyed reflect the potential highest and best use of the site. For the purposes of this analysis, no adjustments for property rights has been made.

LAND SALES ANALYSIS - CONTINUED

Financing Terms. The transaction price of one property may differ from that of an identical property due to different financing arrangements. For example, a buyer may pay a higher price in a transaction which involves below market or favorable financing. Favorable financing can be in terms of a below market interest rate, a small down payment, an interest only loan, a non-recourse or limited liability loan, or a loan based upon the cash flow of the project. All of the sales in this report were cash to the seller or considered cash-equivalent sales; therefore, no adjustments are deemed necessary.

Date of Sale. Changes in market conditions may be the result of inflation, deflation, fluctuations in supply and demand, changes in highest and best use, or other factors. Although this adjustment is often referred to as a "time" adjustment, time is not the cause of the adjustment, but a reflection of shifts, or changes in market conditions. Therefore, if market conditions have not changed, no adjustment is deemed necessary, no matter how much time has elapsed. Generally, land values rise over time due to inflation and the decreasing supply of land. However, no adjustments were deemed necessary.

Location. The subject site is located along the north side of Bingham Street, approximately 263 feet east of Holly Street. All sales were considered similar and no adjustments were necessary.

<u>Size.</u> In most areas of Harris County, smaller tracts of land sell for a higher price per unit than larger properties. This is due to the fact that purchases of large acreage tracts entail a much greater capital outlay. This restricts the number of possible buyers as compared to the relatively larger market for smaller tracts, which tends to disproportionately "bid-up" the smaller tract's per unit prices. The subject is 0.6887 acres. Sales 2, 3, 4 and 5 are small and adjusted downward 10% for their smaller size.

<u>Corner/Frontage Influence</u>. Properties which enjoy a corner location or have frontage along more than one roadway typically sell at a higher per unit value due to increased exposure and accessibility. The subject has frontage along Bingham Street. Sales 2, 3, 4 and 5 were considered similar to the subject and no adjustments were deemed necessary. Sale 1 was adjusted downward 10% for its superior corner frontage.

<u>Site Characteristics.</u> Properties which have irregular shapes, or are located in flood hazard areas with undevelopable portions can affect the value of a property. The subject property is L-shaped with the site partially located inside of the 500-year flood hazard zone and considered similar to Sale 3. Sales 1, 2, 4 and 5 were adjusted downward 5% for their shape and being located outside the 100-year flood hazard.

<u>Utility Availability.</u> The availability of utilities is a major factor in the development of any property. If a site has no access to utility service and cannot acquire access, it is virtually impossible to develop. Therefore, the price paid for such a site would be affected due to its lack of utilities. In this case, an owner must make up the expense for acquiring the services and enhancing the site's value. The subject property does have access to public water and sewer service. All sales had access to public water and sewer service; therefore, no adjustments are made.

The land sales adjustment grid on the following page shows our adjustments for the subject property.

LAND SALES ANALYSIS - CONTINUED

ITEM	1	2	3	4	5
\$/SF	\$39.67	\$43.75	\$40.00	\$35.00	\$37.40
DATE	9/13/18	11/16/18	12/13/18	4/18/19	10/7/19
CONDITIONS OF SALE	0%	0%	0%	0%	0%
TIME ADJUSTMENT	0%	0%	0%	0%	0%
TOTAL ADJUSTMENT	0%	0%	0%	0%	0%
ADJUSTED \$/SF	\$39.67	\$43.75	\$40.00	\$35.00	\$37.40
SIZE (ACRES)	0.344	0.115	0.115	0.115	0.114
LOCATION	0%	0%	0%	0%	0%
SIZE	0%	-10%	-10%	-10%	-10%
CORNER/FRONTAGE	-10%	0%	0%	0%	0%
PHYSICAL CHARACTERISTICS	-5%	-5%	0%	-5%	-5%
UTILITIES	0%	0%	0%	0%	0%
TOTAL PHYSICAL ADJ.	-15%	-15%	-10%	-15%	-15%
FINAL ADJ. \$/SF	\$33.72	\$37.19	\$36.00	\$29.75	\$31.79

Land Sales Adjustment Grid

The sales have adjusted sales prices ranging from \$29.75 per square foot to \$37.19 per square foot with an average of \$33.69 per square foot. In determining our value conclusion, equal weight was given to all sales. Based on the subject's highest and best use, it is our opinion that the "as is" market value, of the fee simple estate, as of October 23, 2019, is \$34.00 per square foot or as follows:

(0.6887 Acres) 30,000 S.F. @ \$34.00 Per Square Foot = \$1,020,000 Rounded: \$1,020,000

CORRELATION AND FINAL VALUE ESTIMATE

We have prepared an Appraisal Report and have considered all the approaches to value. In this instance, the sales comparison approach was considered to be the only applicable method in valuing the subject property. Therefore, our final estimate of the market value of the fee simple estate of the subject property, as of October 23, 2019, based on a 12 month exposure period, is as follows:

\$1,020,000

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ADDENDA

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QUALIFICATIONS

QUALIFICATIONS OF

Bradley S. Kangieser, MAI, SRA

Business Address:

GREENBRIAR APPRAISAL COMPANY 14780 Memorial Drive, Suite 123 Houston, Texas 77079 Telephone (281) 556-6668, Ext 111 Fax (281) 833-0157

E-Mail: bkangieser@gbappraisal.com Web Page: http://www.gbappraisal.com

Education:

Graduated from Texas A & M University, College Station, Texas in December, 1982 with a Bachelor of Business Administration in the field of Marketing.

Experience:

Bradley S. Kangieser is a real estate appraiser, consultant and analyst who has been active in all forms of real estate appraisals since 1983. He has been an independent fee appraiser responsible for appraisals of residential, industrial and commercial properties throughout Texas for clients including various savings and loans, mortgage companies, banks, insurance companies, corporations, attorneys and individuals. He received the SRA designation from the Appraisal Institute in 1988 and received the MAI designation from the Appraisal Institute in 1991. He has qualified as an expert witness on real estate appraisal in state and district court.

License/Certification:

Texas State Certified General Real Estate Appraiser #TX-1320289-G Texas Real Estate Brokers License #336747

Affiliations:

Member Appraisal Institute (MAI) #8888, Appraisal Institute Senior Residential Appraiser (SRA) #2311, Appraisal Institute Member of the 1992 Young Advisory Council, Appraisal Institute Member of the 1994 Young Advisory Council, Appraisal Institute Regional Ethics & Counseling Panel, Appraisal Institute Houston Chapter Admissions Committee, Appraisal Institute Houston Chapter Education Chair, Appraisal Institute Houston Chapter Board of Directors (2000-2007), Appraisal Institute Houston Chapter President (2007), Appraisal Institute

RECERTIFICATION OF THE APPRAISAL INSTITUTE

As of the date of this report, Bradley S. Kangieser has completed the requirements of the continuing education program for Designated Members of the Appraisal Institute.

Partial List of Property Types Appraised:

High and Mid Rise Office Buildings Downtown Office Buildings Single Tenant Office Buildings Medical Office Buildings High Rise Apartments and Garden Apartments Office & Industrial Parks **Resort and Recreational Developments Event Facilities** Athletic Clubs Restaurants Special Purpose Properties Mobile Home Parks All Types of Shopping and or Retail Centers Regional Malls Manufacturing and Industrial Subdivisions Churches Schools **Daycare Centers Distress and Problem Properties** Mini-Warehouses **Recreational Vehicle Parks** Oil Change (Lube) Facilities Automobile Dealerships Manual and Full Service Car Washes **Townhouse Developments**

Various Types of Studies and Consulting:

Environmental Impact Studies Feasibility Studies Going Concern Valuation Market Studies Highest and Best Use Studies Ad Valorem Tax Studies Litigation Support including Expert Witness Testimony Condemnation Interest Valuations including Fee Simple, Leased Fee, Leasehold and Partial Interest

<u>Partial List of Representative Clients</u>: Financial Institutions:

Allegiance Bank Amegy Bank Amerant Bank **Bancorp South Bank** Bank of America Bank of Houston Bank of Texas Bank OZK BB&T **BBVA** Compass Bank Cadence Bank Capital One Bank Cathay Bank Central Bank Citibank Citizens Bank Comerica Bank Commerce Bank **Community Bank** Crockett National Bank East West Bank Frost Bank Iberia Bank Independence Bank International Bank of Commerce JP Morgan/Chase Bank Key Bank Legacy Texas Bank Lone Star Bank Members Choice Credit Union Metro Bank Moody Bank Northern Trust Bank **Plains Capital Bank** Plains State Bank PNC Bank Preferred Bank Prosperity Bank **Regions Bank** Spirit of Texas Bank Texas Capital Bank Texas Citizens Bank **Texas State Bank** Third Coast Bank Trustmark Bank US Bank Union Bank of California

Financial Institutions - Continued:

Veritex Community Bank Wells Fargo Bank Whitney Bank Woodforest National Bank

Government Agencies:

Metropolitan Transit Authority (Houston) Resolution Trust Corporation Federal Deposit Insurance Corporation Fort Bend County Flood Control District Aldine Independent School District Klein Independent School District Texas Department of Transportation City of Pasadena City of Bryan City of Conroe City of Laporte Deer Park Independent School District

Corporations:

Archon Group American General Realty Advisors, Inc. Ameritas Investment Advisors, Inc. Bear, Sterns & Company BMC Mortgage Company Bridger Commercial Funding Business Loan Express Capmark Finance **Churchill Capital CIBC** World Markets Collateral Mortgage Capital Column Financial **Commercial Resource Capital** Fannie Mae Finova Belgravia Capital Corporation **Flagship Properties Corporation** Freddie Mac Fremont Investment & Loan **GE** Capital Corporation GE Financial Assurance Hanover Capital Mortgage Corporation Heller Real Estate Financial Services HFF, L.P. Hometown Commercial Capital The Houston Group Realty Advisors, Inc. **ICap Realty Advisors**

<u>Corporations - Continued:</u>

Impac Multifamily Capital J.P. Morgan Mortgage Capital Kinghorn, Driver, Hough & Company LMI Capital Lehman Brothers Live Oak Capital L.J. Melody & Company Martin Fein Interests, Inc. Midway Company MJ Spoor & Company Morgan Stanley New Quest Properties NorthMarq Capital, Inc. Pinnacle Realty Advisors Piper Capital Management PPM Finance Inc. Principal Real Estate Investors Prudential Mortgage Capital Company RAIT Investment Trust Safeco Credit Company Saloman Brothers Realty Corporation Smith Barney Planned Community Developers Trammell Crow Company **UBS** Warburg Union Capital Investments, LLC

Life Companies:

Allstate Insurance Company American Fidelity Assurance Company Aviva Investors Business Men's Assurance Company of America Chubb Life Insurance Company of America Delta Life and Annuity Company GE Capital Life Assurance Company of New York ING USA Annuity and Life Insurance Company The Guardian Life Insurance Company of America Jackson National Life Insurance Jefferson Pilot Life Insurance Company John Hancock Real Estate Finance, Inc. MetLife Insurance Company **Reliable Insurance Company** Security Life of Denver Insurance Company Southern Farm Bureau Life Insurance Company StanCorp Mortgage Investors Standard Insurance Company

Life Companies - Continued:

Sun Life Financial Thrivent Financial for Lutherans The Variable Annuity Life Insurance Company Union Central Life Insurance Company Union Fidelity Life Insurance Company Western-Southern Life Assurance Company

Law Firms:

Vinson and Elkins Fulbright & Jaworski Honigman Miller Schwartz and Cohn Bracewell & Patterson Haggans & Associates Law Offices of Eddie Vassallo Richard McElya Jackson & Walker William D. Noel

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You may wish to laminate the pocket identification card to preserve it.

The person named on the reverse is licensed by the Texas Appraiser Licensing and Certification Board.

Inquiry as to the status of this license may be made to:

Texas Appraiser Licensing and Certification Board P.O, Box 12188 Austin, Tx 78711-2188 www.talcb.texas.gov (512) 936-3001 Fax:(512) 936-3899

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Texas Appraiser Licensing and Certification Board P.O. Box 12188 Austin, Texas 78711-2188 **Certified General Real Estate Appraiser** TX 1320289 G Number: 01/25/2019 Issued: Expires: 03/31/2021 BRADLEY SWAN KANGIESER Appraiser: Having provided satisfactory evidence of the qualifications required by the Texas Appraiser Licensing and Certification Act, Texas Occupations Code, Chapter 1103, is authorized to use this title, Certified General Real Estate Douglas E. Oldmixon Appraiser. Commissioner

BRADLEY SWAN KANGIESER 14780 MEMORIAL DR STE 123 HOUSTON, TX 77079

QUALIFICATIONS OF

Brian O'Connell

Business Address:

Greenbriar Appraisal Company 14780 Memorial Drive, Suite 123 Houston, Texas 77079

Telephone: (281) 556-6668, Ext. #107 Fax: (281) 833-0157

E-Mail: <u>brian.oconnell@gbappraisal.com</u>

Web Page: http://www.gbappraisal.com

Experience:

Brian O'Connell is a real estate appraiser, consultant, and analyst who has been active in many forms of real estate appraisal since 2016. He has been an independent fee appraiser responsible for appraisals of commercial properties throughout Texas for clients including various savings and loans, mortgage companies, banks, insurance companies, corporations, and individuals.

Affiliations:

Texas State Certified General Real Estate Appraiser #TX-1341259, Trainee.

Educational Background:

Graduated from Baylor University, Waco, Texas in 2014. Received a Bachelor of Arts in Film and Digital Media.

List of Property Types Appraised:

Auto Service Facilities Industrial Proposed Industrial Office Proposed Office Restaurants Retail Vacant Land

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	The person named on the reverse is authorized to conduct appraisals under direct supervision of the sponsoring appraiser(s) by the Texas Appraiser Licensing and Certification Board.
	Inquiry as to the status of this license may be made to:
BRIAN SHERIDAN O'CONNELL 215 BREEDS HILL CT HOUSTON, TX 77024	Texas Appraiser Licensing and Certification Board P.O. Box 12188 Austin, TX 78711-2188 www.talcb.texas.gov (512) 936-3001 Fax:(512) 936-3899
	Texas Appraiser Licensing and Certification Boarb P.O. Box 12188 Austin, Texas 78711-2188 Appraiser TraineeAuthorization#:TX 1341259Trainee I. D. Number:1000067870Issued:12/28/2018Expires:12/31/2020
	Trainee: BRIAN SHERIDAN O'CONNELL
	Supervisor: BRADLEY SWAN KANGIESER Certification #: TX 1320289 C I. D. Number: 880336747 The Texas Appraiser Licensing and Certification Board authorizes the named person to act as an Appraiser Trainee under the supervision of the certified appraiser to the supervision of the certified appraiser of the Trainee's supervisory appraiser(s) who signs the report and is responsible for the conduct of the Appraiser Trainee. Douglas E. Oldmixon Commissioner



You may wish to laminate the pocket identification card to preserve it.

Case: 1:18-cv-05587 Document #: 1009 Filed: 07/19/21 Page 48 of 234 PageID #:32580

COMPARABLE LAND SALES AND MAP

		NAMES OF STREET	Lots ML#: Address:	Sold 74039715 0 Hickory Stree	et	List Price: Orig Price: LP/SF:	\$675,000 \$675,000
				Area: 9 Tax Acc #: 136-084-001-0001 City/Location: Houston County: Harris			\$45.00 201 / 827 Texas 77007
			Market Area: Subdivision: Lot Size: Acres:	Washington Ea HICKORY PLA 15,000 / Appr E .3443	CE	Key Map: Country: Section #: Lot Num:	493G United States 1-9
			Master Plannec Legal Desc: Tax Acc2:	LT 1-9 BLK 1 H	ICKORY PLACI	LP/Acre: E Tax Acc3:	\$1,960,499.56
Directions:	Houston A	we to East on Bin					
	and the second second second second	6 11613 1215		e Information	Store in the	1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.	
List Agent: Agent Cell: Address: List Agent Web:	PURVIST/Tiffa 713-303-3738 1607 Houston	Ave., Houston TX	Sec.	Appt #: Agent Phone: Office Phone: Fax #:	Request an Ap 713-977-7469 / 713-303-3738 713-337-1410		ervice
Licensed Superv		com		Office Web:	http://www.txre	eco.com/	
			School II	nformation			
School District:	27 - Houston			Elem:	CROCKETT EL	EMENTARY	SCHOOL
		E SCHOOL (HOUS		High:	(HOUSTON) HEIGHTS HIGH		
CHOOL INFORMATION IS	S COMPUTER GENERAT	TED AND MAY NOT BE ACCU	ALL AND A		VERIFY AND CONFIRM	ENROLLMENT.	
Access:			Description	Type Contract:	Unimproved P	roperty	
Front Dim: .ot Use:	Single-Family,	Back Dim: Townhouse		Left Dim: Lot Improve:		Right Dim:	
ot Desc: Road Surface:	Subdivision			Acreage: Dev Community:	1/4 Up to 1/2 A	cre	
Gas: Electric:	Availability Un Electric Availa			Cable: Phone:	Unknown Unknown		
	ess 1507 Hicko ering, water ca	ry)LEGAL ADDRE	ts, etc. Seller wi				
permits which a 2025, wreyna@i	independencet		ne City of Houst		s Wanda Reyna		
permits which a 2025, wreyna@i Public Remarks: SAWYER HEIGH platting, engine	Independencet HTS! 9 LOTS, R ering, water ca	itle.com	Great for Build	on. Seller preferent ers and/or Inves Il assign any and	tors. The prope	at Indepen	dence Title. 713-587 sold with all plans,
permits which a 2025, wreyna@i Public Remarks: SAWYER HEIGH platting, engine permits which a	Independencet HTS! 9 LOTS, R ering, water ca	READY TO BUILD! apacity, soil report picked up from th	Great for Build ts, etc. Seller wi ne City of Houst	on. Seller prefer ers and/or Inves II assign any and on. I Additional Infor	tors. The prope d all documents	at Indepen	dence Title. 713-587 sold with all plans,
Dermits which a 2025, wreyna@i Public Remarks: SAWYER HEIGH Datting, engine Dermits which a Utility District: Water/Sewer: Golf Course Nm:	Independencet HTS! 9 LOTS, R ering, water ca are ready to be Public Sewer,	EXTREMENT TO BUILD! Pacity, soil report picked up from th Utilitie Public Water	Great for Build ts, etc. Seller wi ne City of Houst	ers and/or Inves Il assign any and ton. Additional Infor Area Pool: Area Tennis: Waterfront Feat:	tors. The prope d all documents rmation	at Indepen rty is being so the Buy	dence Title. 713-587
permits which a 2025, wreyna@i Public Remarks: SAWYER HEIGH platting, engine permits which a Utility District: Water/Sewer: Golf Course Nm:	Independencet HTS! 9 LOTS, R ering, water ca are ready to be Public Sewer,	EXTREMENT TO BUILD! Pacity, soil report picked up from th Utilitie Public Water	Great for Build ts, etc. Seller wi ne City of Houst	ers and/or Inves Il assign any and ion. Area Pool: Area Tennis: Waterfront Feat: Disclosures:	tors. The prope d all documents rmation No Disclosure	at Indepen rty is being so the Buy	dence Title. 713-587 sold with all plans, er can purchase the
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bermits which a 2025, wreyna@i Public Remarks: SAWYER HEIGH Datting, engine bermits which a Utility District: Vater/Sewer: Solf Course Nm: Restrictions: List Date:	Independencet HTS! 9 LOTS, R ering, water ca are ready to be Public Sewer, No Restriction 01/01/2018	EADY TO BUILD! apacity, soil report picked up from th Utilitie Public Water s Expire Date:	Great for Build ts, etc. Seller wi ne City of Houst es, Features and 3%	ers and/or Inves Il assign any and ton. Additional Infor Area Pool: Area Tennis: Waterfront Feat: Disclosures: List Type: T/Date: Bonus:	tors. The prope d all documents rmation No Disclosure	at Indepen rty is being s oo the Buy s s nt to Sell/Le	dence Title. 713-587 sold with all plans, er can purchase the ase
bermits which a 2025, wreyna@i Public Remarks: SAWYER HEIGH Diatting, engine bermits which a Utility District: Nater/Sewer: Golf Course Nm: Restrictions: List Date: Comp: SubAgt:	Independencet HTS! 9 LOTS, R ering, water ca are ready to be Public Sewer, No Restriction 01/01/2018	EXPLACE COM READY TO BUILD! apacity, soil report picked up from th Utilitie Public Water ns Expire Date: Buyer Agent:	Great for Build ts, etc. Seller wi ne City of Houst es, Features and 3%	ers and/or Inves Il assign any and on. Area Pool: Area Tennis: Waterfront Feat: Disclosures: List Type: T/Date:	tors. The prope d all documents rmation No Disclosure	at Indepen rty is being s oo the Buy s nt to Sell/Le Bonus Enc	dence Title. 713-587 sold with all plans, er can purchase the ase
Dermits which a 2025, wreyna@i Public Remarks: SAWYER HEIGH platting, engine permits which a Utility District: Water/Sewer: Golf Course Nm: Restrictions: List Date: Comp: SubAgt: 1st Assumable; Maint, Fee: Other Mand Fee: Taxes w/o Exem	Independencet HTS! 9 LOTS, R ering, water ca are ready to be Public Sewer, No Restriction 01/01/2018 0%	EADY TO BUILD! apacity, soil report picked up from th Utilitie Public Water s Expire Date:	Great for Build ts, etc. Seller wi ne City of Houst es, Features and 3%	ers and/or Inves Il assign any and ton. Additional Infor Area Pool: Area Tennis: Waterfront Feat: Disclosures: List Type: T/Date: Bonus:	tors. The prope d all documents rmation No Disclosure	at Indepen rty is being s oo the Buy s nt to Sell/Le Bonus Enc	dence Title. 713-587 sold with all plans, er can purchase the ase
permits which a 2025, wreyna@i Public Remarks: SAWYER HEIGH platting, engine permits which a Utility District: Water/Sewer: Golf Course Nm: Restrictions: List Date: Comp: SubAgt: 1st Assumable: Maint. Fee: Other Mand Fee: Taxes w/o Exemp Tax Rate:	Independencet HTS! 9 LOTS, R ering, water ca are ready to be Public Sewer, No Restriction 01/01/2018 0%	EXPLACE COM READY TO BUILD! apacity, soil report picked up from th Utilitie Public Water ns Expire Date: Buyer Agent:	Great for Build ts, etc. Seller wi ne City of Houst es, Features and 3% Financial	ers and/or Inves Il assign any and ton. Area Pool: Area Tennis: Waterfront Feat: Disclosures: List Type: T/Date: Bonus: Information Exemptions: Auction:	tors. The prope d all documents rmation No Disclosure	at Indepen rty is being s oo the Buy s nt to Sell/Le Bonus Enc	dence Title. 713-587 sold with all plans, er can purchase the ase

10/31/2019 Case: 1:18-cv-05587 Document #: 1009 Filed: 07/10/21 Page 50 of 234 PageID #:32582 Sold Information Sale Price: \$595,000 Close Date: 09/13/2018 Ttl Discount Pts: CoOp: Yes Days to Close: SP/ACR: \$1,728,144.06 54 Terms: **Cash Sale** SP/LP #: 0.88 SP/SF: \$39.67 New Loan: Amortize Years: Int Rate: Burnett Realty (BNET01) Sell Agent: Brady Burnett (brady) Sell Broker: Co-Sell Agent: () Co-Sell Office: Burnett Realty () TREC #: Repair/Actual \$0 Title Pd By: Seller Seller Contribution to Buyer Costs: 0 Pd:

Prepared By: Kenneth Kangieser

Data Not Verified/Guaranteed by MLS Obtain Signed HAR Broker Notice to Buyer Form Date: 10/31/2019 1:27 PM

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(10 School Information School District: 27 - Houston CROCKETT ELEMENTARY SCHOOL Elem: (HOUSTON) High: HEIGHTS HIGH SCHOOL

Middle: HOGG MIDDLE SCHOOL (HOUSTON)

SCHOOL INFORMATION IS COMPUTER GENERATED AND MAY NOT BE ACCURATE OR CURRENT. BUYER MUST INDEPENDENTLY VERIFY AND CONFIRM ENROLLMENT.

	0	Description Information		111
Access:	1. S. M.	Type Contract:	1-4 Resale	-
Front Dim:	Back Dim:	Left Dim:	Right Dim:	
Lot Use:	Single-Family, Townhouse	Lot Improve:		
Lot Desc:	Interior, Level	Acreage:	0 Up To 1/4 Acre	
Road Surface:		Dev Communit	y:	
Gas:	Availability Unknown	Cable:	Unknown	
Electric:	Availability Unknown	Phone:	Unknown	
Showing Instruc	t:			

Agent Remarks:

If Seller to pay Title insurance please use Texas American Title - dorhale@plfpc.com . This lot is a drive by only, no appointment required. Available survey upon request. Please email alberto@primetxproperties and/or karen@primetxproperties.com with all questions and inquiries.

Public Remarks:

WOW GREAT LOT IN BAKER SUBDIVISION ! Lots of new construction in the area. Incredible opportunity in the heart of trendy First Ward. A short distance to the art galleries, restaurants, and nightlife of the vibrant Washington Corridor. Also Close to Heights Bike Trail connecting to Downtown. Call us if you have any questions. Don't miss this incredible opportunity !

		Utiliti	es, Fe	atures and Additional Infor	rmation	
Utility District: Water/Sewer: Golf Course Nm: Restrictions:	Public Sewer, P No Restrictions			Area Pool: Area Tennis: Waterfront Feat: Disclosures:	No Disclosures	
List Date: Comp: SubAgt:	02/13/2018 2.5%	Expire Date: Buyer Agent:	3%	List Type: T/Date: Bonus:	Exclusive Right to Sell/Lease Bonus End: Var/Dual Rt:	No
				Financial Information		
1st Assumable: Maint. Fee: Other Mand Fee Taxes w/o Exem Tax Rate:	No :No pt: \$5,053/2017 2.5264	Finance Cnsdr:		Exemptions: Auction: Online Bidding:		
	A. 1. T. I. A	Tarrier and the		Pending Information		
Pending Date:	11/02/2018	Est Close Dt:			OPT End:	
				Sold Information		

Sale Price: SP/ACR: SP/SF:	\$210,000 \$1,829,268.29 \$43.75	Close Date: Days to Close: New Loan:	11/16/2018 14	Ttl Discount Pts: Terms: Amortize Years:		CoOp: SP/LP #: Int Rate:	No 0.91
Sell Agent: Co-Sell Agent: TREC #:	Alberto Alaniz ()			Sell Broker: Co-Sell Office:		s Prop-Clayton Na s Prop-Clayton Na	
Seller Contribut	ion to Buyer Cost	s: 0		Repair/Actual Pd:	\$0	Title Pd By:	Seller

Prepared By: Kenneth Kangieser

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10/31/2019 Case: 1:18-cv-05587 Document #: 1009 Filed: 07/10/21 Page 53 of 234 PageID #:32585



Lots ML#: Address: Area: Tax Acc #: City/Location: County: Market Area: Subdivision: Lot Size: Acres: Master Planned: No Legal Desc: Tax Acc2:

Sold 65161016 1116 Summer Street 9

Houston

Harris

.1148

005-069-000-0005 Washington East/Sabine **Baker Nsbb** 5,000 / Appr Dist

List Price:	\$239,900 //
Orig Price:	\$239,900 (
LP/SF:	\$47.98
DOM:	58/124
State:	Texas
Zip Code:	77007 - 4257
Key Map:	493G
Country:	United States
Section #:	AND FROM THE
Lot Num:	
LP/Acre:	\$2,089,721.25
Tax Acc3:	

Directions:

Other Mand Fee:No

Tax Rate:

Taxes w/o Exempt: \$5,053/2017

2.5264

From I-10 East exit 767B toward Taylor Street. Turn right on Taylor Street. Continue straight on Sawyer Street. Turn left on Crockett Street. In 0.8 miles turn right on Holly then take an immediate left on Summer. Property is on your left in 95 feet.

LT 5 BLK 244 BAKER NSBB

			Listing Offi	ce Information			
List Broker: List Agent: Agent Cell: Address: List Agent Web:	Clairecg/Clai 8588 Katy Fr	nnected Realty re Carmichel-Gra eeway #450, Hous	and a start of	Appt #: Agent Phone: Office Phone: Fax #:	Request an Ar 713-256-0709 713-320-4943 832-423-5833		
Agent Email: Co-List Agent: Licensed Superv	OMCarter/Ol	ected-realty.com iver M. Carter 🛛 🕁		Co-Agent Phone Office Web:	:713-256-0709	oliver@connect	ed-realty.com
			School	Information	ODOOKETT E	ENENTA DV CO	11001
School District:	27 - Houston			Elem:	(HOUSTON)	LEMENTARY SC	HOOL
Middle:	HOGG MIDD	LE SCHOOL (HOL	ISTON)	High:	HEIGHTS HIG	H SCHOOL	
		ATED AND MAY NOT BE ACC					
Senere In Chinanon	to some oren oenere	THE AND MAT NOT DE ACC	nan Meren of schells in th	n Information			
Access:			Descriptio	Type Contract:	Unimproved P	Property	
Front Dim:	50	Back Dim:	50	Left Dim:	100	Right Dim:	100
Lot Use:		y, Townhouse		Lot Improve:	None	a new collection	
Lot Desc:		livided, Cul-De-Sa	ic, Level, Open,	Acreage:	0 Up To 1/4 Ac	cre	
Road Surface:	Concrete			Dev Community			
Gas: Electric: Showing Instruc Agent Remarks Title is open wi	(1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.		e (109 N. Post Oa	Cable: Phone: ak Ln. #150, Hous	Available Available ton, TX 77024)		
alike! Multiple I	are foot prope breweries, fitn	rty is in the heart less and art studio merging neighbor	os, and local res hood!	nts! This area is b taurants are minu d Additional Info	utes away! This	ew housing and s property is a w	new businesse onderful
Utility District:		Ulin	ies, i catules an	Area Pool:	No		
Water/Sewer:	Public Sewer	r, Public Water		Area Tennis:	No		
Golf Course Nm		A Contra Manual		Waterfront Feat:			
Restrictions:	Deed Restric	tions		Disclosures:	No Disclosure	es	
List Date:	09/14/2018	Expire Date:		List Type: T/Date:	Exclusive Rig	ht to Sell/Lease	
Comp: SubAgt:		Buyer Agent:	2%	Bonus:		Bonus End: Var/Dual Rt:	No
		and the second second	Financial	Information			
1st Assumable:	2.5	Finance Cnsdr:					
Maint. Fee:	No		A STATE STATE STATE OF ST	Exemptions:			

Auction:

Online Bidding:

No

No

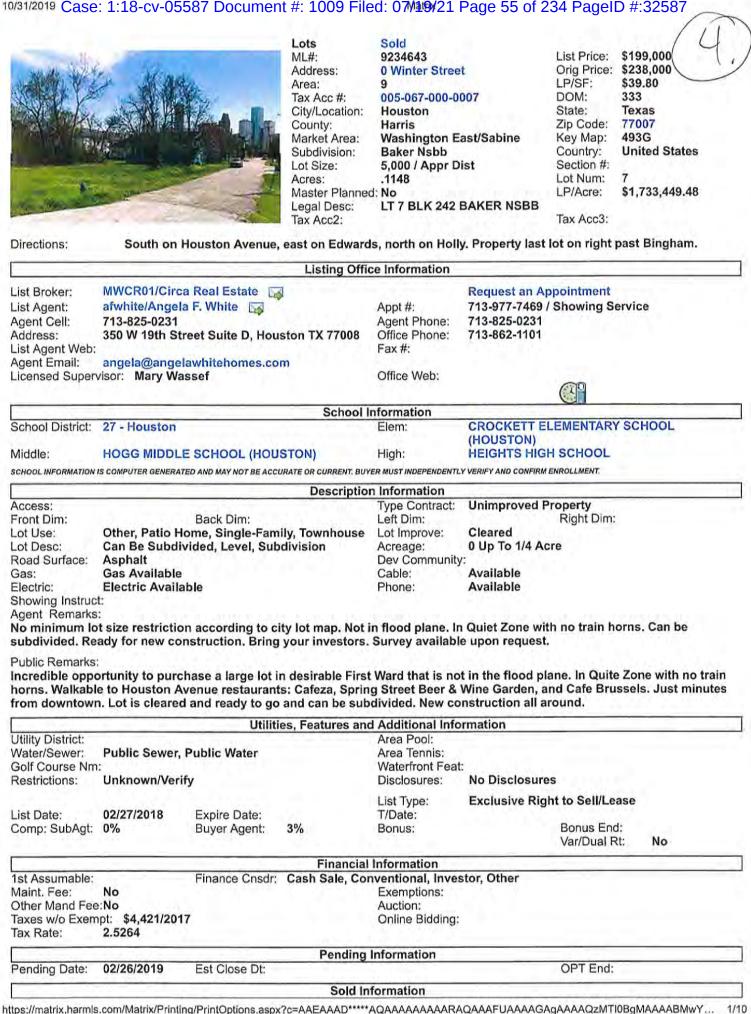
10/31/2019 Case: 1:18-cv-05587 Document #: 1009 Filed: 07//199/21 Page 54 of 234 PageID #:32586 Pending Date: 11/11/2018 Est Close Dt: OPT End:

Sold Information								
Sale Price: SP/ACR: SP/SF: Sell Agent: Co-Sell Agent: TREC #:	\$200,000 \$1,742,160.28 \$40.00 Christian Mart ()	Close Date: Days to Close: New Loan: in (cmartin)	12/13/2018 32	Ttl Discount Pts Terms: Amortize Years: Sell Broker: Co-Sell Office:	Cash Sale	CoOp: SP/LP #: Int Rate: operties (CITQ01) operties ()	No 0.83	
Seller Contribut	ion to Buyer Cosl	ts: 0		Repair/Actual Pd:	\$0	Title Pd By:	Seller	

Prepared By: Kenneth Kangieser

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Sale Price: SP/ACR:	\$175,000 \$1,524,390.24	Close Date: Days to Close:	04/18/2019 51	Ttl Discount Pts Terms:		CoOp: SP/LP #:	No 0.88
SP/SF:	\$35.00	New Loan:		Amortize Years:	See. 62.	Int Rate:	
Sell Agent:	Christian Land	averde (ADONA	(Y)	Sell Broker:	Proxy Re	alty Inc. (PROX01)	
Co-Sell Agent: TREC #:	0			Co-Sell Office:	Proxy Re	ealty Inc. ()	
A CONCENTER OF	ion to Buyer Cost	s: 0		Repair/Actual Pd:	\$0	Title Pd By:	Seller

Prepared By: Kenneth Kangieser

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Date: 10/31/2019 1:27 PM

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1	So	chool Information	
School District:	27 - Houston	Elem:	CROCKETT ELEMENTARY SCHOOL (HOUSTON)
Middle:	HOGG MIDDLE SCHOOL (HOUSTON)	High:	HEIGHTS HIGH SCHOOL

SCHOOL INFORMATION IS COMPUTER GENERATED AND MAY NOT BE ACCURATE OR CURRENT. BUYER MUST INDEPENDENTLY VERIFY AND CONFIRM ENROLLMENT.

Description Information								
Access:		Contraction of the second		Type Contract:	Unimprove	ed Property	1.12610	
Front Dim:	50	Back Dim:	50	Left Dim:	100	Right Dim:	100	
Lot Use:	Single-Family	y, Townhouse		Lot Improve:	Other			
Lot Desc:	Can Be Subd			Acreage:	0 Up To 1/4	4 Acre		
Road Surface:	Asphalt			Dev Community	<i>r</i> :			
Gas:	Availability U	Inknown		Cable:	Unknown			
Electric:	Availability U	Inknown		Phone:	Available			
Showing Instruc	ct:							

Agent Remarks:

Please call or text (713)540-4778 for showings. 50x100 lot. LAND. Very few lots available in the area. See attachments for 3-sublot design. Ready for 3 single family homes.

Public Remarks:

50 x 100 lot (can be divided into 3 townhomes in total). Rare land available in the area. Build your own home. Plans attached for 3 separate lots. Ready for 3 single family townhomes.

		Utiliti	es, Features a	nd Additional Infor	rmation		
Utility District: Water/Sewer: Golf Course Nm Restrictions:	Public Sewer, I : Unknown/Verif			Area Pool: Area Tennis: Waterfront Feat: Disclosures:	No Disclosures		
List Date: Comp: SubAgt:	03/10/2019 2%	Expire Date: Buyer Agent:	3%	List Type: T/Date: Bonus:		to Sell/Lease Bonus End: Var/Dual Rt:	No
		1.7	Financia	al Information			
1st Assumable: Maint. Fee: Other Mand Fee Taxes w/o Exem Tax Rate:	No :No pt: \$5,002/2017 2.5264	Finance Cnsdr: 7		Exemptions: Auction: Online Bidding:			
		-	Pending	g Information		and the second	
Pending Date:	08/29/2019	Est Close Dt:			(OPT End:	
	stant protection		Sold	Information			
Sale Price: SP/ACR:	\$187,000 \$1,646,126.76	Close Date: Days to Close:	10/07/2019 39	Ttl Discount Pts: Terms:		CoOp: SP/LP #:	No 0.99

10/31/2019 Case	: 1:18-cv-0	5587 Document #: 1	009 Filed: 07/119/21 F	Page 58	of 234 PageID #	:32590	
SP/SF: Sell Agent: Co-Sell Agent:	\$37.40 New Loan: Marisa Caldwell (mdefarro) ()		Amortize Years: Sell Broker: Co-Sell Office:	Int Rate: Greater Houston REP, LLC. (GHRP01) Greater Houston REP, LLC. ()			
TREC #: Seller Contribution to Buyer Costs: 0			Repair/Actual Pd:	\$0	Title Pd By:	Seller	

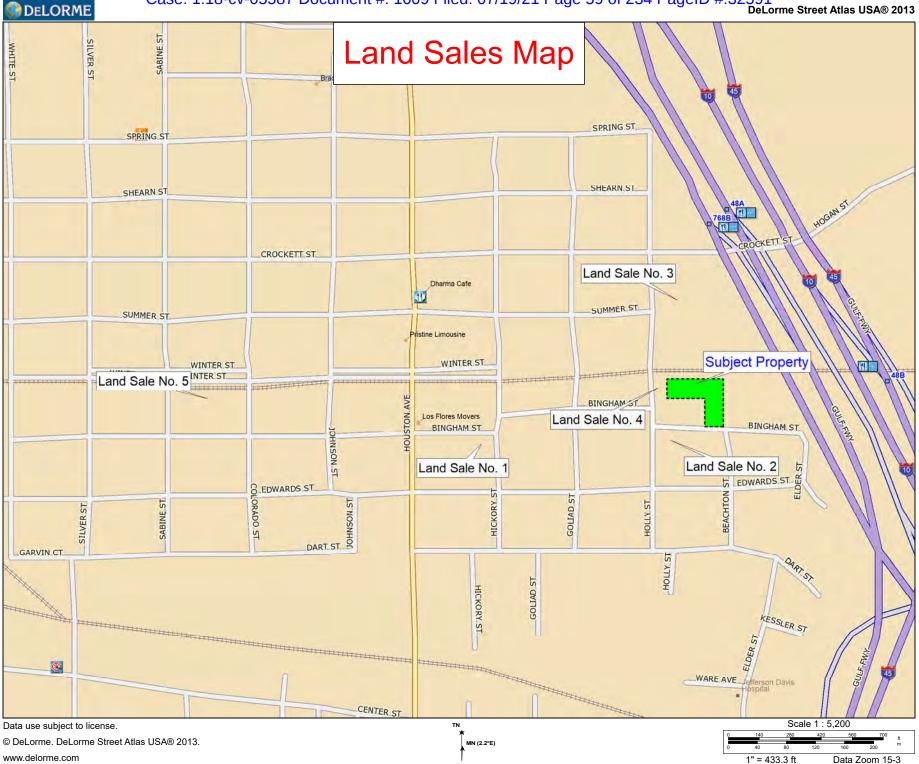
Prepared By: Kenneth Kangieser

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Date: 10/31/2019 1:27 PM

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Case: 1:18-cv-05587 Document #: 1009 Filed: 07/19/21 Page 59 of 234 PageID #:32591 DeLorme Street Atlas USA® 2013



Case: 1:18-cv-05587 Document #: 1009 Filed: 07/19/21 Page 60 of 234 PageID #:32592

SUBJECT PHOTOGRAPHS

Case: 1:18-cv-05587 Document #: 1009 Filed: 07/19/21 Page 61 of 234 PageID #:32593



View of Subject Property from Bingham Street



View Looking East on Bingham Street



View Looking West on Bingham Street



View of Walkway to Rear of Subject



View of Backyard at the Rear of Subject



View of Single Family Home Interior



View of Single Family Home Interior



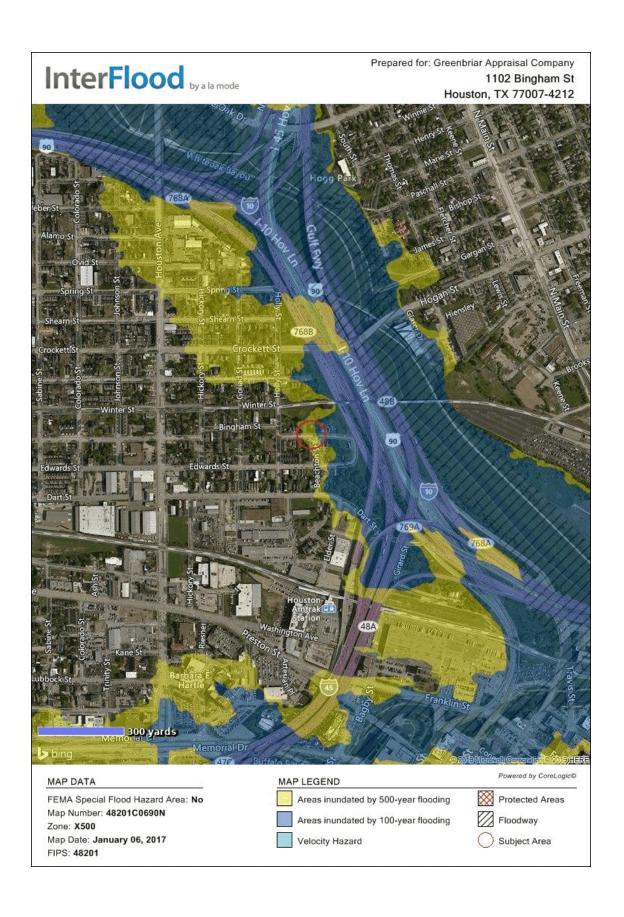
View of Single Family Home Interior



View of Kitchen Area

Case: 1:18-cv-05587 Document #: 1009 Filed: 07/19/21 Page 66 of 234 PageID #:32598

FLOOD MAP



Case: 1:18-cv-05587 Document #: 1009 Filed: 07/19/21 Page 68 of 234 PageID #:32600

ENGAGEMENT LETTER



BRAD KANGIESER, MAI, SRA



June 5, 2019

Mr. Kevin B. Duff c/o Ms. Justyna G. Rak Rachlis Duff Peel & Kaplan, LLC 542 S. Dearborn Street, Suite 900 Chicago, IL 60605

Reference: Appraisal of effectively vacant land located at 1102 Bingham Street, Houston, Harris County, Texas 77007.

Dear Mr. Duff,

Per your request, we will be pleased to appraise the fee simple interest in the above referenced property for internal auditing procedures in compliance with the requirements of FIRREA and USPAP. Our fee, inclusive of expenses, is \$1,500 for a bound appraisal report as well as an electronic copy. The fee is payable upon delivery of our reports. All payments shall be made at 14780 Memorial Drive, Suite 123, Houston, Texas 77079.

In order to complete the assignment, you will provide a survey, if available and a property contact for access. The appraisal will commence the date this retainer letter is executed with our delivery date being approximately 2.5 weeks. Our report will contain our usual contingent and limiting conditions, which are attached to this agreement. If you have any questions regarding this assignment please call Brad Kangieser, MAI, SRA.

It is understood that this assignment and the payment of our fee is not dependent or contingent upon any loan commitment, sale, trial outcome, receipt of funds by you, or any other condition or contingency. So we may proceed with this assignment, please indicate your acceptance by signing, dating and returning a copy of this letter.

Thank you for your consideration of our firm and your business, which is appreciated.

Sincercly,

Brad Kangieser, MAI, SRA President

receiver By: Name: Title:

Date:

Case: 1:18-cv-05587 Document #: 1009 Filed: 07/19/21 Page 70 of 234 PageID #:32602

Integra Realty Resources Houston

Appraisal of Real Property

0.689-Acres on Bingham St. Effectively Vacant Land 1102 Bingham St. Houston, Harris County, Texas 77007

Prepared For: Rachlis Duff Peel & Kaplan, LLC

Effective Date of the Appraisal: October 22, 2019

Report Format: Appraisal Report – Standard Format

IRR - Houston File Number: 184-2019-0796







0.689-Acres on Bingham St. 1102 Bingham St. Houston, Texas

Case: 1:18-cv-05587 Document #: 1009 Filed: 07/19/21 Page 72 of 234 PageID #:32604

Integra Realty Resources Houston 9225 Katy Freeway Suite 206 Houston, Texas 77024 T – 713.973.0212 F – 713.973.2028 www.irr.com www.irr.com



November 11, 2019

Mr. Kevin Duff Federal Equity Receiver Rachlis Duff Peel & Kaplan, LLC 542 S. Dearborn Street, Suite 900 Chicago, IL 60605

SUBJECT: Market Value Appraisal 0.689-Acres on Bingham St. 1102 Bingham St. Houston, Harris County, Texas 77007 IRR - Houston File No. 184-2019-0796

Dear Mr. Duff:

Integra Realty Resources – Houston is pleased to submit the accompanying appraisal of the referenced property. The purpose of the appraisal is to develop an opinion of the market value as is of the fee simple interest in the property. The client for the assignment is Rachlis Duff Peel & Kaplan, LLC, and the intended use is for property disposition purposes.

The subject is a parcel of effectively vacant land containing an area of 0.689 acres or 30,000 square feet. The property is not zoned, it has access to public water and sewer service from the City of Houston, and approximately 35% of the property is within the 500-year floodplain.

The appraisal is intended to conform with the Uniform Standards of Professional Appraisal Practice (USPAP), the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute, applicable state appraisal regulations, and the appraisal needs of Rachlis Duff Peel & Kaplan, LLC.

Mr. Kevin Duff Rachlis Duff Peel & Kaplan, LLC November 11, 2019 Page 2

To report the assignment results, we use the Appraisal Report option of Standards Rule 2-2(a) of USPAP. As USPAP gives appraisers the flexibility to vary the level of information in an Appraisal Report depending on the intended use and intended users of the appraisal, we adhere to the Integra Realty Resources internal standards for an Appraisal Report – Standard Format. This format summarizes the information analyzed, the appraisal methods employed, and the reasoning that supports the analyses, opinions, and conclusions.

Based on the valuation analysis in the accompanying report, and subject to the definitions, assumptions, and limiting conditions expressed in the report, our opinion of value is as follows:

Value Conclusion			
Appraisal Premise	Interest Appraised	Date of Value	Value Conclusion*
Market Value As Is	Fee Simple	October 22, 2019	\$1,200,000

*As of the effective date of this appraisal, the subject had delinquent property taxes in the amount of \$82,144.64 due for the 2017 and 2018 taxes years, including penalties and interest.

Extraordinary Assumptions and Hypothetical Conditions

The value conclusions are subject to the following extraordinary assumptions that may affect the assignment results. An extraordinary assumption is uncertain information accepted as fact. If the assumption is found to be false as of the effective date of the appraisal, we reserve the right to modify our value conclusions.

1. None

The value conclusions are based on the following hypothetical conditions that may affect the assignment results. A hypothetical condition is a condition contrary to known fact on the effective date of the appraisal but is supposed for the purpose of analysis.

1. None

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Mr. Kevin Duff Rachlis Duff Peel & Kaplan, LLC November 11, 2019 Page 3

If you have any questions or comments, please contact the undersigned. Thank you for the opportunity to be of service.

Respectfully submitted,

INTEGRA REALTY RESOURCES - HOUSTON

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7/200

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Edward Schulz, MAI SRA Certified General Real Estate Appraiser Texas Certificate # TX-1320142-G Telephone: 713-973-0212, ext. 11 Email: edschulz@irr.com



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Summary of Salient Facts and Conclusions

Summary of Salient Facts and Conclusions

Property Name	0.689-Acres on Bingham St.				
Address	1102 Bingham St.				
	Houston, Harris County, Texas 77007				
Property Type	Land - Residential				
Owner of Record	Equitybuild, Inc., d/b/a EB Equitybuild Capital, Inc.				
Tax ID	005-067-000-0001				
Legal Description	Lots 1, 8, 9, 10, 11, and 12, Block 242, W.R. Baker Addition, NSBB,				
	John Austin Survey, A-1, Harris County, Texas				
Land Area	0.689 acres; 30,000 SF				
Zoning Designation	Not Applicable, Not Applicable				
Highest and Best Use	Townhome use				
Exposure Time; Marketing Period	12 months; 12 months				
Effective Date of the Appraisal	October 22, 2019				
Date of the Report	November 11, 2019				
Property Interest Appraised	Fee Simple				
Sales Comparison Approach					
Number of Sales	6				
Range of Sale Dates	Apr 18 to Oct 19				
Range of Prices per SF (Unadjusted)	\$35.49 - \$44.35				
Market Value Conclusion*	\$1,200,000 (\$40.00/SF)				

The values reported above are subject to the definitions, assumptions, and limiting conditions set forth in the accompanying report of which this summary is a part. No party other than Rachlis Duff Peel & Kaplan, LLC may use or rely on the information, opinions, and conclusions contained in the report. It is assumed that the users of the report have read the entire report, including all of the definitions, assumptions, and limiting conditions contained therein.

*As of the effective date of this appraisal, the subject had delinquent property taxes in the amount of \$82,144.64 due for the 2017 and 2018 taxes years, including penalties and interest.

Extraordinary Assumptions and Hypothetical Conditions

The value conclusions are subject to the following extraordinary assumptions that may affect the assignment results. An extraordinary assumption is uncertain information accepted as fact. If the assumption is found to be false as of the effective date of the appraisal, we reserve the right to modify our value conclusions.

1. None

The value conclusions are based on the following hypothetical conditions that may affect the assignment results. A hypothetical condition is a condition contrary to known fact on the effective date of the appraisal but is supposed for the purpose of analysis.

1. None

Quality Assurance

Quality Assurance

Delivering superior value is a top priority at IRR and we place a premium on feedback from our valued clients. By learning more about your experience with IRR, we will be better able to serve your needs – to enhance our products, service offerings, and client communications.

Attached is a short survey applicable to this appraisal report and the service that you received. Please take a few minutes to share your experience of IRR with us. Your feedback will be reviewed by our Quality Control team. If you desire a follow-up telephone call, please provide your contact information and a member of our Quality Control team will contact you.

Access the online survey here: <u>quality.irr.com</u>.

Thank you in advance for assisting us with this important endeavor. Please feel free to contact your Local Office using the contact information provided within the letter of transmittal or our Quality Control team at <u>quality@irr.com</u>, with any questions or suggestions you may have.



General Information

Identification of Subject

The subject is a parcel of effectively vacant land containing an area of 0.689 acres or 30,000 square feet. The property is not zoned, it has access to public water and sewer service from the City of Houston, and approximately 35% of the property is within the 500-year floodplain.

Property Identification	on
Property Name	0.689-Acres on Bingham St.
Address	1102 Bingham St.
	Houston, Texas 77007
Tax ID	005-067-000-0001
Owner of Record	Equitybuild, Inc., d/b/a EB Equitybuild Capital, Inc.
Legal Description	Lots 1, 8, 9, 10, 11, and 12, Block 242, W.R. Baker Addition, NSBB, John Austin Survey, A-
	1, Harris County, Texas

Sale History

The most recent closed sale of the subject is summarized as follows:

Sale Date	March 21, 2014
Seller	Shahin Naghavi
Buyer	Equitybuild, Inc., d/b/a EB Equitybuild Capital, Inc.
Sale Price	Unknown
Recording Instrument Number	20140118093
Expenditures Since Purchase	Unknown

We attempted to confirm the sales price but could not. To the best of our knowledge, no other sale or transfer of ownership has taken place within a five-year period prior to the effective appraisal date.

The following schedule illustrates the various asking prices since the 2014 purchase.

Property Listing History							
		Termination/	Original		Ending Asking		
MLS #	List Date	Expiry Date	Asking Price	Per SqFt	Price	Per SqFt	
33455456	09/20/14	12/19/14	\$1,800,000	\$60	\$1,800,000	\$60	
60490245	12/19/14	08/27/15	\$1,800,000	\$60	\$1,750,000	\$58	
26383944	08/27/15	02/29/16	\$1,750,000	\$58	\$1,750,000	\$58	
47950344	03/24/16	06/03/16	\$1,650,000	\$55	\$1,695,000	\$57	
11012133	04/03/18	06/16/18	\$1,650,000	\$55	\$1,650,000	\$55	
50395492	06/16/18	12/31/18	\$1,350,000	\$45	\$1,350,000	\$45	

The listing broker on these listings did not speculate as to why there has been no contract. The most recent asking price is above market value, in our opinion.

Pending Transactions

To the best of our knowledge, the property is not subject to an agreement of sale or an option to buy, nor is it listed for sale, as of the effective appraisal date.

Purpose of the Appraisal

The purpose of the appraisal is to develop an opinion of the market value as is of the fee simple interest in the property as of the effective date of the appraisal, October 22, 2019. The date of the report is November 11, 2019. The appraisal is valid only as of the stated effective date or dates.

Definition of Market Value

Market value is defined as:

"The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- Buyer and seller are typically motivated;
- Both parties are well informed or well advised, and acting in what they consider their own best interests;
- A reasonable time is allowed for exposure in the open market;
- Payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- The price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale."

(Source: Code of Federal Regulations, Title 12, Chapter I, Part 34.42[g]; also, Interagency Appraisal and Evaluation Guidelines, Federal Register, 75 FR 77449, December 10, 2010, page 77472)

Definition of As Is Market Value

As is market value is defined as, "The estimate of the market value of real property in its current physical condition, use, and zoning as of the appraisal date."

(Source: Appraisal Institute, The Dictionary of Real Estate Appraisal, 6th ed. (Chicago: Appraisal Institute, 2015); also, Interagency Appraisal and Evaluation Guidelines, Federal Register, 75 FR 77449, December 10, 2010, page 77471)

General Information

Definition of Property Rights Appraised

Fee simple estate is defined as, "Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat."

Source: Appraisal Institute, *The Dictionary of Real Estate Appraisal*, 6th ed. (Chicago: Appraisal Institute, 2015)

Intended Use and User

The intended use of the appraisal is for property disposition purposes. The client and intended user is Rachlis Duff Peel & Kaplan, LLC. The appraisal is not intended for any other use or user. No party or parties other than Rachlis Duff Peel & Kaplan, LLC may use or rely on the information, opinions, and conclusions contained in this report.

Applicable Requirements

This appraisal is intended to conform to the requirements of the following:

- Uniform Standards of Professional Appraisal Practice (USPAP);
- Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute;
- Applicable state appraisal regulations;
- Appraisal needs of Rachlis Duff Peel & Kaplan, LLC.

Report Format

This report is prepared under the Appraisal Report option of Standards Rule 2-2(a) of USPAP. As USPAP gives appraisers the flexibility to vary the level of information in an Appraisal Report depending on the intended use and intended users of the appraisal, we adhere to the Integra Realty Resources internal standards for an Appraisal Report – Standard Format. This format summarizes the information analyzed, the appraisal methods employed, and the reasoning that supports the analyses, opinions, and conclusions.

Prior Services

USPAP requires appraisers to disclose to the client any other services they have provided in connection with the subject property in the prior three years, including valuation, consulting, property management, brokerage, or any other services. We have not performed any services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.

Scope of Work

To determine the appropriate scope of work for the assignment, we considered the intended use of the appraisal, the needs of the user, the complexity of the property, and other pertinent factors. Our concluded scope of work is described below.



General Information

Valuation Methodology

Appraisers usually consider the use of three approaches to value when developing a market value opinion for real property. These are the cost approach, sales comparison approach, and income capitalization approach. Use of the approaches in this assignment is summarized as follows:

Approaches to Value				
Approach	Applicability to Subject	Use in Assignment		
Cost Approach	Not Applicable	Not Utilized		
Sales Comparison Approach	Applicable	Utilized		
Income Capitalization Approach	Not Applicable	Not Utilized		

We use only the sales comparison approach in developing an opinion of value for the subject. This approach is applicable to the subject because there is an active market for similar properties, and sufficient sales data is available for analysis.

The cost approach is not applicable because there are no improvements that contribute value to the property, and the income approach is not applicable because the subject is not likely to generate rental income in its current state.

Research and Analysis

The type and extent of our research and analysis is detailed in individual sections of the report. This includes the steps we took to verify comparable sales, which are disclosed in the comparable sale profile sheets in the addenda to the report. Although we make an effort to confirm the arms-length nature of each sale with a party to the transaction, it is sometimes necessary to rely on secondary verification from sources deemed reliable.

Inspection

Flint Hindman conducted an on-site inspection of the property on October 22, 2019. Todd Rotholz, MAI, and Edward Schulz, MAI SRA, did not inspect the property.



Economic Analysis

Houston MSA Area Analysis

The subject is located in the Houston-The Woodlands-Sugar Land, TX Metropolitan Statistical Area, hereinafter called the Houston MSA, as defined by the U.S. Office of Management and Budget. The Houston MSA is 8,258 square miles in size and is the fifth most populous metropolitan area in the nation.

Population

The Houston MSA has an estimated 2019 population of 7,092,836, which represents an average annual 2.0% increase over the 2010 census of 5,920,416. The Houston MSA added an average of 130,269 residents per year over the 2010-2019 period, and its annual growth rate exceeded the State of Texas rate of 1.6%.

Looking forward, the Houston MSA's population is projected to increase at a 1.6% annual rate from 2019-2024, equivalent to the addition of an average of 113,651 residents per year. The Houston MSA's growth rate is expected to exceed that of Texas, which is projected to be 1.4%.

	Population	Compound Ann. % Chng			
	2010 Census	2019 Estimate	2024 Projection	2010 - 2019	2019 - 2024
Texas	25,145,561	28,959,501	30,972,397	1.6%	1.4%
Houston Texas Metro	5,920,416	7,092,836	7,661,093	2.0%	1.6%
77007	30,052	42,700	46,850	4.0%	1.9%

Employment

Total employment in the Houston MSA is currently estimated at 3,137,700 jobs. Between year-end 2008 and the present, employment rose by 469,700 jobs, equivalent to a 17.6% increase over the entire period. There were gains in employment in seven out of the past ten years despite the national economic downturn and slow recovery. Although the Houston MSA's employment rose over the last decade, it underperformed Texas, which experienced an increase in employment of 18.7% or 2,006,900 jobs over this period.

A comparison of unemployment rates is another way of gauging an area's economic health. Over the past decade, the Houston MSA unemployment rate has been slightly higher than that of Texas, with an average unemployment rate of 5.9% in comparison to a 5.8% rate for Texas. A higher unemployment rate is a negative indicator.

Recent data shows that the Houston MSA unemployment rate is 3.9% in comparison to a 3.6% rate for Texas, a negative sign for the Houston MSA.



	Total Employm	ent (Year End	1)		Unemployment	Rate (Ann. Avg.)
		%		%		
Year	Houston MSA	Change	Texas	Change	Houston MSA	Texas
2008	2,668,000		10,704,100		4.7%	4.8%
2009	2,557,500	-4.1%	10,331,800	-3.5%	7.6%	7.6%
2010	2,608,000	2.0%	10,548,000	2.1%	8.3%	8.2%
2011	2,690,900	3.2%	10,784,200	2.2%	7.8%	7.8%
2012	2,808,400	4.4%	11,157,500	3.5%	6.6%	6.7%
2013	2,898,400	3.2%	11,458,300	2.7%	6.0%	6.3%
2014	3,015,100	4.0%	11,879,200	3.7%	5.0%	5.1%
2015	3,012,600	-0.1%	12,031,000	1.3%	4.6%	4.5%
2016	3,010,200	-0.1%	12,181,000	1.2%	5.3%	4.6%
2017	3,064,400	1.8%	12,434,900	2.1%	5.0%	4.3%
2018	3,137,700	2.4%	12,711,000	2.2%	4.3%	3.9%
Overall Change 2008-2018	469,700	17.6%	2,006,900	18.7%		
Avg Unemp. Rate 2008-2018					5.9%	5.8%
Unemployment Rate - Decem	ber 2018				3.9%	3.6%

Source: Bureau of Labor Statistics and Economy.com. Employment figures are from the Current Employment Survey (CES). Unemployment rates are from the Current Population Survey (CPS). The figures are not seasonally adjusted.

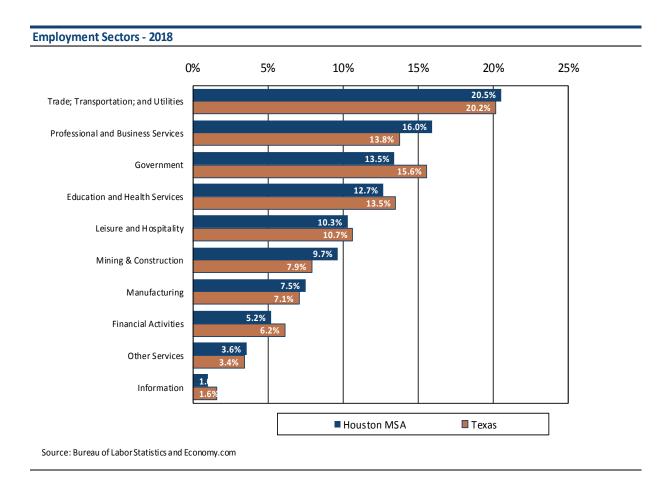
Employment Sectors

The composition of the Houston MSA job market is depicted in the following chart, along with that of Texas. Total employment for both areas is broken down by major employment sector, and the sectors are ranked from largest to smallest based on the percentage of Houston MSA jobs in each category.



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Houston MSA Area Analysis



The Houston MSA has greater concentrations than Texas in the following employment sectors:

- 1. Trade; Transportation; and Utilities, representing 20.5% of Houston MSA payroll employment compared to 20.2% for Texas as a whole. This sector includes jobs in retail trade, wholesale trade, trucking, warehousing, and electric, gas, and water utilities.
- 2. Professional and Business Services, representing 16.0% of Houston MSA payroll employment compared to 13.8% for Texas as a whole. This sector includes legal, accounting, and engineering firms, as well as management of holding companies.
- 3. Mining & Construction, representing 9.7% of Houston MSA payroll employment compared to 7.9% for Texas as a whole. This sector includes construction of buildings, roads, and utility systems, as well as mining, quarrying, and oil and gas extraction.
- 4. Manufacturing, representing 7.5% of Houston MSA payroll employment compared to 7.1% for Texas as a whole. This sector includes all establishments engaged in the manufacturing of durable and nondurable goods.

The Houston MSA is underrepresented in the following sectors:

1. Government, representing 13.5% of Houston MSA payroll employment compared to 15.6% for



Texas as a whole. This sector includes employment in local, state, and federal government agencies.

- 2. Education and Health Services, representing 12.7% of Houston MSA payroll employment compared to 13.5% for Texas as a whole. This sector includes employment in public and private schools, colleges, hospitals, and social service agencies.
- 3. Leisure and Hospitality, representing 10.3% of Houston MSA payroll employment compared to 10.7% for Texas as a whole. This sector includes employment in hotels, restaurants, recreation facilities, and arts and cultural institutions.
- 4. Financial Activities, representing 5.2% of Houston MSA payroll employment compared to 6.2% for Texas as a whole. Banking, insurance, and investment firms are included in this sector, as are real estate owners, managers, and brokers.

Gross Domestic Product

The Houston MSA is the sixth largest metropolitan area economy in the nation based on Gross Domestic Product (GDP).

Economic growth, as measured by annual changes in GDP, has been considerably lower in the Houston MSA than Texas overall during the past eight years. The Houston MSA has grown at a 2.3% average annual rate while Texas has grown at a 3.1% rate. As the national economy improves, the Houston MSA continues to underperform Texas. GDP for the Houston MSA was essentially unchanged in 2017 while Texas's GDP rose by 1.3%.

The Houston MSA has a per capita GDP of \$63,311, which is 11% greater than Texas's GDP of \$57,077. This means that Houston MSA industries and employers are adding relatively more value to the economy than their counterparts in Texas.

	(\$ Mil)		(\$ Mil)	
Year	Houston MSA	% Change	Texas	% Change
2010	372,614		1,301,727	
2011	385,027	3.3%	1,343,791	3.2%
2012	408,515	6.1%	1,411,379	5.0%
2013	425,042	4.0%	1,472,104	4.3%
2014	436,083	2.6%	1,512,351	2.7%
2015	452,352	3.7%	1,590,409	5.2%
2016	436,221	-3.6%	1,594,408	0.3%
2017	436,369	0.0%	1,615,555	1.3%
Compound % Chg (2010-2017)		2.3%		3.1%
GDP Per Capita 2017	\$63,311		\$57,077	

Source: Bureau of Economic Analysis and Economy.com; data released September 2018. The release of state and local GDP data has a longer lag time than national data. The data represents inflation-adjusted "real" GDP stated in 2009 dollars.

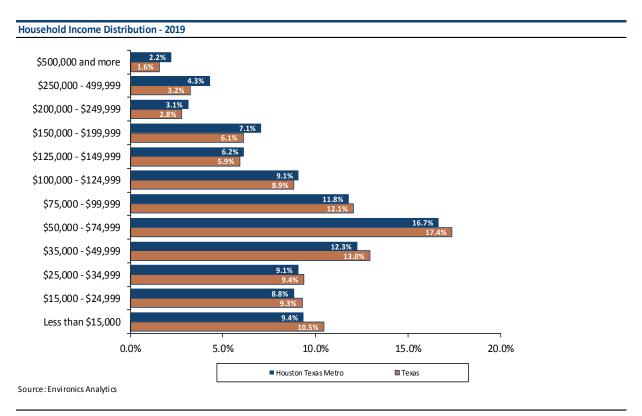


Household Income

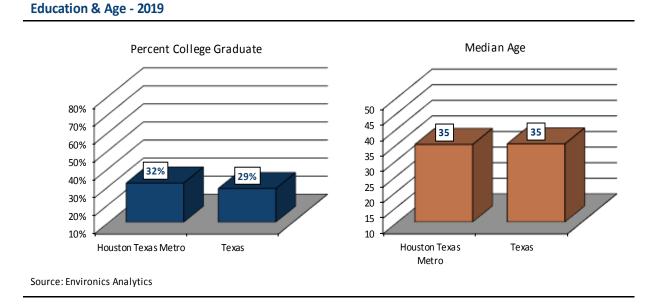
The Houston MSA has a higher level of household income than Texas. Median household income for the Houston MSA is \$64,833, which is 7.2% greater than the corresponding figure for Texas.

Median Household Income - 2019		
	Median	
Houston Texas Metro	\$64,833	
Texas	\$60,458	
Comparison of Houston Texas Metro to Texas	+7.2%	
Source: Environics Analytics		

The following chart shows the distribution of households across twelve income levels. The Houston MSA has a greater concentration of households in the higher income levels than Texas. Specifically, 44% of Houston MSA households are at the \$75,000 or greater levels in household income as compared to 41% of Texas households. A lesser concentration of households is apparent in the lower income levels, as 27% of Houston MSA households are below the \$35,000 level in household income versus 29% of Texas households.



Residents of the Houston MSA have a higher level of educational attainment than those of Texas. An estimated 32% of Houston MSA residents are college graduates with four-year degrees, versus 29% of Texas residents. People in the Houston MSA are similar in age to their Texas counterparts. The median age of both the Houston MSA and Texas is 35 years.



Conclusion

The Houston MSA economy will benefit from a growing population base and higher income and education levels. The Houston MSA experienced growth in the number of jobs over the past decade, and it is reasonable to assume that employment growth will occur in the future. Moreover, the Houston MSA gains strength from being the fifth most populous metropolitan area in the country and generating a higher level of GDP per capita than Texas overall. We anticipate that the Houston MSA economy will improve, and employment will grow, strengthening the demand for real estate.



Refuge Conroe The Woodlands n Hempstead 290 TOLL Liberty TOLL 99 99 6 Kingwood Bellville 3 290 73 TOLL 8 Katy Sealy Channelview 90 Anahuac Houston Cloverleaf Baytown 99 Trinity Bellaire 288 Pasadena Deer Park Bay Anahua Nationa Wildlife Refuge 59 La Porte Missouri City 146 jle Lake Rosenberg 69 Pearland League City 45 d Alvin Texas City Wharton Galveston el la hing

Area Map



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Surrounding Area Analysis

14

Surrounding Area Analysis

Location

The subject is located in the central area of the City of Houston, just to northwest of the Central Business District with the neighborhood being generally delineated as follows:

North	Interstate 10
South	Buffalo Bayou/Memorial Drive
East	Interstate 45
West	Studemont Street

A map identifying the location of the property follows this section.

Access and Linkages

Primary access to the area is provided by Interstate 10, a major arterial that crosses the Houston area in an east / west direction. Access to the subject from Interstate 10 is provided by Sawyer Street to Edwards Street to Beachton Street, and travel time from the major arterial to the subject is about 5 minutes. Overall, vehicular access is average.

Demographics

A demographic profile of the surrounding area, including population, households, and income data, is presented in the following table.



Surrounding Area Analysis

				Houston Texas	
2019 Estimates	1-Mile Radius	3-Mile Radius	5-Mile Radius	Metro	Texas
Population 2010	21,602	158,890	372,343	5,920,416	25,145,561
Population 2019	24,897	187,514	426,242	7,092,836	28,959,501
Population 2024	25,767	198,772	450,640	7,661,093	30,972,397
Compound % Change 2010-2019	1.6%	1.9%	1.5%	2.0%	1.6%
Compound % Change 2019-2024	0.7%	1.2%	1.1%	1.6%	1.4%
Households 2010	4,571	66,498	150,021	2,062,529	8,922,933
Households 2019	5,818	81,966	178,278	2,461,222	10,285,623
Households 2024	6,280	87,972	190,679	2,657,672	11,012,627
Compound % Change 2010-2019	2.7%	2.4%	1.9%	2.0%	1.6%
Compound % Change 2019-2024	1.5%	1.4%	1.4%	1.5%	1.4%
Median Household Income 2019	\$78,046	\$74,924	\$65,686	\$64,833	\$60,458
Average Household Size	2.2	2.1	2.2	2.9	2.8
College Graduate %	28%	48%	45%	32%	29%
Median Age	35	37	36	35	35
Owner Occupied %	40%	42%	44%	63%	64%
Renter Occupied %	60%	58%	56%	37%	36%
Median Owner Occupied Housing Value	\$357,054	\$389,631	\$363,246	\$194,594	\$175,144
Median Year Structure Built	1970	1989	1977	1991	1988
Average Travel Time to Work in Minutes	26	26	26	33	29

As shown above, the current population within a 3-mile radius of the subject is 187,514, and the average household size is 2.1. Population in the area has grown since the 2010 census, and this trend is projected to continue over the next five years. Compared to the Houston MSA overall, the population within a 3-mile radius is projected to grow at a slower rate.

Median household income is \$74,924, which is higher than the household income for the Houston MSA. Residents within a 3-mile radius have a considerably higher level of educational attainment than those of the Houston MSA, while median owner-occupied home values are considerably higher.

Land Use

This generally defined area was originally developed with single-family residential and industrial uses. Initial development in the area was in the 1920's/1930's. Redevelopment in this area initiated on a minimal basis during the 1980's. During the 1990's, the area realized rapid redevelopment due to a strong demand for newly constructed single-family residences, followed by new commercial support. These newly developed single-family residences have for the most part been mid-density townhome or patio home type properties. Mid-rise apartments and condominiums were also constructed along major thoroughfares in and around the subject neighborhood.

The immediate neighborhood from Spring Street to the north, Dart Street to the south, Interstate 45 to the east, and Houston Avenue to the west, has witnessed a substantial amount of older single-family properties being redeveloped townhome developments in recent years.



Recent residential development within and west of the defined neighborhood has spawned new retail developments (both multi-tenant and stand-alone) along Washington Avenue and the land area between Sawyer and Studemont Streets, as well as west of the defined neighborhoods.

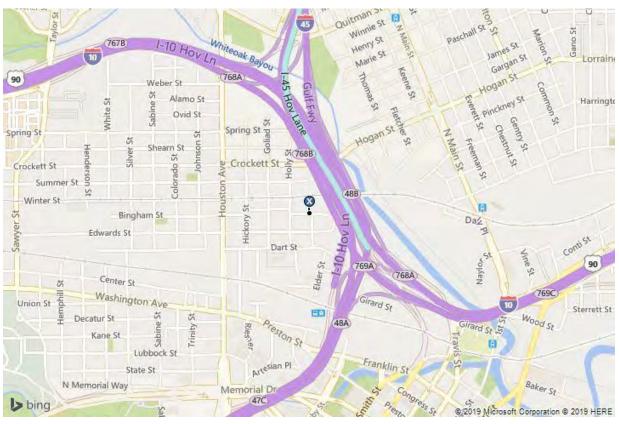
Subject's Immediate Surroundings		
North	Townhomes	
South	Townhomes	
East	Vacant Lot/Older Single-Family Residence	
West	Older Single-Family Residence/Vacant Land then Townhomes	

As illustrated in the above chart, there has been extensive recent townhome development near the subject, with some remaining older homes and vacant lots for new development.

Outlook and Conclusions

Given the history of the area and the growth trends, it is anticipated that property values will increase in the near future.

Surrounding Area Analysis



Surrounding Area Map



Land Description and Analysis

Property Analysis

Land Description and Analysis

Location

The property is located along the northline of Bingham Street, immediately west of Beachton Street. Based upon the Harris County Appraisal District (HCAD) Plat Map, Beachton Street is an unimproved right-of-way (ROW) along the east line of the subject. An active Southern Pacific Railroad Company track runs along the north property line in an east/west direction. Based upon the HCAD Plat Map and properties to the west, Winter Street is an unimproved ROW that could be constructed as two, onelane streets, with each street paralleling the northern and southern lines of the railroad track.

Land Area

The following table summarizes the subject's land area.

SF Acres		
0-0001 30,000 0.689		

Shape and Dimensions

The site is I-shaped. Site utility based on shape and dimensions is average.

Topography

The site is generally level and at street grade. The topography does not result in any development limitations.

Drainage

No particular drainage problems were observed or disclosed at the time of field inspection. This appraisal assumes that there are not any unusual drainage issues that would affect the development of the subject.

Flood Hazard Status

The following table provides flood hazard information.

Flood Hazard Status	
Community Panel Number	48201C0690N
Date	January 6, 2017
Zone	X (Shaded) and X (Unshaded)
Description	±35% within 500-Year / 65% outside floodplain



Given the limited area within the 500-year flood plain, it is our opinion that the effect on development costs would be minimal.

Environmental Hazards

An environmental assessment report was not provided for review, and during our inspection, we did not observe any obvious signs of contamination on or near the subject. However, environmental issues are beyond our scope of expertise. It is assumed that the property is not adversely affected by environmental hazards.

Ground Stability

A soils report was not provided for our review. Based on our inspection of the subject and observation of development on nearby sites, there are no apparent ground stability problems. However, we are not experts in soils analysis. We assume that the subject's soil bearing capacity is sufficient to support a variety of uses.

Streets, Access and Frontage

Details pertaining to street access and frontage are provided in the following table.

Streets, Access and Frontage				
Street	Bingham Street	Beachton Street		
Frontage Feet	50	200 (Unimproved ROW)		
Paving	Asphalt			
Curbs	No			
Sidewalks	No			
Lanes	2 way, 1 lane each way			
Direction of Traffic	East/West			
Condition	Average			
Traffic Levels	Low			
Signals/Traffic Control	None			
Access/Curb Cuts	Yes/Yes			
Visibility	Average			

The subject has approximately 250' of frontage along a Southern Pacific Railroad Company track along its northern boundary.

Utilities

The availability of utilities to the subject is summarized in the following table.

Utilities		
Service	Provider	Adequacy
Water	City of Houston	Assumed Adequate
Sewer	City of Houston	Assumed Adequate
Electricity	Various	Assumed Adequate
Natural Gas	CenterPoint Energy	Assumed Adequate
Local Phone	Various	Assumed Adequate

Zoning

The subject is located within the city limits of Houston, which does not enforce zoning.

Other Land Use Regulations

We are not aware of any other land use regulations that would affect the property.

Easements, Encroachments and Restrictions

Based upon a review of the most recent deed, there do not appear to be any easements, encroachments, or restrictions that would adversely affect value. Our valuation assumes no adverse impacts from easements, encroachments, or restrictions, and further assumes that the subject has clear and marketable title.

Conclusion of Site Analysis

Overall, the physical characteristics of the site and the availability of utilities result in functional utility suitable for a variety of uses. We are not aware of any other restrictions on development.

Improvements Description and Analysis

The subject is currently improved with a single-family residence. The home is constructed on concrete blocks and retains the character of a much older home. According to the Harris County Appraisal District, the home was constructed in 2002; however, given the type of construction, it is our opinion that the home is much older and was renovated in 2002. In some cases, HCAD lists the renovation date if the actual year of construction is not known.

Given the underlying land value discussed herein, it is our opinion that the current improvements do not contribute value over and above the land value only. As such, the appropriate valuation methodology is to net the cost to raze the improvements from our as vacant land value.







Aerial Close-Up



SFR - Rear Elevation

Subject from Bingham Street



SFR - Interior



Missing AC Unit



Rear Portion of Property





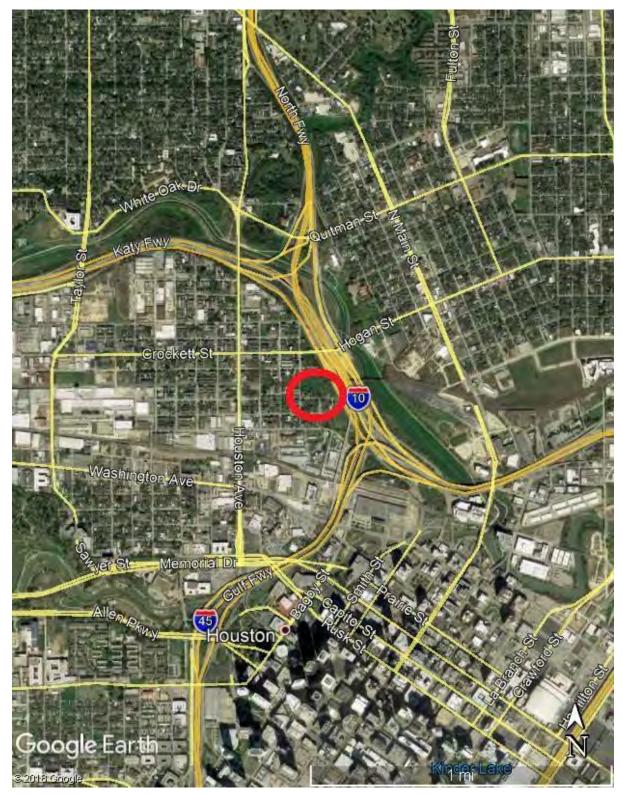
View east on Bingham St - Subject to the Left



View west on Bingham St - Subject to the Right

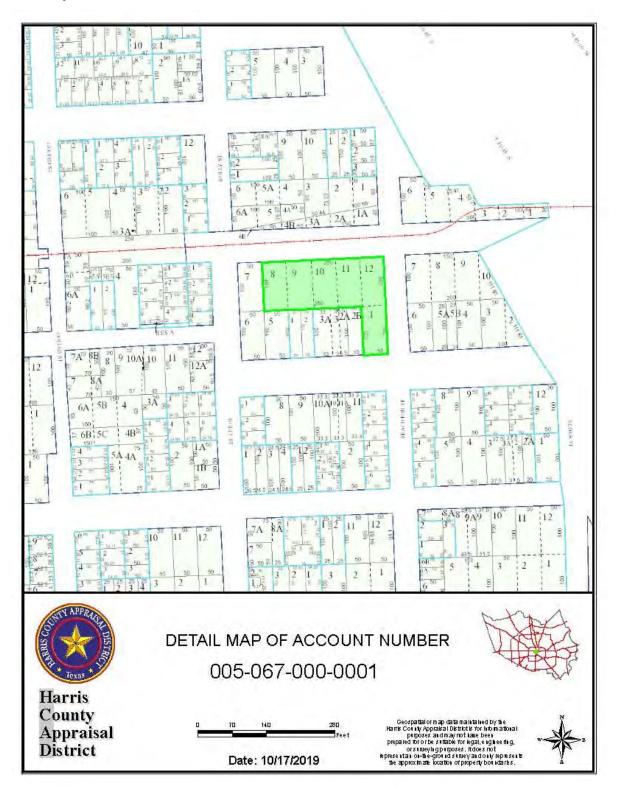


Aerial





Plat Map



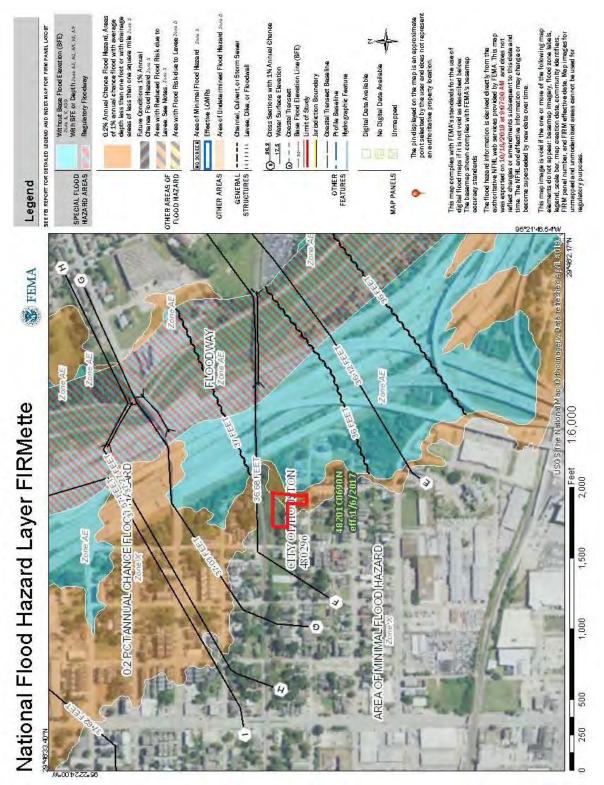
Aerial Close-Up







FEMA Map



Real Estate Taxes

Real Estate Taxes

The following chart sets forth the various taxing authorities and their corresponding tax rate for the subject property:

Тах	Rates
1 01/1	i la coo

<u>Entity</u>	<u>Tax Rate (Per \$100)</u>
Houston Independent School District	1.206700
Harris County	0.418580
Harris County Flood Control District	0.028770
Port of Houston Authority	0.011550
Harris County Hospital District	0.171080
Harris County Education Department	0.005190
Houston Community College	0.100263
City of Houston	<u>0.588310</u>
Total	2.530443

Real estate taxes and assessments for the current tax year are shown in the following table.

Taxes and Assessme	nts - 2019					
	A	Assessed Value		Тахе	s and Assessm	ents
_					Ad Valorem	
Tax ID	Land	Improvements	Total	Tax Rate	Taxes	Total
005-067-000-0001	\$1,023,650	\$100	\$1,023,750	2.530443%	\$25,905	\$25,905

As of the effective date of this appraisal, the subject had delinquent property taxes in the amount of \$82,144.64 due for the 2017 and 2018 taxes years, including penalties and interest.



Highest and Best Use

Highest and Best Use

Process

Before a property can be valued, an opinion of highest and best use must be developed for the subject site, both as vacant, and as improved. By definition, the highest and best use must be:

- Physically possible.
- Legally permissible under the zoning regulations and other restrictions that apply to the site.
- Financially feasible.
- Maximally productive, i.e., capable of producing the highest value from among the permissible, possible, and financially feasible uses.

As Vacant

Physically Possible

The physical characteristics of the site do not appear to impose any unusual restrictions on development. Overall, the physical characteristics of the site and the availability of utilities result in functional utility suitable for primarily residential uses.

Legally Permissible

The site is not zoned and to our knowledge, there are no legal restrictions such as easements or deed restrictions that would effectively limit the use of the property.

Financially Feasible

Ongoing townhome development continues to be prevalent throughout the subject neighborhood. It appears that townhome development is the only financially feasible use of the subject property.

Maximally Productive

There does not appear to be any reasonably probable use of the site that would generate a higher residual land value than townhome development. It is our opinion that townhome development is the maximally productive use of the property.

Conclusion

Development of the site into multiple townhomes is the only use that meets the four tests of highest and best use. Therefore, it is concluded to be the highest and best use of the property as vacant.

As Improved

The subject site is improved with a 918 SF single-family residence with an unknown year of construction. The existing improvements are not consistent with the highest and best use as vacant and are an underutilization the site. Accordingly, the highest and best use is to redevelop the site for townhome development.

Highest and Best Use

Most Probable Buyer

Taking into account the functional utility of the site and area development trends, the probable buyer is a developer.



Valuation Methodology

Valuation

Valuation Methodology

Appraisers usually consider three approaches to estimating the market value of real property. These are the cost approach, sales comparison approach and the income capitalization approach.

The **cost approach** assumes that the informed purchaser would pay no more than the cost of producing a substitute property with the same utility. This approach is particularly applicable when the improvements being appraised are relatively new and represent the highest and best use of the land or when the property has unique or specialized improvements for which there is little or no sales data from comparable properties.

The **sales comparison approach** assumes that an informed purchaser would pay no more for a property than the cost of acquiring another existing property with the same utility. This approach is especially appropriate when an active market provides sufficient reliable data. The sales comparison approach is less reliable in an inactive market or when estimating the value of properties for which no directly comparable sales data is available. The sales comparison approach is often relied upon for owner-user properties.

The **income capitalization approach** reflects the market's perception of a relationship between a property's potential income and its market value. This approach converts the anticipated net income from ownership of a property into a value indication through capitalization. The primary methods are direct capitalization and discounted cash flow analysis, with one or both methods applied, as appropriate. This approach is widely used in appraising income-producing properties.

Reconciliation of the various indications into a conclusion of value is based on an evaluation of the quantity and quality of available data in each approach and the applicability of each approach to the property type.

Approaches to Value				
Approach	Applicability to Subject	Use in Assignment		
Cost Approach	Not Applicable	Not Utilized		
Sales Comparison Approach	Applicable	Utilized		
Income Capitalization Approach	Not Applicable	Not Utilized		

The methodology employed in this assignment is summarized as follows:



Sales Comparison Approach

Sales Comparison Approach

To develop an opinion of the subject's land value, as if vacant and available to be developed to its highest and best use, we utilize the sales comparison approach. This approach develops an indication of value by researching, verifying, and analyzing sales of similar properties.

Our sales research focused on transactions within the following parameters:

- Location: Immediate Neighborhood
- Size: 0.100 to 1.000-Acre
- Use: Residential
- Transaction Date: 2nd Quarter 2018 to Present

For this analysis, we use price per square foot as the appropriate unit of comparison because market participants typically compare sale prices and property values on this basis. The most relevant sales are summarized in the following table.

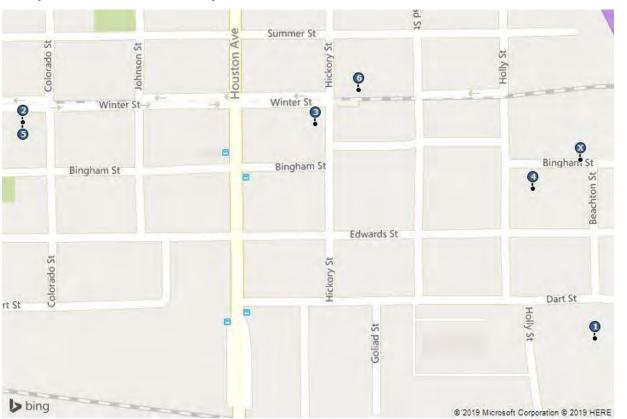


Sales Comparison Approach

2	2
3	3

	nmary of Comparable Land Sales				
		Sale			
		Date;	Effective Sale	SF;	\$/SF
No.	Name/Address	Status	Price	Acres	Land
1	0.154-Acres on Dart St	Apr-18	\$298,000	6,719	\$44.35
	0 Dart St.	Closed		0.15	
	Houston				
	Harris County				
	тх				
	Comments: This site was vacant at the time of sale.				
2	0.230-Acres on Colorado St	Aug-18	\$381,000	10,000	\$38.10
	1517 Colorado St.	Closed		0.23	
	Houston				
	Harris County				
	ТХ				
	Comments: We have accounted for \$5,000 in demolition costs to raze the older SFR on this tract.				
3			6505 000	15.000	400 CT
	0.344-Acres on Hickory St	Sep-18	\$595,000	15,000	\$39.67
	0 Hickory St.	Closed		0.34	
	Houston				
	Harris County				
	TX	an autodivided for the		was a wet wet the a	time of onlo
	Comments: This tract had already been subdivided for townhome development at the time of sale.				
4	0.110-Acres on Bingham St	Nov-18	\$210,000	4,783	\$43.91
	1115 Bingham St.	Closed		0.11	
	Houston				
	Harris County				
	тх				
	Comments: The seller purchased this tract in August 2013 for \$211,500. This lot was vacant at the				
	time of sale.				
5	0.230-Acres on Colorado St	Oct-19	\$354,900	10,000	\$35.49
	1517 Colorado St.	In-Contract	t	0.23	
	Houston				
	Harris County				
	тх				
		tract for \$37.60/SF	on August 20, 20	18 and is try	ing to unloa
	TX Comments: The seller purchased this the tract.	tract for \$37.60/SF	-	18 and is try	-
6	TX Comments: The seller purchased this	<i>tract for \$37.60/SF</i> Oct-19	on August 20, 20 \$434,000	18 and is try 10,000	ing to unloa \$43.40
õ	TX Comments: The seller purchased this the tract. 0.230-Acres on Hickory St 0 Hickory St.	-	-		-
õ	TX Comments: The seller purchased this the tract. 0.230-Acres on Hickory St 0 Hickory St. Houston	Oct-19	-	10,000	-
5	TX Comments: The seller purchased this the tract. 0.230-Acres on Hickory St 0 Hickory St.	Oct-19	-	10,000	-
6	TX Comments: The seller purchased this the tract. 0.230-Acres on Hickory St 0 Hickory St. Houston Harris County TX	Oct-19 Listing	\$434,000	10,000 0.23	\$43.40
6	TX <i>Comments: The seller purchased this</i> <i>the tract.</i> 0.230-Acres on Hickory St 0 Hickory St. Houston Harris County TX <i>Comments: The asking price of \$465,</i>	Oct-19 Listing ,000 includes Archit	\$434,000 ectural Plans/Dra	10,000 0.23 wings. Accor	\$43.40
6	TX Comments: The seller purchased this the tract. 0.230-Acres on Hickory St 0 Hickory St. Houston Harris County TX Comments: The asking price of \$465, selling broker, the plans/drawing we	Oct-19 Listing ,000 includes Archit	\$434,000 ectural Plans/Dra	10,000 0.23 wings. Accor	\$43.40
6	TX Comments: The seller purchased this the tract. 0.230-Acres on Hickory St 0 Hickory St. Houston Harris County TX Comments: The asking price of \$465, selling broker, the plans/drawing we price.	Oct-19 Listing ,000 includes Archit	\$434,000 ectural Plans/Dra	10,000 0.23 wings. Accor deducted fro	\$43.40
6	TX Comments: The seller purchased this the tract. 0.230-Acres on Hickory St 0 Hickory St. Houston Harris County TX Comments: The asking price of \$465, selling broker, the plans/drawing we price. Subject	Oct-19 Listing ,000 includes Archit	\$434,000 ectural Plans/Dra	10,000 0.23 wings. Accor deducted fro 30,000	\$43.40
6	TX Comments: The seller purchased this the tract. 0.230-Acres on Hickory St 0 Hickory St. Houston Harris County TX Comments: The asking price of \$465, selling broker, the plans/drawing we price.	Oct-19 Listing ,000 includes Archit	\$434,000 sectural Plans/Dra	10,000 0.23 wings. Accor deducted fro	\$43.40





Comparable Land Sales Map





Sale 1 0.154-Acres on Dart St





Sale 2 0.230-Acres on Colorado St



Sale 3 0.344-Acres on Hickory St



Sale 5 0.230-Acres on Colorado St

Sale 4 0.110-Acres on Bingham St



Sale 6 0.230-Acres on Hickory St



The sales are compared to the subject and adjusted to account for material differences that affect value. Adjustments are considered for the following factors, in the sequence shown below.

Adjustment Factor	Accounts For	Comments
Effective Sale Price	Atypical economics of a transaction, such as demolition cost or expenditures by buyer at time of purchase.	We added \$5,000 to Sales 2 and 5 for demolition costs and deducted \$31,000 from Sale 6 for the broker supplied cost of the architectural plans and drawings that are included in the asking price.
Real Property Rights	Fee simple, leased fee, leasehold, partial interest, etc.	All sales are comparable.
Financing Terms	Seller financing, or assumption of existing financing, at non-market terms.	No adjustments are warranted.
Conditions of Sale	Extraordinary motivation of buyer or seller, assemblage, forced sale.	A negative 10% was applied to Sale 6, as listings rarely achieve their asking price.
Market Conditions	Changes in the economic environment over time that affect the appreciation and depreciation of real estate.	3% per Year to Sales 1-4
Location	Market or submarket area influences on sale price; surrounding land use influences.	Sales 1 and 4 were adjusted downward as these sales are not located along the active railroad track.
Access/Exposure	Convenience to transportation facilities; ease of site access; visibility; traffic counts.	All sales are comparable.
Size	Inverse relationship that often exists between parcel size and unit value.	Smaller tracts typically sell for a premium on a per unit basis; however, in higher density Inner Loop areas, larger tracts are much more limited (in availability) than smaller tracts and typically allow for greater development potential. As such, all sales, except for Sale 3,



Adjustment Factor	Accounts For	Comments
		have been adjusted upward to varying degrees for their smaller sizes.
Shape and Topography	Primary physical factors that affect the utility of a site for its highest and best use.	No adjustments necessary.
Corner	Corner locations have a superior utility as compared to interior locations.	No adjustments necessary.
Floodplain Designation	Flood Plain designations can raise the costs of improving a site.	No adjustments necessary.



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The following table summarizes the adjustments we make to each sale.

	Subject	Comparable 1	Comparable 2	Comparable 3	Comparable 4	Comparable 5	Comparable 6
Name	0.689-Acres on	0.154-Acres on	0.230-Acres on	0.344-Acres on	0.110-Acres on	0.230-Acres on	0.230-Acres on
	Bingham St.	Dart St	Colorado St	Hickory St	Bingham St	Colorado St	Hickory St
Address	1102 Bingham St.	0 Dart St.	1517 Colorado St.	0 Hickory St.	1115 Bingham St.	1517 Colorado St.	0 Hickory St.
City	Houston	Houston	Houston	Houston	Houston	Houston	Houston
County	Harris	Harris	Harris	Harris	Harris	Harris	Harris
Sale Date		Apr-18	Aug-18	Sep-18	Nov-18	Oct-19	Oct-19
Sale Status		Closed	Closed	Closed	Closed	In-Contract	Listing
Sale Price		\$298,000	\$376,000	\$595,000	\$210,000	\$349,900	\$465,000
Other Adjustment		\$0	\$5,000	\$0	\$0	\$5,000	-\$31,000
Description of Adjustment			Demo Cost			Demo Cost	Architectural
							Plans/Drawing
Effective Sale Price		\$298,000	\$381,000	\$595,000	\$210,000	\$354,900	\$434,000
Square Feet	30,000	6,719	10,000	15,000	4,783	10,000	10,000
Acres	0.689	0.154	0.230	0.344	0.110	0.230	0.230
Corner	No	No	No	Yes	No	No	No
Flood Plain Description	33% 500-Year	Not Within	Not Within	Not Within	Not Within	Not Within	Not Within
Price per Square Foot		\$44.35	\$38.10	\$39.67	\$43.91	\$35.49	\$43.40
Property Rights		Fee Simple	Fee Simple	Fee Simple	Fee Simple	Fee Simple	Fee Simple
% Adjustment		-	-	-	-	-	-
inancing Terms		Cash to seller	Cash to seller	Cash to seller	Cash to seller	Cash to seller	Cash to seller
% Adjustment		-	-	-	-	-	-
Conditions of Sale		Arm's Length	Arm's Length	Arm's Length	Arm's Length	Current Contract	Listing
% Adjustment		-	-	-	-	-	-10%
Varket Conditions	10/22/2019	Apr-18	Aug-18	Sep-18	Nov-18	Oct-19	Oct-19
Annual % Adjustment	3%	5%	4%	3%	3%	-	-
Cumulative Adjusted Price		\$46.57	\$39.62	\$40.86	\$45.22	\$35.49	\$39.06
ocation		-20%	-	-	-20%	-	-
Access/Exposure		-	-	-	-	-	-
Size		7.5%	5.0%	0.0%	10.0%	5.0%	5.0%
Shape and Topography		-	-	-	-	-	-
Corner		-	-	-	-	-	-
lood Plain		-	-	-	-	-	-
Net \$ Adjustment		-\$5.82	\$1.98	\$0.00	-\$4.52	\$1.77	\$1.95
Net % Adjustment		-12.5%	5.0%	0.0%	-10.0%	5.0%	5.0%
inal Adjusted Price		\$40.75	\$41.61	\$40.86	\$40.70	\$37.26	\$41.01
Overall Adjustment		-8.1%	9.2%	3.0%	-7.3%	5.0%	-5.5%
					_		
Range of Adjusted Prices		\$37.26 - \$41.61					
Average \$40.36							

Average Indicated Value

\$40.00



Land Value Conclusion

Prior to adjustment, the sales reflect a range of \$35.49 - \$44.35 per square foot. After adjustment, the range is narrowed to \$37.26 - \$41.61 per square foot. Sales 2, 3, 5, and 6 all have frontage on an active railroad track, as does the subject, and have an adjusted price range of \$37.26 - \$41.61 per square foot. We give greatest weight to these sales, tempered by Sale 4, which is in the same block as the subject. In our opinion, it would cost approximately \$5,000 to raze the existing improvements, which we have considered in our analysis. After considering the above discussion, we arrive at a land value conclusion as follows:

Land Value Conclusion		
Indicated Value per Square Foot	\$40.00	
Subject Square Feet	30,000	
Indicated Value	\$1,200,000	
Rounded	\$1,200,000	

The listing broker for Sale 6, our current listing, indicated that she had received several offers at \$40.00 per square foot, all of which were rejected by the seller, who owns this tract outright and is not in a hurry to sell.



Conclusion of Value

Conclusion of Value

As discussed previously, we use only the sales comparison approach in developing an opinion of value for the subject. The cost and income approaches are not applicable and are not used.

Based on the preceding valuation analysis and subject to the definitions, assumptions, and limiting conditions expressed in the report, our value opinion follows:

Value Conclusion			
Appraisal Premise	Interest Appraised	Date of Value	Value Conclusion*
Market Value As Is	Fee Simple	October 22, 2019	\$1,200,000

*As of the effective date of this appraisal, the subject had delinquent property taxes in the amount of \$82,144.64 due for the 2017 and 2018 taxes years, including penalties and interest.

Extraordinary Assumptions and Hypothetical Conditions

The value conclusions are subject to the following extraordinary assumptions that may affect the assignment results. An extraordinary assumption is uncertain information accepted as fact. If the assumption is found to be false as of the effective date of the appraisal, we reserve the right to modify our value conclusions.

1. None

The value conclusions are based on the following hypothetical conditions that may affect the assignment results. A hypothetical condition is a condition contrary to known fact on the effective date of the appraisal but is supposed for the purpose of analysis.

1. None

Exposure Time

Exposure time is the length of time the subject property would have been exposed for sale in the market had it sold on the effective valuation date at the concluded market value. Based on the concluded market value stated previously, it is our opinion that the probable exposure time is 12 months.

Marketing Period

Marketing time is an estimate of the amount of time it might take to sell a property at the concluded market value immediately following the effective date of value. We estimate the subject's marketing period at 12 months.



Certification

Certification

We certify that, to the best of our knowledge and belief:

- 1. The statements of fact contained in this report are true and correct.
- 2. The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are our personal, impartial, and unbiased professional analyses, opinions, and conclusions.
- 3. We have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved.
- 4. We have not performed any services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.
- 5. We have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
- 6. Our engagement in this assignment was not contingent upon developing or reporting predetermined results.
- 7. Our compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- 8. Our analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice as well as applicable state appraisal regulations.
- 9. The reported analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute.
- 10. The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- 11. Flint Hindman made a personal inspection of the property that is the subject of this report. Todd Rotholz, MAI, has not personally inspected the subject. Edward Schulz, MAI SRA, has not personally inspected the subject.
- 12. No one provided significant real property appraisal assistance to the person(s) signing this certification.
- 13. We have experience in appraising properties similar to the subject and are in compliance with the Competency Rule of USPAP.

Certification

14. As of the date of this report, **Todd Rotholz, MAI**, and **Edward Schulz, MAI SRA**, have completed the continuing education program for Designated Members of the Appraisal Institute.

Flint Hindman Certified General Real Estate Appraiser Texas Certificate # TX-1337729-G Telephone: 713-973-0212, ext. 15 Email: fhindman@irr.com

Todd Rotholz, MAI Certified General Real Estate Appraiser Texas Certificate # TX-1328257-G Telephone: 713-973-0212, ext. 12 Email: trotholz@irr.com

Edward Schulz, MAI SRA Certified General Real Estate Appraiser Texas Certificate # TX-1320142-G Telephone: 713-973-0212, ext. 11 Email: edschulz@irr.com



This appraisal and any other work product related to this engagement are limited by the following standard assumptions, except as otherwise noted in the report:

- 1. The title is marketable and free and clear of all liens, encumbrances, encroachments, easements and restrictions. The property is under responsible ownership and competent management and is available for its highest and best use.
- 2. There are no existing judgments or pending or threatened litigation that could affect the value of the property.
- 3. There are no hidden or undisclosed conditions of the land or of the improvements that would render the property more or less valuable. Furthermore, there is no asbestos in the property.
- 4. The revenue stamps placed on any deed referenced herein to indicate the sale price are in correct relation to the actual dollar amount of the transaction.
- 5. The property is in compliance with all applicable building, environmental, zoning, and other federal, state and local laws, regulations and codes.
- 6. The information furnished by others is believed to be reliable, but no warranty is given for its accuracy.

This appraisal and any other work product related to this engagement are subject to the following limiting conditions, except as otherwise noted in the report:

- 1. An appraisal is inherently subjective and represents our opinion as to the value of the property appraised.
- 2. The conclusions stated in our appraisal apply only as of the effective date of the appraisal, and no representation is made as to the effect of subsequent events.
- 3. No changes in any federal, state or local laws, regulations or codes (including, without limitation, the Internal Revenue Code) are anticipated.
- 4. No environmental impact studies were either requested or made in conjunction with this appraisal, and we reserve the right to revise or rescind any of the value opinions based upon any subsequent environmental impact studies. If any environmental impact statement is required by law, the appraisal assumes that such statement will be favorable and will be approved by the appropriate regulatory bodies.
- 5. Unless otherwise agreed to in writing, we are not required to give testimony, respond to any subpoena or attend any court, governmental or other hearing with reference to the property without compensation relative to such additional employment.
- 6. We have made no survey of the property and assume no responsibility in connection with such matters. Any sketch or survey of the property included in this report is for illustrative purposes only and should not be considered to be scaled accurately for size. The appraisal

covers the property as described in this report, and the areas and dimensions set forth are assumed to be correct.

- 7. No opinion is expressed as to the value of subsurface oil, gas or mineral rights, if any, and we have assumed that the property is not subject to surface entry for the exploration or removal of such materials, unless otherwise noted in our appraisal.
- 8. We accept no responsibility for considerations requiring expertise in other fields. Such considerations include, but are not limited to, legal descriptions and other legal matters such as legal title, geologic considerations such as soils and seismic stability; and civil, mechanical, electrical, structural and other engineering and environmental matters. Such considerations may also include determinations of compliance with zoning and other federal, state, and local laws, regulations and codes.
- 9. The distribution of the total valuation in the report between land and improvements applies only under the reported highest and best use of the property. The allocations of value for land and improvements must not be used in conjunction with any other appraisal and are invalid if so used. The appraisal report shall be considered only in its entirety. No part of the appraisal report shall be utilized separately or out of context.
- 10. Neither all nor any part of the contents of this report (especially any conclusions as to value, the identity of the appraisers, or any reference to the Appraisal Institute) shall be disseminated through advertising media, public relations media, news media or any other means of communication (including without limitation prospectuses, private offering memoranda and other offering material provided to prospective investors) without the prior written consent of the persons signing the report.
- 11. Information, estimates and opinions contained in the report and obtained from third-party sources are assumed to be reliable and have not been independently verified.
- 12. Any income and expense estimates contained in the appraisal report are used only for the purpose of estimating value and do not constitute predictions of future operating results.
- 13. If the property is subject to one or more leases, any estimate of residual value contained in the appraisal may be particularly affected by significant changes in the condition of the economy, of the real estate industry, or of the appraised property at the time these leases expire or otherwise terminate.
- 14. Unless otherwise stated in the report, no consideration has been given to personal property located on the premises or to the cost of moving or relocating such personal property; only the real property has been considered.
- 15. The current purchasing power of the dollar is the basis for the values stated in the appraisal; we have assumed that no extreme fluctuations in economic cycles will occur.
- 16. The values found herein are subject to these and to any other assumptions or conditions set forth in the body of this report, but which may have been omitted from this list of Assumptions and Limiting Conditions.
- 17. The analyses contained in the report necessarily incorporate numerous estimates and assumptions regarding property performance, general and local business and economic



conditions, the absence of material changes in the competitive environment and other matters. Some estimates or assumptions, however, inevitably will not materialize, and unanticipated events and circumstances may occur; therefore, actual results achieved during the period covered by our analysis will vary from our estimates, and the variations may be material.

- 18. The Americans with Disabilities Act (ADA) became effective January 26, 1992. We have not made a specific survey or analysis of the property to determine whether the physical aspects of the improvements meet the ADA accessibility guidelines. We claim no expertise in ADA issues, and render no opinion regarding compliance of the subject with ADA regulations. Inasmuch as compliance matches each owner's financial ability with the cost to cure the non-conforming physical characteristics of a property, a specific study of both the owner's financial ability and the cost to cure any deficiencies would be needed for the Department of Justice to determine compliance.
- 19. The appraisal report is prepared for the exclusive benefit of the Client, its subsidiaries and/or affiliates. It may not be used or relied upon by any other party. All parties who use or rely upon any information in the report without our written consent do so at their own risk.
- 20. No studies have been provided to us indicating the presence or absence of hazardous materials on the subject property or in the improvements, and our valuation is predicated upon the assumption that the subject property is free and clear of any environment hazards including, without limitation, hazardous wastes, toxic substances and mold. No representations or warranties are made regarding the environmental condition of the subject property. Integra Realty Resources Houston, Integra Realty Resources, Inc., Integra Strategic Ventures, Inc. and/or any of their respective officers, owners, managers, directors, agents, subcontractors or employees (the "Integra Parties"), shall not be responsible for any such environmental conditions that do exist or for any engineering or testing that might be required to discover whether such conditions exist. Because we are not experts in the field of environmental conditions, the appraisal report cannot be considered as an environmental assessment of the subject property.
- 21. The persons signing the report may have reviewed available flood maps and may have noted in the appraisal report whether the subject property is located in an identified Special Flood Hazard Area. We are not qualified to detect such areas and therefore do not guarantee such determinations. The presence of flood plain areas and/or wetlands may affect the value of the property, and the value conclusion is predicated on the assumption that wetlands are non-existent or minimal.
- 22. Integra Realty Resources Houston is not a building or environmental inspector. Integra Houston does not guarantee that the subject property is free of defects or environmental problems. Mold may be present in the subject property and a professional inspection is recommended.
- 23. The appraisal report and value conclusions for an appraisal assume the satisfactory completion of construction, repairs or alterations in a workmanlike manner.
- 24. It is expressly acknowledged that in any action which may be brought against any of the Integra Parties, arising out of, relating to, or in any way pertaining to this engagement, the



appraisal reports, and/or any other related work product, the Integra Parties shall not be responsible or liable for any incidental or consequential damages or losses, unless the appraisal was fraudulent or prepared with intentional misconduct. It is further acknowledged that the collective liability of the Integra Parties in any such action shall not exceed the fees paid for the preparation of the appraisal report unless the appraisal was fraudulent or prepared with intentional misconduct. Finally, it is acknowledged that the fees charged herein are in reliance upon the foregoing limitations of liability.

- 25. Integra Realty Resources Houston, an independently owned and operated company, has prepared the appraisal for the specific intended use stated elsewhere in the report. The use of the appraisal report by anyone other than the Client is prohibited except as otherwise provided. Accordingly, the appraisal report is addressed to and shall be solely for the Client's use and benefit unless we provide our prior written consent. We expressly reserve the unrestricted right to withhold our consent to your disclosure of the appraisal report or any other work product related to the engagement (or any part thereof including, without limitation, conclusions of value and our identity), to any third parties. Stated again for clarification, unless our prior written consent is obtained, no third party may rely on the appraisal report (even if their reliance was foreseeable).
- 26. The conclusions of this report are estimates based on known current trends and reasonably foreseeable future occurrences. These estimates are based partly on property information, data obtained in public records, interviews, existing trends, buyer-seller decision criteria in the current market, and research conducted by third parties, and such data are not always completely reliable. The Integra Parties are not responsible for these and other future occurrences that could not have reasonably been foreseen on the effective date of this assignment. Furthermore, it is inevitable that some assumptions will not materialize and that unanticipated events may occur that will likely affect actual performance. While we are of the opinion that our findings are reasonable based on current market conditions, we do not represent that these estimates will actually be achieved, as they are subject to considerable risk and uncertainty. Moreover, we assume competent and effective management and marketing for the duration of the projected holding period of this property.
- 27. All prospective value opinions presented in this report are estimates and forecasts which are prospective in nature and are subject to considerable risk and uncertainty. In addition to the contingencies noted in the preceding paragraph, several events may occur that could substantially alter the outcome of our estimates such as, but not limited to changes in the economy, interest rates, and capitalization rates, behavior of consumers, investors and lenders, fire and other physical destruction, changes in title or conveyances of easements and deed restrictions, etc. It is assumed that conditions reasonably foreseeable at the present time are consistent or similar with the future.
- 28. The appraisal is also subject to the following:

Extraordinary Assumptions and Hypothetical Conditions

The value conclusions are subject to the following extraordinary assumptions that may affect the assignment results. An extraordinary assumption is uncertain information accepted as fact. If the assumption is found to be false as of the effective date of the appraisal, we reserve the right to modify our value conclusions.

1. None

The value conclusions are based on the following hypothetical conditions that may affect the assignment results. A hypothetical condition is a condition contrary to known fact on the effective date of the appraisal but is supposed for the purpose of analysis.

1. None



Addenda

Addendum A

Appraiser Qualifications



Flint Hindman

Experience

Flint R. Hindman is Senior Analyst for Integra Realty Resources – Houston. He has been exclusively engaged in commercial real estate valuation and consultation since August 2003. He has a diverse range of experience in appraising most types of real estate including, but not limited to, vacant land, single and multi-tenant retail, single and multi-tenant industrial, flex, and manufacturing, and suburban office buildings, and a variety of special purpose properties.

Licenses

Texas, Certified General Real Estate Appraiser, TX-1337729-G, Expires January 2020

Texas	5 Appraíser Lícen P.O. Box 12188 A Certified General	ustin, Texas 787	11-2188
Number: Issued:	TX 1337729 G 01/11/2018	Expires:	01/31/2020
Appraiser:	FLINT ROBERT H	IINDMAN	
Texas Appraiser	satisfactory evidence of th Licensing and Certification authorized to use this titl	Act, Texas Occupa	ations Code, Dogle Callant

Integra Realty Resources Houston

9225 Katy Freeway Suite 206 Houston, TX 77024

T 713-973-0212 F 713-973-2028



Todd Rotholz, MAI

Experience

Todd Andrew Rotholz is the Senior Managing Director for Integra Realty Resources, Houston, Texas. Mr. Rotholz has been engaged exclusively in the appraisal of real estate since February of 1993. The scope of his work includes the appraisal of all types of commercial, special-purpose, and residential real estate. Areas of expertise include testimony, eminent domain, appraisal review, highest and best use analysis, and consultation.

Professional Activities & Affiliations

Appraisal Institute, Member (MAI)

Licenses

Texas, Certified General Real Estate Appraiser, TX-1328257-G, Expires November 2020

Education

Bachelor of Business Administration in International Business and Finance from the University of Texas - December of 1992

More than 250 Classroom hours of Appraisal Institute course work

More than 250 hours of other continuing education course work

Wexas	Appraiser Licen P.O. Box 12188 A Certified Genera	ustin, Texas 787	11-2188
Number: Issued:	TX 1328257 G 11/27/2018	Expires:	11/30/2020
Appraiser:	TODD ANDREW	ROTHOLZ	
			2121
	satisfactory evidence of the Licensing and Certification		ations Code, Dogle Clark

irr.

Integra Realty Resources Houston

9225 Katy Freeway Suite 206 Houston, TX 77024

T 713-973-0212 F 713-973-2028

Edward Schulz, MAI SRA

Experience

Edward B. Schulz, MAI, SRA has been engaged exclusively in the appraisal of real estate since January 1971. The scope of this work includes the appraisal of commercial, industrial, special purpose, vacant land, and residential properties. He had also been employed as an acting consultant on numerous real estate transactions, and qualified as an expert witness, including matters of eminent domain.

Professional Activities & Affiliations

Appraisal Institute, Member (MAI) Appraisal Institute, Senior Residential Appraiser (SRA)

Licenses

Texas, Certified General Real Estate Appraiser, TX-1320142-G, Expires March 2021

Education

B.B.A. Degree – Huntington College, Montgomery, Alabama - June 1969; Prior attendance at University of Texas Business School - 1964-1966

Qualified Before Courts & Administrative Bodies

Qualified as an expert witness in Federal Court, State District Courts, Harris County Court, Marriage and Family Law Court, Commissioner's hearings and arbitrations.

Texas	S Appraiser Litens P.O. Box 12188 Au Certified General	ustin, Texas 787	11-2188
Number: Issued:	TX 1320142 G 03/28/2019	Expires:	03/31/2021
Appraiser:	EDWARD B SCHU	ILZ III	
	satisfactory evidence of the Licensing and Certification		
	authorized to use this title		

Integra Realty Resources Houston

9225 Katy Freeway Suite 206 Houston, TX 77024

T 713-973-0212 F 713-973-2028



About IRR

Integra Realty Resources, Inc. (IRR) provides world-class commercial real estate valuation, counseling, and advisory services. Routinely ranked among leading property valuation and consulting firms, we are now the largest independent firm in our industry in the United States, with local offices coast to coast and in the Caribbean.

IRR offices are led by MAI-designated Senior Managing Directors, industry leaders who have over 25 years, on average, of commercial real estate experience in their local markets. This experience, coupled with our understanding of how national trends affect the local markets, empowers our clients with the unique knowledge, access, and historical perspective they need to make the most informed decisions.

Many of the nation's top financial institutions, developers, corporations, law firms, and government agencies rely on our professional real estate opinions to best understand the value, use, and feasibility of real estate in their market.

Local Expertise...Nationally!



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Addendum B

Comparable Data



Location & Property Identification

Property Name:	0.154-Acres on Dart St
Sub-Property Type:	Residential
Address:	0 Dart St.
City/State/Zip:	Houston, TX 77007
County:	Harris
Submarket:	Allen Pky/Montrose
Market Orientation:	Urban
Property Location:	SL Dart St. across from Beachton St.
IRR Event ID:	2288176



Sale Information

Sale Price:	\$298,000
Effective Sale Price:	\$298,000
Sale Date:	04/11/2018
Sale Status:	Closed
\$/Acre(Gross):	\$1,932,555
\$/Land SF(Gross):	\$44.35
\$/Acre(Usable):	\$1,932,555
\$/Land SF(Usable):	\$44.35
Grantor/Seller:	Sovrano Investments, LLC
Grantee/Buyer:	Good Bones Development,
	LLP
Assets Sold:	Real estate only
Property Rights:	Fee Simple
Financing:	Cash to seller
Document Type:	Warranty Deed
Recording No.:	RP-2018-231883
Verified By:	Flint Hindman
Verification Date:	11/01/2019
Verification Type:	Confirmed-Seller Broker

Acres(Usable/Gross): 0.15/0.15 Land-SF(Usable/Gross): 6,719/6,719 Usable/Gross Ratio: 1.00 Topography: Level Corner Lot: No Frontage Desc.: 78' Dart St Zoning Desc.: Not Applicable Easements Desc.: None Known Environmental Desc.: No Issues Noted Not Within Flood Zone: Flood Zone Designation: Х Comm. Panel No.: 42810C0690N Date: 01/06/2017 Utilities: Water Public, Sewer All Public **Utilities Desc.:** Source of Land Info.: **Public Records**

Comments

This site was vacant at the time of sale.

Improvement and Site Data

Legal/Tax/Parcel ID:

140-246-001-0001 & -0002 / Lot 7 and a Portion of Lot 8, Block 476, W.R. Baker Addition, Harris County, Texas





Sale No. 1

Sale No. 2

Location & Property Identification

Property Name:	0.230-Acres on Colorado St
Sub-Property Type:	Residential
Address:	1517 Colorado St.
City/State/Zip:	Houston, TX 77007
County:	Harris
Submarket:	Allen Pky/Montrose
Market Orientation:	Urban
Property Location:	Wraps SWC of Colorado St and Winter St
IRR Event ID:	2287909

\$376,000



Legal/Tax/Parcel ID:

Acres(Usable/Gross): Land-SF(Usable/Gross): Usable/Gross Ratio: Topography: Corner Lot: Frontage Desc.:

Zoning Desc.: Easements Desc.: Environmental Desc.: Flood Zone: Flood Zone Designation: Comm. Panel No.: Date: Utilities: Utilities Desc.: Source of Land Info.: 005-119-000-0013, -0008, & -0014 / South 1/2 Lot 7, Lot 8, and East 1/2 Lot 9, BloOck 296, W.R. Baker Addition NSBB, Harris County, Texas

0.23/0.23 10,000/10,000 1.00 Level No 50' Colorado St 75' Winter St Not Applicable None Known No Issues Noted Not Within Х 48201C0670M 06/09/2014 Water Public, Sewer All Public **Public Records**

Comments

We have accounted for \$5,000 in demolition costs to raze the older SFR on this tract.

Colorado Street dead-ends at the railroad track at Winter Street. There is an 1,190 SF single-family residence on this tract, circa 1920, that does not contribute to value in our opinion.



Sale Information

Sale Price:

Effective Sale Price:
Sale Date:
Sale Status:
\$/Acre(Gross):
\$/Land SF(Gross):
\$/Acre(Usable):
\$/Land SF(Usable):
Grantor/Seller:
Grantee/Buyer:
Assets Sold:
Property Rights:
Financing:
Document Type:
Recording No.:
Verified By:
Verification Date:

\$381,000 08/20/2018 Closed \$1,659,408 \$38.10 \$1,659,408 \$38.10 Baker Project, LLC and 1705 Winter St, LLC JPCM Ventures, LLC Real estate only Fee Simple Cash to seller Warranty Deed RP-2018-384410 Flint Hindman 10/31/2019 **Confirmed-Seller Broker**

Sale Analysis

Verification Type:

Other Adj.: Adjust. Comments: \$5,000 Demo Cost

Improvement and Site Data

Sale No. 3

Location & Property Identification

Property Name:	0.344-Acres on Hickory St
Sub-Property Type:	Residential
Address:	0 Hickory St.
City/State/Zip:	Houston, TX 77007
County:	Harris
Submarket:	Allen Pky/Montrose
Market Orientation:	Urban
Property Location:	SWC Hickory St and Winter Street
IRR Event ID:	2287933



Legal/Tax/Parcel ID:

Acres(Usable/Gross): Land-SF(Usable/Gross): Usable/Gross Ratio: Topography: Corner Lot: Frontage Desc.:

Zoning Desc.: Easements Desc.: Environmental Desc.: Flood Zone: Flood Zone Designation: Comm. Panel No.: Date: Utilities: Utilities: Utilities Desc.: Source of Land Info.:

136-084-001-0001 and -0002 thru -0010 / Reserve A and Lots 1-9 (inclusive), Block 1, Hickory Place, Harris County, Texas 0.34/0.34 15,000/15,000 1.00 Level Yes 100' Hickory St 150' Winter St Not Applicable None Known No Issues Noted Not Within Х 48201C0670M 06/09/2014 Water Public, Sewer All Public

Comments

This tract had already been subdivided for townhome development at the time of sale. Hickory Street dead-ends at the railroad track at Winter Street. The site was vacant.

Public Records

Sale Information

Sale Price:

Effective Sale Price:
Sale Date:
Sale Status:
\$/Acre(Gross):
\$/Land SF(Gross):
\$/Acre(Usable):
\$/Land SF(Usable):
Grantor/Seller:
Grantee/Buyer:
Assets Sold:
Property Rights:
Financing:
Document Type:
Recording No.:
Verified By:
Verification Date:
Verification Type:

\$595,000 09/07/2018 Closed \$1,727,642 \$39.67 \$1,727,642 \$39.67 David Law and Clayton Mitchell Dacasa Homes and Construction, LP Real estate only Fee Simple Cash to seller Warranty Deed RP-2018-426026 Flint Hindman 10/31/2019 **Confirmed-Seller Broker**

\$595,000

Improvement and Site Data

0.344-Acres on Hickory St



Location & Property Identification

Property Name:	0.110-Acres on Bingham St
Sub-Property Type:	Residential
Address:	1115 Bingham St.
City/State/Zip:	Houston, TX 77007
County:	Harris
Submarket:	Allen Pky/Montrose
Market Orientation:	Urban
Property Location:	SL Bingham St, ±50' east of Holly St
IRR Event ID:	2288164

\$210,000

\$210,000



Legal/Tax/Parcel ID:

Acres(Usable/Gross): Land-SF(Usable/Gross): Usable/Gross Ratio: Topography: Corner Lot: Frontage Desc.: Zoning Desc.: Easements Desc.: Environmental Desc.: Flood Zone: Flood Zone Designation: Comm. Panel No.: Date: Utilities: **Utilities Desc.:** Source of Land Info .:

005-066-000-0008 / Lot 8, Block 241, W.R. Baker Addition NSBB, Harris County, Texas 0.11/0.11 4,782/4,782 1.00 Level No 50' Bingham St Not Applicable None Known No Issues Noted Not Within Х 48201C0690N 01/06/2017 Water Public, Sewer All Public **Public Records**

Sale No. 4

Comments

The seller purchased this tract in August 2013 for \$211,500. This lot was vacant at the time of sale.

Sale Information

Sale Price:
Effective Sale Price:
Sale Date:
Listing Price:
Listing Date:
Sale Status:
\$/Acre(Gross):
\$/Land SF(Gross):
\$/Acre(Usable):
\$/Land SF(Usable):
Grantor/Seller:
Grantee/Buyer:
Assets Sold:
Property Rights:
Exposuro Timos

Property Rights: Exposure Time: Financing: Document Type: Recording No.: Verified By: Verification Date: Verification Type:

11/16/2018 \$229,900 02/13/2018 Closed \$1,912,568 \$43.91 \$1,912,568 \$43.91 First Regal Properties, LLC James A. Philip and Karen S. Philip Real estate only Fee Simple 9 (months) Cash to seller Warranty Deed RP-2018-523494 Flint Hindman 11/01/2019 **Confirmed-Seller Broker**

Improvement and Site Data



Sale No. 5

Location & Property Identification

Property Name:	0.230-Acres on Colorado St
Sub-Property Type:	Residential
Address:	1517 Colorado St.
City/State/Zip:	Houston, TX 77007
County:	Harris
Submarket:	Allen Pky/Montrose
Market Orientation:	Urban
Property Location:	Wraps SWC of Colorado St and Winter St
IRR Event ID:	2288003

\$349,900 \$354,900 10/21/2019 \$349,900 07/31/2019 In-Contract \$1,545,732 \$35.49



Adjust. Comments:

Demo Cost

Improvement and Site Data

Legal/Tax/Parcel ID:	005-119-000-0013, -0008, & -0014 / South 1/2 Lot 7, Lot 8, and East 1/2 Lot 9, Blo0ck 296, W.R. Baker Addition NSBB, Harris County, Texas
Acres(Usable/Gross):	0.23/0.23
Land-SF(Usable/Gross):	10,000/10,000
Usable/Gross Ratio:	1.00
Topography:	Level
Corner Lot:	No
Frontage Desc.:	50' Colorado St
	75' Winter St
Zoning Desc.:	Not Applicable
Easements Desc.:	None Known
Environmental Desc.:	No Issues Noted
Flood Zone:	Not Within
Flood Zone Designation:	Х
Comm. Panel No.:	48201C0670M
Date:	06/09/2014
Utilities:	Water Public, Sewer
Utilities Desc.:	All Public
Source of Land Info.:	Public Records

Comments

The seller purchased this tract for \$37.60/SF on August 20, 2018 and is trying to unload the tract.



Sale Price:
Effective Sale Price:
Sale Date:
Listing Price:
Listing Date:
Sale Status:
\$/Acre(Gross):
\$/Land SF(Gross):
\$/Acre(Usable):
\$/Land SF(Usable):
Grantor/Seller:
Grantee/Buyer:
Assets Sold:
Property Rights:
Exposure Time:
Financing:
Document Type:
Recording No.:
Verified By:
Verification Date:
Confirmation Source:
Verification Type:

\$1,545,732 \$35.49 JPCM Ventures, LLC Unknown Real estate only Fee Simple 3 (months) Cash to seller Warranty Deed Unavailable Flint Hindman 10/31/2019 Jamie Walton - Oakington Realty 832.922.0541 Confirmed-Seller Broker

Sale Analysis

Other Adj.:

\$5,000



Sale No. 5

Comments (Cont'd)

Colorado Street dead-ends at the railroad track at Winter Street. There is an 1,190 SF single-family residence on this tract, circa 1920, that does not contribute to value in our opinion.



Location & Property Identification

).230-Acres on Hickory St Residential
Residential
) Hickory St.
louston, TX 77007
larris
llen Pky/Montrose
Jrban
Vraps the NEC of Hickory St and Winter St
288052

\$465,000

\$434,000

Listing

\$43.40

\$43.40

10/31/2019

\$1,890,244

\$1,890,244

Unavailable

Fee Simple

Cash to seller

Unavailable

10/31/2019

Flint Hindman

Warranty Deed

Real estate only

ICI Construction, Inc.



Legal/Tax/Parcel ID:

Acres(Usable/Gross): Land-SF(Usable/Gross): Usable/Gross Ratio: Topography: Corner Lot: Frontage Desc.:

Zoning Desc.: Easements Desc.: Environmental Desc.: Flood Zone: Flood Zone Designation: Comm. Panel No.: Date: Utilities: Utilities Desc.: Source of Land Info.: 135-592-001-0001, -0002 thru -0007, Townhomes on Hickory, Harris County, Texas

Sale No. 6

0.23/0.23 10,000/10,000 1.00 Level No 50' Hickory St 50' Winter St Not Applicable None Known No Issues Noted Not Within Х 48201C0690N 01/06/2017 Water Public, Sewer All Public **Public Records**

Comments

The asking price of \$465,000 includes Architectural Plans/Drawings. According to the selling broker, the plans/drawing were valued at \$31,000, which we have deducted from the asking price.

Hickory Street dead-ends at the railroad track at Winter Street. The tract is vacant and platted for 6 townhomes.



Sale Information

Listing Price: **Effective Listing Price:** Listing Date: Sale Status: \$/Acre(Gross): \$/Land SF(Gross): \$/Acre(Usable): \$/Land SF(Usable): Grantor/Seller: Grantee/Buyer: Assets Sold: **Property Rights:** Financing: Document Type: Recording No.: Verified By: Verification Date: Verification Type:

Sale Analysis

Other Adj.: Adjust. Comments: -\$31,000 Architectural Plans/Drawings

Confirmed-Seller Broker

Improvement and Site Data

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Addenda

Addendum C

Delinquent Property Tax Statement



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Addenda

P.O. BOX		OTER REGIS		TY	1	Web Statement	
TEL: 713-			* JEYAS	*		Account Number	
1083 N CC	FYBUILD CAPITAL INC DLLIER BLVD APT 132 ISLAND FL 34145-2539				(005-067-000-0001	
	a of a field of the game	Delinquen	t Tax Details		1	Property Descr	iption
Year	Tax Units	Base Levy	Penalties & Interest	Collection Penalty	Total Due	1102 BINGHAM ST LTS 1 & 8 THRU 12 BLK	242
2017 2018	1, 40, 41, 42, 43, 44, 48, 6 1, 40, 41, 42, 43, 44, 48, 6		\$7,960.28 \$6,312,41	\$6,416,46 \$7,274,31	\$38,498.80 \$43,645,84	BAKER NSBB	
					100	Appraised Values	
						Land - Market Value	1,100,000
						Impr - Market Value	87,900
						Total Market Value	1,187,900
						Less Capped Mkt Value	0
						Appraised Value	1,187,900
						Exemptions/De	terrals
urisdictior 001 Hous County Ho 700 ARE 65	e in October 2019 >>> Is Billed on This Statement ston ISD 0040 Harris Cou spital Dist 0044 Harris C 5 YEARS OF ACE OR OLDER O	ounty Dept. of	D AND THE PROPERTY I	ntrol Dist 0042 Po uston Community Col DESCRIBED IN THIS DO	OCUMENT IS	0061 City of Housto	on E <i>STEAD, Y</i>
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Addenda

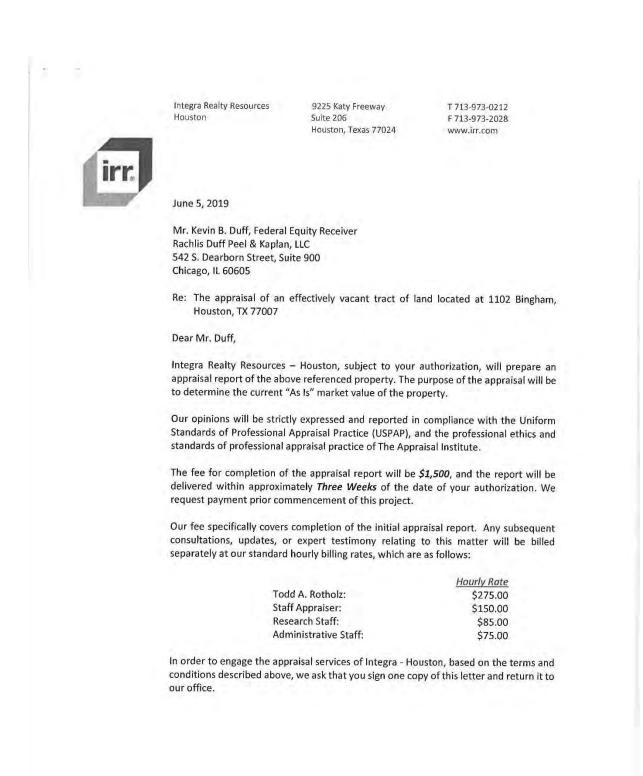
Addendum C

Engagement Letter



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Addenda





Case: 1:18-cv-05587 Document #: 1009 Filed: 07/19/21 Page 140 of 234 PageID #:32672

Addenda

19 11

Integra Realty Resources Houston

9225 Katy Freeway Suite 206 Houston, Texas 77024

T 713-973-0212 F 713-973-2028 www.irr.com

June 5, 2019 Mr. Kevin B. Duff, Federal Equity Receiver Rachlis Duff Peel & Kaplan, LLC

We look forward to working with you on this assignment. Should you have any questions regarding this matter, please feel free to contact me.

Yours truly,

Todd Rotholz, MAI

AGREED AND ACCEPTED:

M. Receiver By:

2019 Date:

APPRAISAL OF REAL PROPERTY

1102 Bingham Street, Houston, Harris County, Texas

<u>AS OF</u>

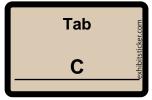
October 18, 2019

PREPARED FOR

Ms. Justyna G. Rak Paralegal Rachlis Duff Peel & Kaplan, LLC 542 S. Dearborn Street, Suite 900 Chicago, Illinois 60605

PREPARED BY

Southwest Realty Consultants 9818 Whithorn Suite B Houston, Texas 77095



SRC SOUTHWEST REALTY CONSULTANTS

November 14, 2019

Ms. Justyna G. Rak Paralegal Rachlis Duff Peel & Kaplan, LLC 542 S. Dearborn Street, Suite 900 Chicago, Illinois 60605

Reference: Appraisal of 30,000 square feet of effectively vacant land located at 1102 Bingham Street, Houston, Harris County, Texas.

Dear Ms. Rak:

At your request, we have completed an investigation and analysis for the purpose of estimating the market value of the subject property in fee simple estate, as of October 18, 2019. The appraisal states our opinion of market value, subject to various assumptions and limiting conditions set forth in the accompanying report. The physical inspection and analysis that form the basis of the report have been conducted by Steven H. Clegg, MAI and Lesa L. Azra.

The subject property is located at 1102 Bingham Street, Houston, Harris County, Texas. The subject consists of 0.6887 acres or 30,000 square feet of effectively vacant land. The site is irregular in configuration with 50 feet of frontage on Bingham Street. The subject property is located approximately one-quarter mile east of Houston Avenue. Just east (600') of the subject is the interchange of Interstate 45 and Interstate 10 as they merge together and split again near the Houston Central Business District (located immediately south of the subject). To access Interstate 10 and Interstate 45, it is necessary to travel west via Bingham Street to Houston Avenue. Continue northerly to Crockett Street a short distance then turning to the west to Sawyer Street then turning northerly to Interstate 10. The total distance to access the major thoroughfare is one and one-half miles. Interstate 10 at this juncture can be accessed to the east or west and Interstate 45 can be accessed by traveling a short distance easterly on Interstate 10 to Interstate 45 to the north or south. The site is currently improved with a single-family home that is in poor condition. These improvements do not represent the highest and best use of the site and in our opinion, add no contributory value due to its poor condition and high underlying land value. Therefore, the improvements are not included in our analysis and the subject is analyzed as effectively vacant land.

In valuing the subject, one of the three traditional approaches to value, the sales comparison approach, land only, is included. Recent land sales are included and analyzed to determine our opinion of the market value of the subject property in fee simple estate, as of October 18, 2019. At your request, we are providing you with a one approach, appraisal report which includes the pertinent data necessary to arrive at the final value conclusion.

The accompanying appraisal report conforms with our interpretation of the Code of Professional Ethics and Uniform Standards of Professional Appraisal Practice of the Appraisal Institute (USPAP). This appraisal has also been prepared in conformance with Title XI of the Financial Institution Reform, Recovery and Enforcement Act of 1989 (FIRREA), and subsequent updates, and the Office of the Controller of Currency.

We certify that to the best of our knowledge and belief, the statements of fact contained in this report and upon which the opinions herein are based are true and correct. The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are our personal, unbiased professional analyses, opinions, and conclusions.

Based on an inspection of the subject property and an analysis of pertinent physical and economic factors, it is our opinion the "as is" market value of subject, in fee simple estate, as of October 18, 2019 is:

\$1,100,000

We certify that we have no interest, present or proposed in the subject property, that the estimate herein has been reached after a careful study, investigation, analysis and interpretation of the pertinent data, and that our fee is in no way contingent upon the value conclusion.

Respectfully submitted,

Sten H. Cleg

Steven H. Clegg MAI TX-1320497-G 19-168

Keser Klizie

Lesa L. Azra TX – 1336904-G

SUMMARY OF SALIENT FACTS

Property Appraised:	0.6887 acre tract or 30,000 square feet of effectively vacant land known as 1102 Bingham Street, Houston, Harris County, Texas.
Key Map Reference:	493G
Purpose of the Appraisal:	To estimate the market value of the subject properties, in fee simple estate.
Dates of Valuation: "As Is" Value	October 18, 2019
Land Area:	0.6887 acres or 30,000 square feet
Highest and Best Use: As Vacant: As Improved:	Residential development No value is attributed to the improvements
Marketing Period:	Within 12 months
Exposure Period:	Within 12 months
Indicated Market Values	

Indicated Market Value:

Subject Property 30,000 SF @	\$37.00 per SF Less demolition costs	\$1,110,000 <u>\$10,000</u> \$1,100,000
	Rounded to	\$1,100,000

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Real Estate Taxes
Highest and Best Use
Sales Comparison Approach – Land Only

Addenda -Certification -Assumptions and Limiting Conditions -Subject Photographs -Vacant Land Sales -Instructions to Appraiser

Miscellaneous

IDENTIFICATION OF PROPERTY

The subject property includes 0.6887 acres or 30,000 square feet. The subject is known as 1102 Bingham Street and is located on the north line of Bingham Street, one-quarter mile east of Houston Avenue. Additionally, the subject is just west of the Interstate 45 and Interstate 10 interchange just outside and northwest of the Central Business District. The subject property is located in Key Map Reference Page 493G. The subject is located within the city limits of Houston, Harris County, Texas.

LEGAL DESCRIPTION

The property is legally described as follows:

0.6887 acres or 30,000 square feet being Lots 1 and 8 thru 12, Block 242 of the Baker NSBB, Harris County, Texas.

HISTORY OF THE SUBJECT PROPERTY

The subject is currently owned by EB EquityBuild Inc. (according to the title report provided) and has been under this ownership since March 2014. It is our understanding the subject property is currently included in bankruptcy proceedings. To our knowledge, there have been no other transactions involving the subject property within the last three years.

PURPOSE, DATE, AND USE OF THE APPRAISAL

The purpose of this appraisal is to estimate the "as is" market value of the subject property, in fee simple estate, as of October 18, 2019. The effective date of the appraisal is October 18, 2019. The use of this report is to assist in determining the market value of the subject property for the purpose of bankruptcy proceedings for the intended user Rachlis Duff Peel & Kaplan, LLC. The report was written primarily during the period of November 1st through November 12th, 2019.

MARKETING TIME

Marketing time is an estimate of the amount of time it might take to sell a property interest in real estate at the estimated market value level during the period immediately after the effective date of the appraisal. As indicated, the purpose of this appraisal is to estimate the "as-is" market value of the subject, known as 1102 Bingham Street, Houston, Harris County, Texas.

As evidenced by the numerous sales which have occurred within the past 18 months are included in our analysis, the neighborhoods surrounding the CBD are continuing stages of regentrification. Further indications of the revitalization are construction projects which are occurring in the neighborhood, of multiple townhome projects and residential development at the northeast corner of Sawyer and Sawyer Heights/Spring Street. Therefore, it is our opinion the subject would sell for an amount near the appraised value within twelve months.

EXPOSURE PERIOD

Exposure time may be defined as follows: The estimated length of time the property interest being appraised would have been offered on the market prior to the hypothetical consummation of a sale at market value on the effective date of the appraisal; a retrospective estimate based upon an analysis of past events assuming a competitive and open market. Based on the comments above, it is our opinion the exposure period for the subject is estimated to be 12 months.

Competency Provision

SCOPE OF THE APPRAISAL

In determining the market value of the subject, it is necessary to analyze all factors which directly or indirectly affect the subject. This includes an analysis of the Houston area, the general neighborhood and the subject property. The accumulation of data provides the appraiser an insight to the highest and best use of the subject property. Once the highest and best use of the subject has been determined, it is necessary to research the area for comparable properties. The site is currently improved with a single-family home which appears to have been vacant for a long period of time. The home was constructed in 2002 and has a crawl space with the structure sitting on concrete blocks. The home is approximately 1,252 square feet and is in poor condition. The home has been stripped of all fixtures (lights, sinks, toilet, shower/bath, cabinets, etc.) Additionally, there appears to be a leak (see photos in addenda) and resulting mold on the ceiling. The structure includes a front porch. There are minimal secondary improvements on the property such as chain link fencing. These improvements do not represent the highest and best use of the site and in our opinion, add no contributory value due to the location of the structure, its poor condition and high underlying land value. Therefore, the improvements are not included in our analysis. Since the subject is essentially a vacant tract of land, sales of similar sized tracts and similar highest and best uses are included. Due to the number of recent vacant land sales with a similar highest and best use, we have determined the sales comparison approach – land only as being the most reliable approach to value.

Several resources are used to establish size and dimensions of the subject property. Some of these resources include a survey, a property plat, a metes and bounds description, and information from the applicable county appraisal district. A survey is also useful to determine the existence of pipelines, easements, or any other encumbrances that exist. In this case, only a title report was provided. We were told a survey was not available. We were not provided an environmental assessment for the subject. Our appraisal is contingent on the assumption that there are no other adverse easements on the subject property and assumes there are no hazardous materials on the subject site. MapPro (FEMA) and Harris County contour maps were utilized to determine the flood designation status of a subject property.

For many of the adjustment categories in the approaches discussed above, we have prepared tables in an attempt to quantify our % adjustments. These tables are intended for comparison

Miscellaneous

and information purposes only, and we are not implying that we have an "expertise" to that degree of accuracy or that this type of "proving of an adjustment" is common place. The fact is that seldom can adjustments be proven. In our opinion, the specific adjustments that we are applying tend to be more accurate than applying 'rounded percentages' (usually to the nearest 5%). Thus, if an actual adjustment was believed to be in the 12 to 13% range, then rounding to 10% or 15% would be less accurate. We prefer to apply more specific adjustments to each category and then apply any rounding factors to the selection of a final value.

Competency Provision

COMPETENCY PROVISION

The appraisers of the property are Steven H. Clegg and Lesa L. Azra. Mr. Clegg presently holds the MAI designation awarded by the Appraisal Institute, and is certified as a general real estate appraiser by the State of Texas. The MAI designation and state certification is held by appraisers who are experienced in the valuation of commercial, industrial, residential, and other types or properties; and who advise clients on real estate investment decisions. Mr. Clegg is currently certified under the voluntary education program of both accreditations, which requires minimum classroom hours of approved real estate courses. Ms. Azra is also certified as a general real estate appraiser by the State of Texas. Mr. Clegg and Ms. Azra have completed numerous appraisal assignments on properties such as the subject, and have the experience and ability to complete this appraisal in a competent manner.

MARKET VALUE

In accordance with the federal Financial Institution Reform, Recovery and Enforcement Act of 1989 (FIRREA) and effective August 24, 1990, the current definition of Market Value is:

Market Value means the most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- (1) Buyer and seller are typically motivated;
- (2) Both parties are well informed or well advised, and acting in what they consider their own best interests;
- (3) A reasonable time is allowed for exposure in the open market;
- (4) Payment is made in terms of cash in U.S. Dollars or in terms of financial arrangements comparable thereto; and
- (5) The price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale. (1)

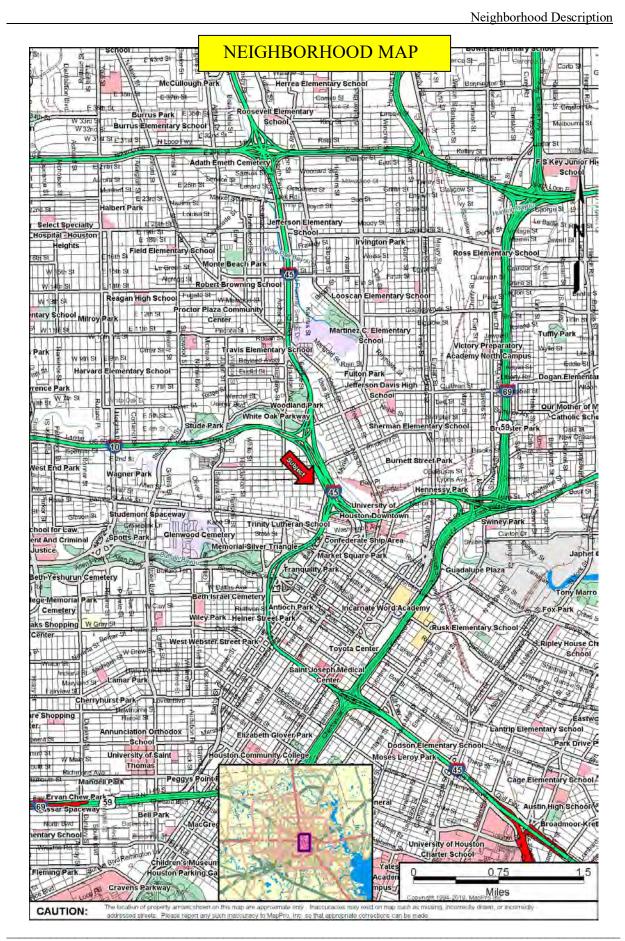
FEE SIMPLE ESTATE

An absolute fee; a fee without limitations to any particular class of heirs or restrictions, but subject to the limitations of eminent domain, escheat, police power, and taxation. It is an inheritable estate.

REGIONAL AND CITY DATA

The regional and city data is retained in our files and is available upon request.

1 Office of the Comptroller of the Currency under 12 CFR, Part 34 Subpart C-Appraisals, 34-42 Definitions (f).





NEIGHBORHOOD DESCRIPTION

A neighborhood is defined in <u>The Dictionary of Real Estate Appraisal</u>, Fourth Edition, 2002, Page 193, by the Appraisal Institute, as follows:

"A group of complimentary land uses; a congruous grouping of inhabitants, buildings, or business enterprises."

Neighborhoods may be devoted to such uses as residential, commercial, industrial, agricultural, cultural and civic activities, or a mixture of these uses. Analysis of the neighborhood in which a particular property is located in is important due to the fact that the various economic, social, political, and physical forces which affect that neighborhood, also directly influence the individual properties within it. An analysis of these various factors as they affect the value of the subject property is presented in the following discussion.

The neighborhood is bound by I-10 to the north, West Loop 610 to the west, IH-45/IH-10 to the east, and Westheimer to the south. The subject property is in the north central portion of this neighborhood. I-45 is the major north/south traffic carrier in the neighborhood. Other major north/south carriers include N. Main, Houston, Sawyer, Studemont, Yale/Waugh, Shepherd/Durham, and Westcott. I-10 is the major east/west traffic carrier in the subject

neighborhood. Other major east/west carriers include Washington, Memorial, Allen Parkway, San Felipe, and Westheimer.

Land use within the neighborhood is varied, and includes single-family and multi-family residential, commercial, retail and some light industrial. The area is heavily influenced by the Houston Central Business District which is currently experiencing a revitalization including a moderate amount of new construction. The Central Business District also contains a mix of residential properties primarily in the form of high-rise apartments and lofts, and the number of full time residents has moderately increased over the past several years. Properties within the Central Business District also differ significantly in age and condition, ranging from 100 years old marginally maintained, abandoned structures to well-maintained modern, high rise structures. A substantial amount of renovation has occurred in past years and continues in the downtown area. Many restaurants and entertainment establishments have opened in the northeast portion of the downtown area. All the previously mentioned improvements to the downtown area are influencing similar changes in the subject neighborhood.

The subject neighborhood had received a modest to high amount of new, higher end multi-family construction in recent years with older complexes being demolished. The high land values in the area dictate that residential development be priced in the upper end of values for the city.

The employment base of the neighborhood is regarded as excellent. Major employment centers include downtown Houston, the Texas Medical Center, Greenway Plaza, and the Galleria area, all of which are in proximity of the subject neighborhood.

Adequate shopping facilities are available within close proximity of the subject neighborhood. There are no regional malls in the immediate area; however, there are several community and neighborhood shopping centers located along the primary traffic carriers.

Medical facilities in the immediate area are also considered adequate. St. Joseph Hospital is located in the south portion of the Central Business District. Within close proximity of the subject neighborhood is the world-renowned Texas Medical Center. The Texas Medical Center is located approximately 5 miles southeast of the subject neighborhood. The Medical Center is comprised of 39 separate institutions which are engaged in not-for-profit medical and health related activities. The Texas Medical Center contains more than 100 permanent buildings

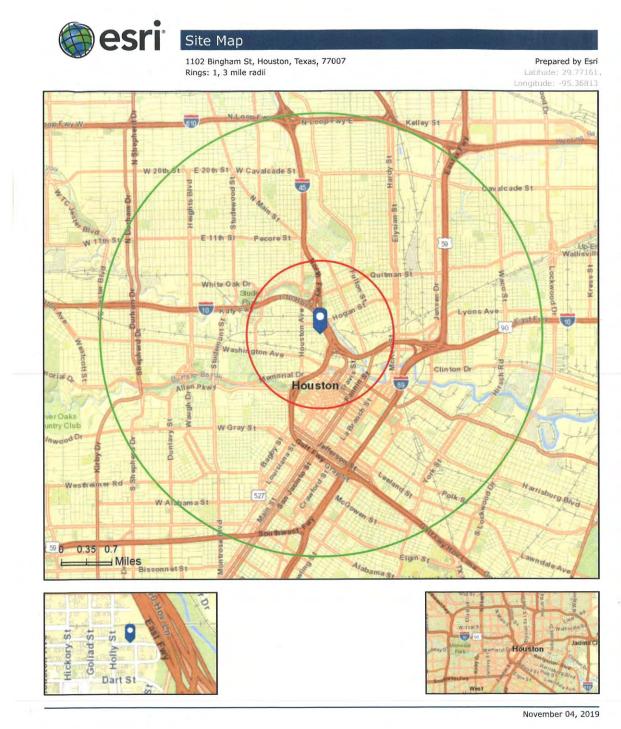
encompassing an area of more than 675 acres. Among the member institutions and research centers are many of the nation's leading hospitals, academic institutions and research centers. International acclaim has come to the Texas Medical Center for its achievements in the treatment of diseases affecting the kidney, liver, lungs, eyes and circulatory systems, as well as in the development of prostheses for joints and limbs. The Texas Medical Center is Houston's largest employer. The center employs more than 52,000 full and part-time persons in addition to over 9,200 volunteer workers. Each year the center sees approximately 4.5 million outpatients. In addition, the center has about 6,300 beds that serve more than 185,000 inpatients. The center's physicians see more than 15,000 international patients in a typical year.

The neighborhood is located within the Houston Independent School District (the largest school district in Texas) which does not have as good a reputation as some surrounding districts. The total enrollment within the district is approximately 209,712 students and includes 280 schools. Negative influences, such as marginal educational facilities and achievements, typically have a negative effect on property values. There are several very well-respected private schools within close proximity to the subject neighborhood. The upper income families in the area use these private schools rather than the public schools. The area is adequately served by the Houston Police Department and the Houston Fire Department.

In summary, the subject neighborhood enjoys a close-in location with excellent access to most of Houston's major work centers. Additionally, the neighborhood encompasses or is in close proximity to recreational facilities, both neighborhood and major retail shopping areas, educational institutions, medical complexes and doctor's offices, churches of most all denominations and cultural centers. The Memorial Park and Golf Course bound the western portion of our neighborhood and is a major recreational facility for all surrounding neighborhoods. Cultural centers near our subject include the Wortham Center, Jones Hall and the Alley Theater, just to name a few. The proximity and conveniences of our neighborhood create a favorable living environment for those who desire the benefits of inner city living. Demand in the area for multi-family residential housing remains strong for these reasons. The limited quantity of vacant land in the subject neighborhood is currently causing many older developments to be purchased for their land value only, with existing improvements being slated for demolition. In the north portion of the neighborhood, along Washington Avenue, several older warehouse

facilities have been demolished or converted to apartments or condominiums. Additionally, a moderate amount of new townhome/condominium development occurred in both the east and the west portion of the neighborhood. Due to the subject neighborhood's central location and strong residential base, the area should remain a popular commercial, retail and residential destination.

Please refer to the demographic studies provided below. These include a current and forecasted study within 1 and 3 mile radius.



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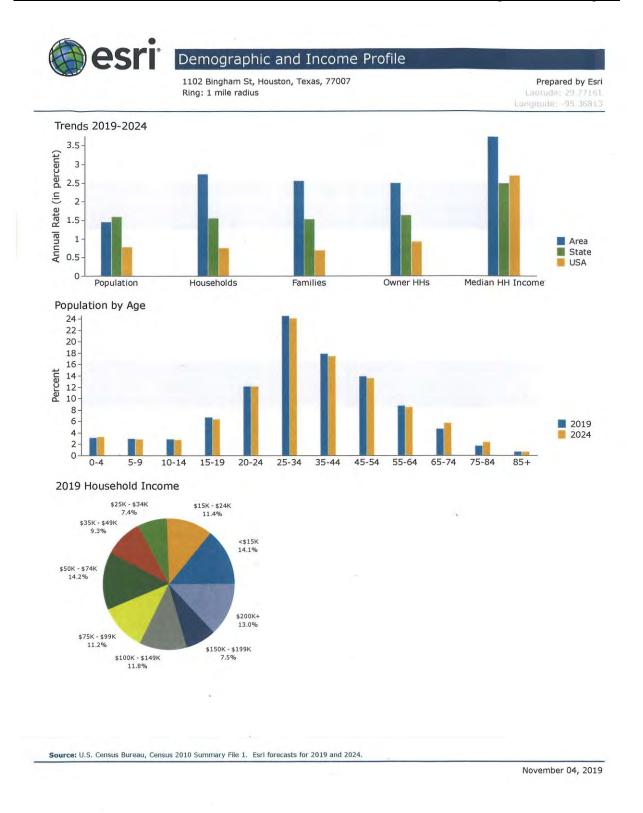
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1102 Binghan Ring: 1 mile r	n St, Houston, Te adius	exas, 77007			Latitud	ared by Esr e: 29 7716 9 -95 3681
Summary	Cer	nsus 2010		2019		2024
Population		21,708		26,490		28,469
Households		4,616		6,409		7,336
Families		2,191		2,885		3,273
Average Household Size		2.36		2.28		2.26
Owner Occupied Housing Units		1,871		2,545		2,878
Renter Occupied Housing Units		2,745		3,864		4,458
Median Age		32.8		33.9		34.3
Trends: 2019 - 2024 Annual Rate		Area		State		National
Population		1.45%		1.59%		0.77%
Households		2.74%		1.55%		0.75%
Families		2.56%		1.53%		0.68%
Owner HHs		2.49%		1.63%		0.92%
Median Household Income		3.75%		2.50%		2.70%
			20	19	20	24
Households by Income			Number	Percent	Number	Percent
<\$15,000			906	14.1%	824	11.2%
\$15,000 - \$24,999			728	11.4%	709	9.7%
\$25,000 - \$34,999			474	7.4%	495	6.7%
\$35,000 - \$49,999			598	9.3%	623	8.5%
\$50,000 - \$74,999			910	14.2%	1,048	14.3%
\$75,000 - \$99,999			721	11.2%	845	11.5%
\$100,000 - \$149,999			758	11.8%	1,026	14.0%
\$150,000 - \$199,999			481	7.5%	678	9.2%
\$200,000+			833	13.0%	1,089	14.8%
Median Household Income			\$61,553		\$74,004	
Average Household Income			\$100,706		\$115,798	
Per Capita Income			\$30,622		\$36,239	
	Census 20	10	20	19	20	24
Population by Age	Number	Percent	Number	Percent	Number	Percent
0 - 4	737	3.4%	831	3.1%	929	3.3%
5 - 9	658	3.0%	792	3.0%	832	2.9%
10 - 14	556	2.6%	761	2.9%	791	2.8%
15 - 19	1,509	7.0%	1,764	6.7%	1,825	6.4%
20 - 24	2,836	13.1%	3,213	12.1%	3,452	12.1%
25 - 34	5,692	26.2%	6,520	24.6%	6,856	24.1%
35 - 44	3,898	18.0%	4,742	17.9%	4,990	17.5%
45 - 54	3,159	14.6%	3,690	13.9%	3,866	13.6%
55 - 64	1,686	7.8%	2,296	8.7%	2,419	8.5%
65 - 74	595	2.7%	1,251	4.7%	1,612	5.7%
75 - 84	285	1.3%	456	1.7%	685	2.4%
85+	99	0.5%	174	0.7%	211	0.7%

32019 Earl

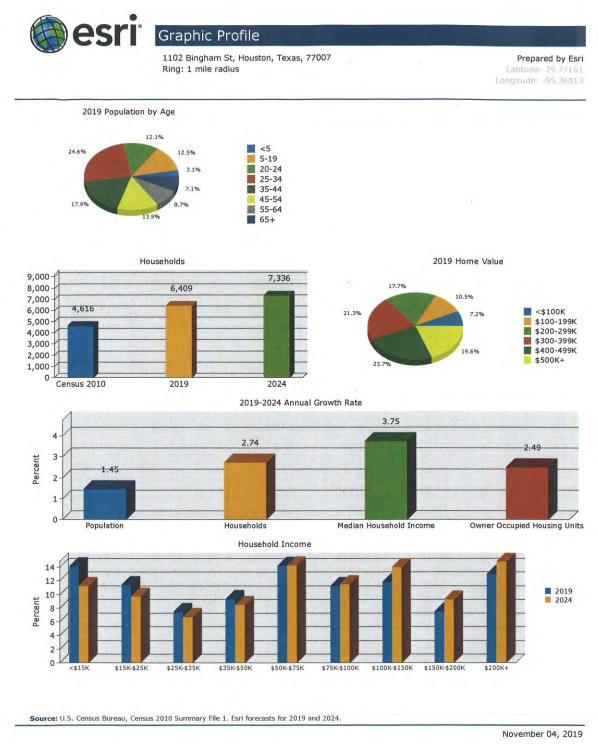
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Neighborhood Description



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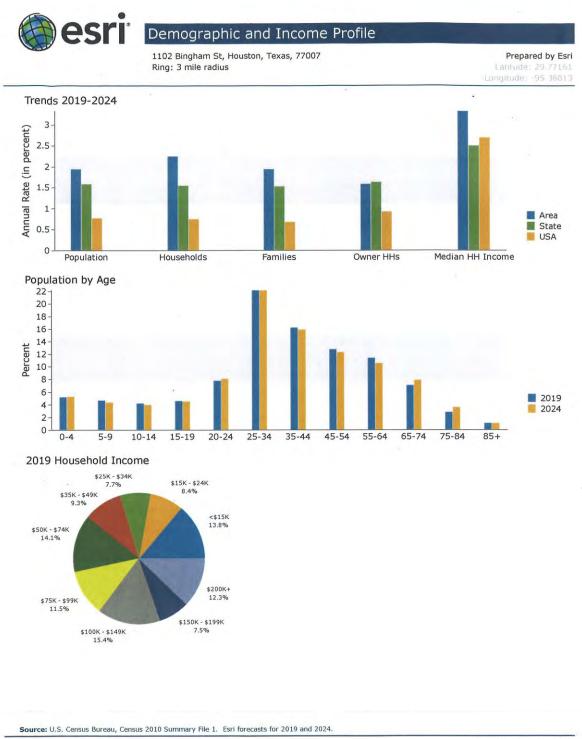
Page 1 of 2

1102 Bingha Ring: 3 mile	m St, Houston, To radius	exas, 77007	_		Latinut	ared by Esr
Summary	Cer	nsus 2010		2019		2024
Population		159,605		196,751		216,586
Households		66,874		85,750		95,818
Families		29,390		35,853		39,478
Average Household Size		2.15		2.09		2.07
Owner Occupied Housing Units		28,691		33,944		36,727
Renter Occupied Housing Units		38,183		51,807		59,091
Median Age		34.3		35.7		35.8
Trends: 2019 - 2024 Annual Rate		Area		State		National
Population		1.94%		1.59%		0.77%
Households		2.25%		1.55%		0.75%
Families		1.94%		1.53%		0.68%
Owner HHs		1.59%		1.63%		0.92%
Median Household Income		3.33%		2.50%		2.70%
Median Household Income		5.5570	20	19	20	24
Households by Income			Number	Percent	Number	Percent
<\$15,000			11,835	13.8%	10,661	11.1%
\$15,000 - \$24,999			7,167	8.4%	6,679	7.0%
\$25,000 - \$34,999			6,577	7.7%	6,339	6.6%
\$35,000 - \$49,999			7,991	9.3%	8,092	8.4%
\$50,000 - \$74,999			12,086	14.1%	13,468	14.1%
\$75,000 - \$99,999			9,851	11.5%	11,443	11.9%
\$100,000 - \$149,999			13,240	15.4%	16,972	17.7%
\$150,000 - \$199,999			6,428	7.5%	8,873	9.3%
\$200,000+			10,576	12.3%	13,291	13.9%
Median Household Income			\$67,647		\$79,704	
Average Household Income			\$103,807		\$118,226	
Per Capita Income	Census 20		\$46,122	19	\$53,119	24
B		Percent	Number	Percent	Number	Percent
Population by Age	Number			5.2%		5.3%
0 - 4	9,455	5.9%	10,270	4.7%	11,441	4.4%
5 - 9	7,521	4.7%	9,158	4.7%	9,581	4.4%
10 - 14	6,428	4.0%	8,357		8,752 9,686	4.0%
15 - 19	8,011	5.0%	9,006	4.6%		
20 - 24	13,602	8.5%	15,436	7.8%	17,636	8.1%
25 - 34	37,317	23.4%	43,581	22.2%	48,175	22.2%
35 - 44	25,293	15.8%	31,880	16.2%	34,511	15.9%
45 - 54	22,707	14.2%	25,228	12.8%	26,694	12.3%
55 - 64	16,725	10.5%	22,351	11.4%	22,876	10.6%
65 - 74	7,271	4.6%	13,885	7.1%	17,090	7.9%
75 - 84	3,778	2.4%	5,484	2.8%	7,735	3.6%
85+ a Note: Income is expressed in current dollars.	1,494	0.9%	2,113	1.1%	2,410	1.1%

November 04, 2019

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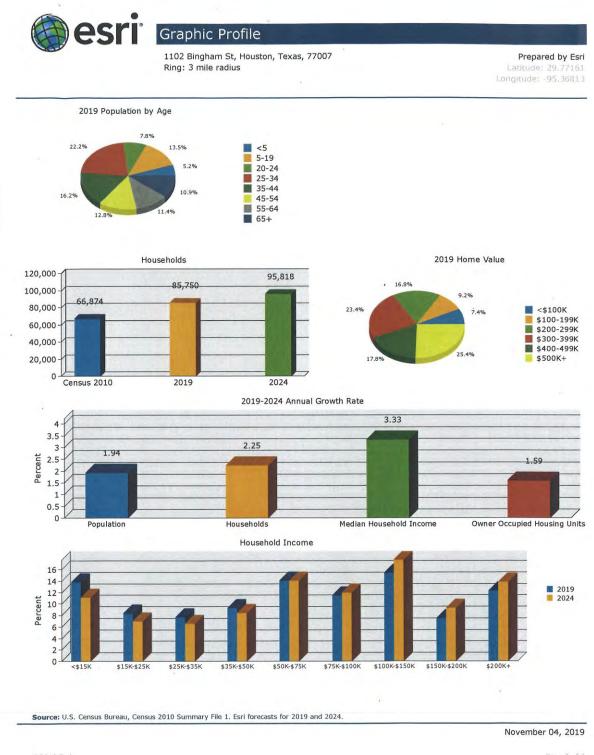
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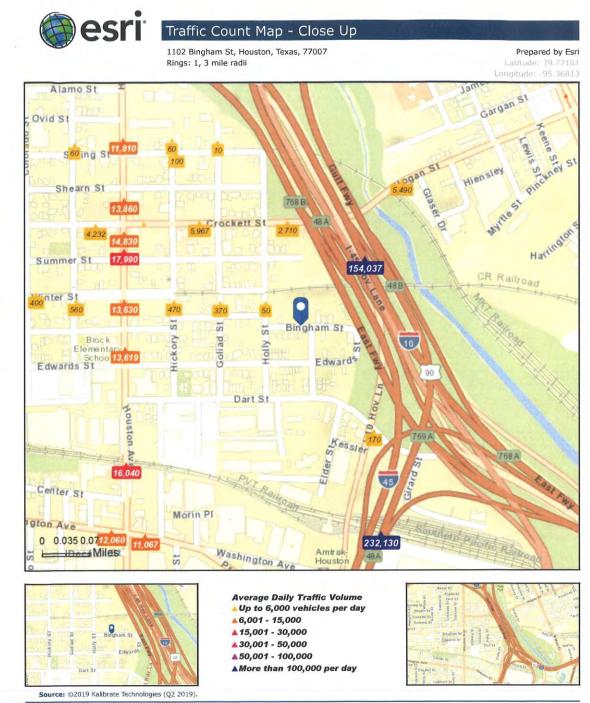
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Neighborhood Description



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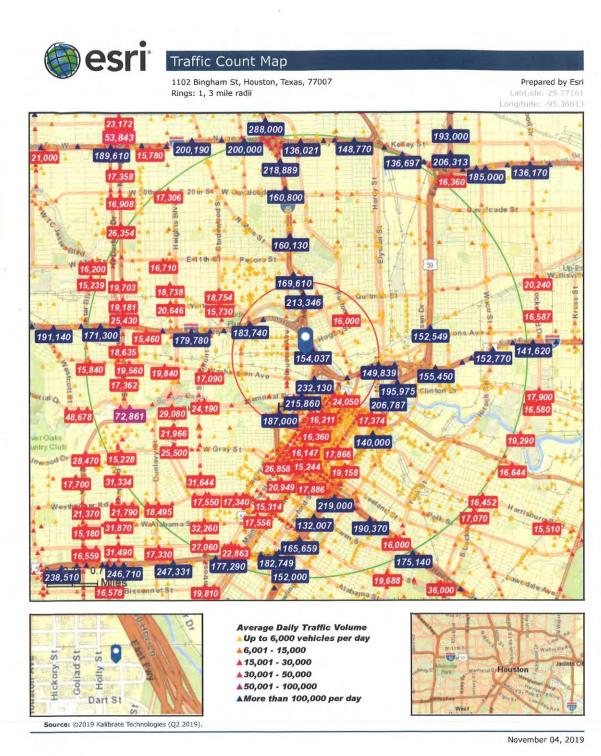
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Neighborhood Description

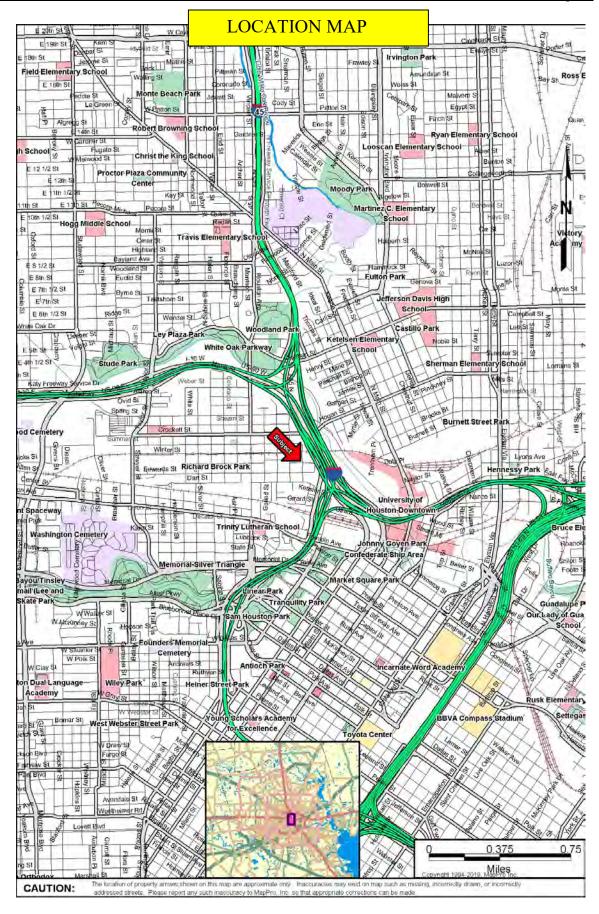


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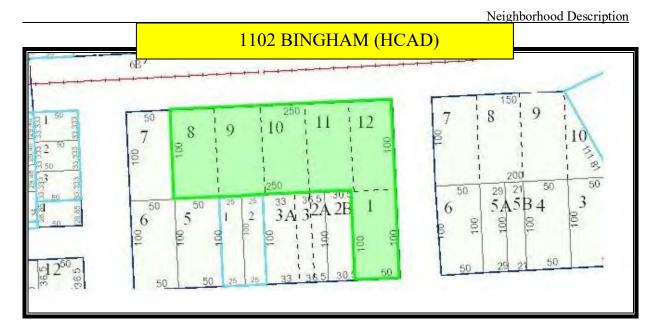
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Site Description



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SITE DESCRIPTION

GENERAL

The subject has a physical address of 1102 Bingham Street and is located on the north line of Bingham Street, one-quarter mile east of Houston Avenue. Furthermore, the site is located approximately 600 feet west of the Interstate 10 and Interstate 45 interchange just outside and north of the CBD. The subject property contains 0.6887 acres or 30,000 square feet of land and is irregular in configuration (see above).

DIMENSIONS AND SHAPE OF SITE

The subject is an interior tract with an irregular configuration and 50 feet of frontage on Bingham Street. Please refer to the plat from HCAD at the beginning of this section for additional details.

TOPOGRAPHY AND DRAINAGE

The site is level and appears to have adequate drainage. According to the flood plain maps (Panel 48201C0690N, dated June 6, 2017) and the Harris County contour maps, the subject property lies within the 100 Yr. flood plain (1%), 500 Yr. flood plain (35%) and outside of a flood hazard area (64%). The aforementioned percentages of flood hazard areas are our estimates only. The Base Flood Elevation is 36.67' and elevations on the site range from 37' to 46'. Please refer to the flood plain map included at the end of this section.

UTILITIES AND SERVICES

The subject site has access to public water and sewer through the City of Houston. The sites have access to all public utilities including electricity and telephone service from various reliable vendors and natural gas from Reliant/Entex. These services appear to be adequate.

ACCESS

The subject property is located along Bingham Street, a secondary/neighborhood road. The subject property is located approximately one-quarter mile east of Houston Avenue. Approximately 600 feet east of the subject is the interchange of Interstate 45 and Interstate 10 as they merge together and split again near the Houston Central Business District. To access Interstate 10 and Interstate 45, it is necessary to travel west via Bingham Street to Houston Avenue. Continue northerly to Crockett Street a short distance then turning to the west to Sawyer Street then turning northerly to Interstate 10 at this juncture can be accessed to the east or west and Interstate 45 can be accessed by traveling a short distance easterly on Interstate 10 to Interstate 45 to the north or south. Additionally, the subject is approximately one mile north of the CBD which can be accessed via Bingham Street to Houston Avenue traveling southerly to Washington Avenue. Then continuing easterly to Preston Street and into the CBD.

MANMADE IMPROVEMENTS

The site is currently improved with one single-family home that is in poor condition. Furthermore, the structure is positioned on the portion of the site that fronts Bingham and essentially prevents access to the back portion of the tract for further development. In our opinion, the structure does not represent the highest and best use of the site and thus, has no contributory value due to the high underlying land value, poor condition and its current location. Therefore, the improvements are not included in our analysis.

RESTRICTIONS AND EASEMENTS

The subject property is located in Harris County and within the City of Houston which does not impose zoning restrictions. Therefore, the use of the site is not restricted. We are unaware of any special ordinances or restrictions which prohibit specific uses on the site. The site being in the City of Houston is subject to the terms, conditions, provisions and stipulations of the City of Houston ordinances. The appraisers were provided a title policy. The document does not specify any easements. It is assumed that typical utility easements extend along the subject's boundaries. To our knowledge, there are no other easements or encroachments which hinder development of the site. Our appraisal is contingent on the assumption that there are no adverse easements on the subject property.

HAZARDS AND NUISANCES

There are no known hazards on the subject sites. We were not provided an environmental assessment of the subject property. We have included (at the conclusion of this section) a hazards map. The map indicates 75 potential hazardous sites within the radii formats established by the American Society for Testing Materials from the subject property. The appraised value will be based on the premise that there are no detrimental influences. We are not experts in detecting hazardous wastes or contaminants and thus, encourage the user of this report to utilize the proper services to determine the environmental status of the subject property.

UNIT OF COMPARISON AND MARKET CONDITION

Due to the lack of zoning, virtually all vacant land similar in size and on primary thoroughfares could be market competition. The predominant unit of comparison in the sale of land is expressed on a per square foot basis. This unit of comparison is predominant due to the lack of restrictions on land use.

SURROUNDING LAND USES

The subject is bound on the south by Bingham Street and across the roadway is older single-family homes and recently constructed numerous multi-level townhomes (2014). To the north, the subject is bound by an active railroad track followed by older single-family homes and numerous, recently constructed multi-level townhomes (2012 to 2017). To our knowledge, this area is considered a "quite zone", no train horns allowed. To the east, the subject is bound by older single-family homes in poor condition followed by the Interstate 10 & 45 interchange (two major thoroughfares). To the west are mostly older single-family homes and with two new multi-level townhomes constructed in approximately 2014.

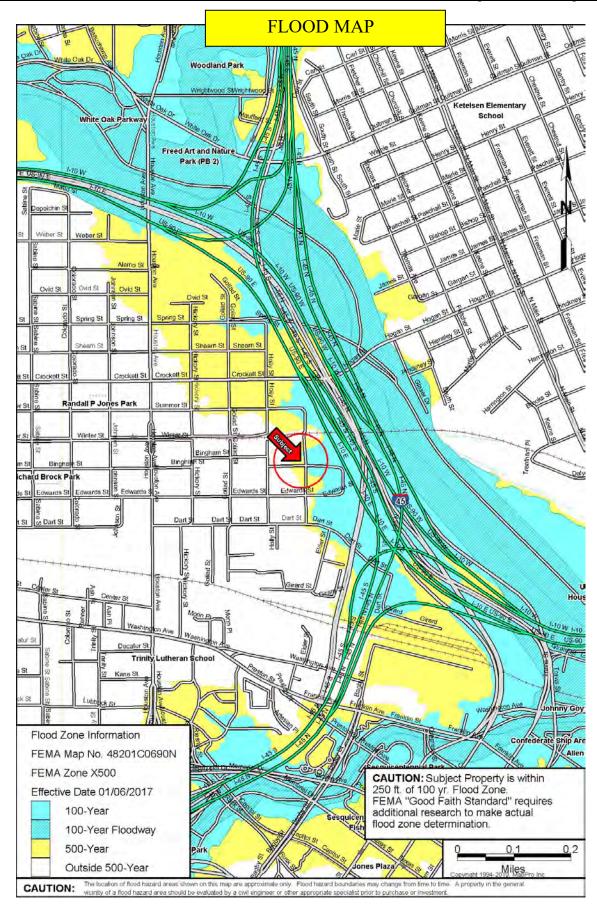
The general area is approximately 90-95% developed and because of its proximity to the Houston CBD is considered a positive trait. However, the proximity to the railroad and major thoroughfare typically are negative traits; although construction of multi-level, single-family townhomes continues on similar tracts in the surrounding neighborhood. In the immediate vicinity of the subject, the quality of existing improvements is mixed from well below average or poor to excellent. Development in the wider neighborhood is mostly high-end town home sites with retail and commercial development along the primary thoroughfares.

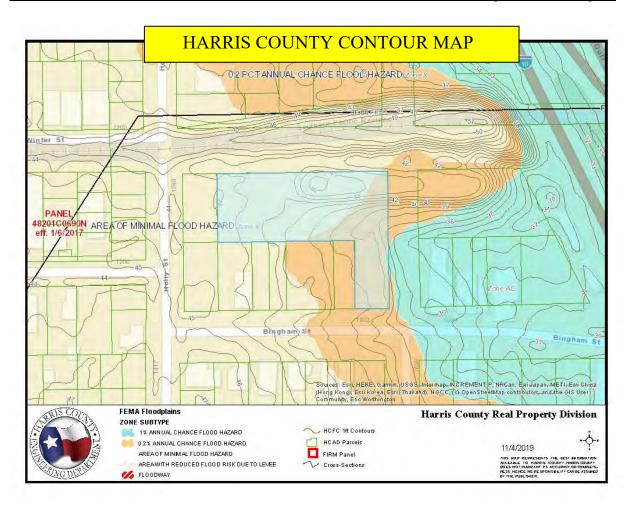
CONCLUSION AND ANALYSIS

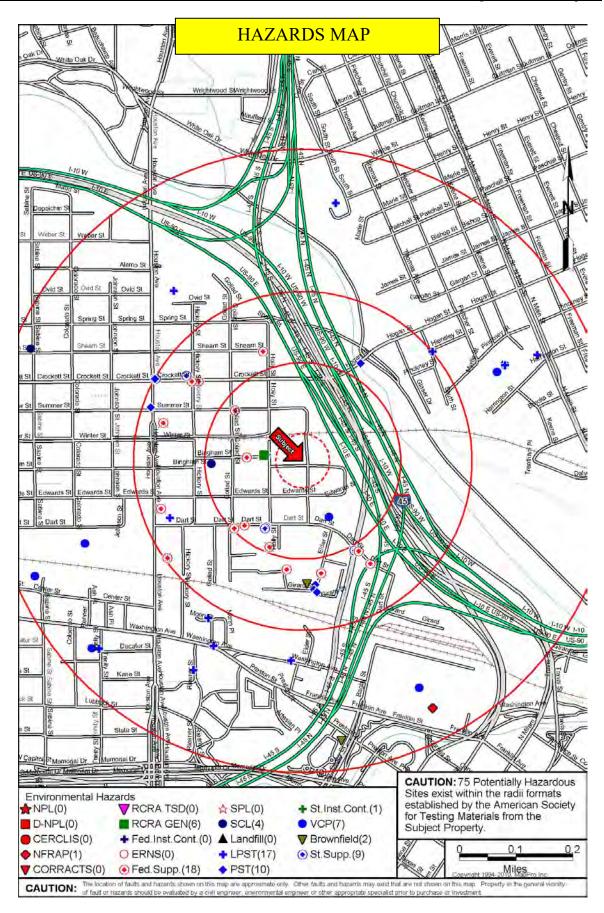
The subject property is a 0.6887 acre or 30,000 square foot tract located on the north line of Bingham Street, one-quarter mile east of Houston Avenue. The site has a limited amount of frontage being 50 feet on Bingham Street and is an interior tract with an irregular configuration. The subject is bound on the north by a railroad tract and to the east approximately 600 feet is the Interstate 10 and 45 interchange. The major thoroughfares can be accessed by traveling approximately one and on-half mile to the north to Interstate 10. Interstate 10 allows access to Interstate 45 by traveling a short distance to the east. Additionally, the subject is located approximately one mile north of the Houston CBD. Access to the major thoroughfares and proximity to Houston CBD are positive traits. However, the proximity (600 feet to the east) of the major thoroughfares and adjacency of the railroad track are negative traits. Public water and sewer are available on the site. The subject property lies within the 100 Yr. flood plain (1%), 500 Yr. flood plain (35%) and outside of a flood hazard area (64%). The property is located within a "neighborhood in transition", with older improvements being demolished and new

construction taking place. Considering the population growth of Houston, the transition of the neighborhood is expected to continue. The subject property's location, size, configuration, access and surrounding improvements make it suitable for a residential use.

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Real Estate Taxes

REAL ESTATE TAXES

The subject property is located in the following tax jurisdictions: Harris County, Houston I.S.D., Houston Community College and the City of Houston. Harris County Appraisal District has the subject property under account number 005-067-000-0001, and the assessed value under this account number for 2019 is \$1,140,946 of which \$117,196 is for the improvements. Thus, the land is valued at \$1,023,750 or \$34.13 per square foot. The following table summarizes the tax rates for 2019, along with the tax liability of each taxing authority based on a \$1,023,750 value.

The taxing authorities are as follows:

Taxing Authority	2019 Tax Rate	2019 Taxable	Estimate of
		Value	Taxes
HOUSTON ISD	1.136700	\$1,023,750	\$11,637
HARRIS COUNTY	0.407130	\$1,023,750	\$4,168
HARRIS CO FLOOD CNTRL	0.027920	\$1,023,750	\$286
PORT OF HOUSTON AUTHY	0.010740	\$1,023,750	\$110
HARRIS CO HOSP DIST	0.165910	\$1,023,750	\$1,699
HARRIS CO EDUC DEPT	0.005000	\$1,023,750	\$51
HOUSTON COMMUNITY COLLEGE	0.100263	\$1,023,750	\$1,026
CITY OF HOUSTON	0.567920	\$1,023,750	\$5,814
Total	2.421583		\$24,791

The subject's projected tax liability is calculated as follows:

Assessed Value				Indicated Multiplier
\$1,023,750	÷	100	=	\$10,238
Multiplier		2019 Tax Rate		Tax Liability
\$10,238	x	2.421583	_=_	\$24,791

Any increase in the assessed value will result in a higher tax liability.

Highest and Best Use

HIGHEST AND BEST USE

According to the twelfth edition of <u>The Appraisal of Real Estate</u>, a publication of the Appraisal Institute, highest and best use is defined as:

The reasonably probable and legal use of vacant land or an improved property, which is physically possible, appropriately supported, financially feasible, and that results in the highest value. The four criteria the highest and best use must meet are legal permissibility, physical possibility, financial feasibility, and maximum profitability.

With these factors in mind, it is necessary to examine and analyze all data which may affect the subject's highest and best use. This analysis is critical due to the fact that a misinterpretation of data pertaining to the subject's highest and best use may have a misleading effect on the final estimate of value.

The definitions of highest and best use indicate that there are two considerations of highest and best use. The first is the highest and best use of the land, as though vacant, and the second is the highest and best use of the land, as improved.

LEGALLY PERMISSIBLE

The subject is located within the city of Houston which at present does not have zoning laws which restrict the use of property within its boundaries. We are unaware of any deed restrictions that affect the subject site.

PHYSICALLY POSSIBLE

The subject contains a land area of 0.6887 acres or 30,000 square feet. The subject is located on the north line of Bingham Street, one-quarter mile east of Houston Avenue. The property has an irregular configuration, and has 50 feet of road frontage along the north line of Bingham Street. The size, shape, and location of the property are conducive of a residential use.

FINANCIALLY FEASIBLE

The site is in a desirable location considering its proximity to the Houston CBD. The demographic statistics show a population as of 2019 of 196,751 within a 3-mile radius which is an approximate 23% increase since 2010, and the prediction of growth is an approximate 10% increase to 216,586 by 2024. Considering the population growth projected, a residential development is financially feasible.

Highest and Best Use

HIGHEST AND BEST USE - AS VACANT

After inspecting the subject site and after a study of the neighborhood, the region and present market trends, it is our opinion the highest and best use of the subject site, as vacant, is for a residential use such as multiple townhomes.

HIGHEST AND BEST USE - AS IMPROVED

The subject property is improved with a single-family home that has been vacant for some time and all of the fixtures have been removed (lights, toilets, sinks, cabinets, appliances, etc.) Furthermore, the single-family home is positioned directly on the portion of the site that fronts Bingham thus, preventing access to the back portion and the majority of the tract. Considering the high underlying land value and the position of the home, these improvements do not represent the highest and best use of the subject property and should be razed for future townhome development.

Sales Comparison Approach –Land Only

SALES COMPARISON APPROACH – LAND ONLY

The sales comparison approach is a method of estimating the value of a property by comparing it to similar properties which have recently sold. The reliability of this approach is strongly dependent on the comparability of these sales to the subject property. Additionally, properties which are currently for sale can be used to determine the upper range of value for a property. This comparison therefore, relies heavily on the principle of substitution which states that the typical purchaser will pay no more for a particular property than he would pay for a similar substitute which possesses the same benefits of ownership.

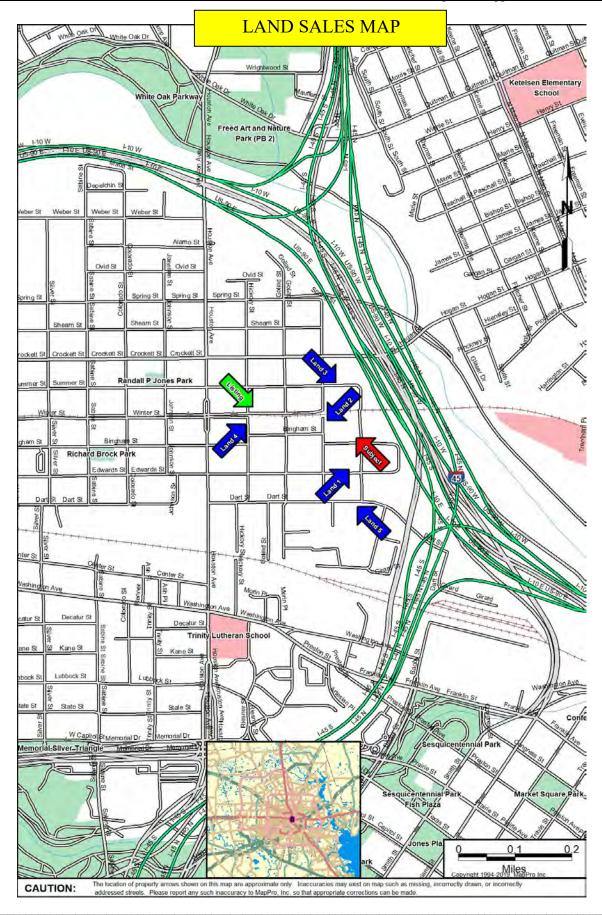
Rarely, are two properties ever exactly alike, therefore, adjustments are made between the comparable and the subject, with the subject being the standard, and an adjustment, if necessary, being applied to the comparable. When comparing vacant land, typically adjustments are made for conditions of sale, market conditions, location, and miscellaneous items. These various items are explained in detail in this section.

The concept involved in this approach relies on the premise that a potential purchaser has searched the market, inspected numerous properties, determined the best available property for the lowest price, and then acted on that decision. His actions reflect factors, in this case, a per square foot multiplier which can then be used as a common unit of comparison when analyzing other properties.

The factors extracted from each sale are then analyzed and, if necessary, adjusted. The appraiser determines the strengths and weaknesses of each comparable, and by using proper judgment, arrives at a value conclusion for the subject. We have confirmed several land sales that were sold within the past 18 months.

The following is a brief summary of the vacant land sales used in this analysis.

Sales Comparison Approach – Land Only



Sale No.	Location	Date	Size/Acres	Size/SF	Sales Price/SF
1	North line of Edwards Street, just east of Holly Street (1106 Edwards)	Oct-19	0.115	5,000	\$49.00
2	East line of Holly Streeet and bound on the north by a RR track	Apr-19	0.115	5,000	\$35.00
3	North line of Summer Street, approximately 50 feet east of Holly Street (1116 Summer Street)	Dec-18	0.115	5,000	\$40.00
4	West line of Hickory Street and bound by a RR track to the north	Sep-18	0.344	15,000	\$39.67
5	South line of Dart Street at Beachton Street (1101 and 1017 Dart Street)	Apr-18	0.154	6,719	\$44.35
Listing	East line of Hickory Street and adjacent to the north of a RR track (1612 Hickory Street)	N/A	0.230	10,000	\$46.50
Subject	North line of Bingham Street, one quarter mile east of Houston Avenue		0.6887	30,000	

Summary of Vacant Land Sales

The above sales occurred between April 2018 and October 2019 and range in size from 0.1150 acre/5,000 square feet to 0.3440 acre/15,000 square feet. The prices of these sales range from \$35.00 per square foot to \$49.00 per square foot. We have also included a Listing within the subject neighborhood that is similar to the subject property in regard to its adjacency to a railroad track. The listing is for 0.2296 acre/10,000 square feet and the asking price is \$46.50 per square foot.

The basic adjustment categories are explained as follows:

REAL PROPERTY RIGHTS

Real property rights conveyed is the first adjustment because the appraisal of the subject property rights can only be compared to similar property rights. All the comparables are like the subject regarding property rights. Therefore, no adjustment for property rights is required.

FINANCING

The first adjustment to be considered is the financing involved in a sale. According to the <u>Appraisal of Real Estate</u>, 12th Edition, the cost or availability of financing helps to determine the

demand for, as well as the values of real estate. Due to the lack of available financing, owners willing to finance real estate can demand a higher sales price. All of the sales included were purchased for cash or cash equivalent terms; therefore, no adjustments are required.

CONDITIONS OF SALE

When the conditions of a sale are atypical, the result may be a price that is higher or lower than that of a normal market transaction. The comparable sales are considered to be arms-length market transactions; therefore, no adjustments for conditions of sale are necessary. We have also included a listing within the immediate vicinity of the subject. The sales included sold for 9 - 18% below their asking price. With this in mind we will deduct 15% from the listed price.

MARKET CONDITIONS

According to <u>the Appraisal of Real Estate</u>, 14th edition, changes in market conditions can be caused by inflation, deflation, fluctuations in supply and demand, or other factors. The effective date of the appraisal is October 18, 2019. All of the comparable sales within our analysis occurred within the last 18 months. Considering these recent transactions and the listing, we have not applied a market conditions adjustment to the sales.

LOCATION

Location adjustments are based on traffic counts, quality of existing development, quantity of existing development, etc. The subject property is approximately 600 feet west of the interchange of two major thoroughfares, I-10 and I-45. Furthermore, the subject's northern boundary is adjacent to an active train track. The comparables are all located within the subject's immediate neighborhood. Sales 4 and the listing are not adjacent to a railroad track and are a further distance from the major thoroughfares. For this reason, the sales are considered slightly superior and downward adjustments are applied. Sales 1, 3, and 5, although in the vicinity of the railroad track, they are not adjacent. It is our opinion; these sales would be considered superior and downward adjustments are necessary. Sale 2 is adjacent to a railroad track. Therefore, this sale is similar to the subject and no adjustment is necessary.

SIZE

Typically, smaller tracts of land sell for a higher per unit value than do larger tracts. In general, there are more qualified buyers for a \$50,000 property than there are for a \$500,000 property. Research indicates a 5% - 15% adjustment (depending upon the density of development) is necessary for each doubling or halving in size, all other factors being equal. The subject property is 0.6887 acre or 30,000 square feet. Based on our research of sales within the subject neighborhood, as well as the sales included in our analysis, size difference does not appear to be a factor. Therefore, in our opinion, a size adjustment is not applicable in this case.

UTILITIES

The subject has access to public utilities. All comparable sales included also have utilities and therefore, no adjustments are necessary for this reason.

FLOOD HAZARD

The subject property lies within the 100 Yr. flood plain (1%), 500 Yr. flood plain (35%) and outside of a flood hazard area (64%). The comparables are either out of a flood hazard area or have portions within the 500-year flood plain. The Base Flood Elevation is 36.67' and elevations on the site range from 37' to 46' thus, being slightly above the BFE to 9' above the BFE. Sale 3 is near the base flood elevation or one foot above. Thus, it may require the site to be raised and so, this sale is considered inferior requiring an upward adjustment. The remaining comparables are similar to the subject in this regard and no adjustments are necessary.

CONFIGURATION/CORNER

The highest and best use of a site is many times determined by its exposure and access. Corner tracts are considered superior due to improved access and visibility, when compared to interior tracts. In regard to configuration, a rectangular shaped property is typically more desirable for development. An irregular configuration may limit certain uses of the property by adding complexity and cost to development. The subject has 50' of frontage, and is an irregular shaped, interior tract with most of the property being in the northern (back) portion of the property. The subject and the comparables' configuration are similar to other sites within the neighborhood that have been developed with multi-level, single-family townhomes. With this in mind, no adjustments are necessary.

Sales Comparison Approach – Land Only

Sale No.	1	2	3	4	5	Listing
Location	North line of	East line of	North line of	West line of	South line of	East line of
	Edwards	Holly Streeet	Summer Street,	Hickory	Dart Street at	Hickory
	Street, just	and bound on	approximately	Street and	Beachton	Street and
	east of Holly	the north by a	50 feet east of	bound by a	Street (1101	adjacent to
	Street (1106	RR track	Holly Street	RR track to	and 1017	the north of a
	Edwards)		(1116 Summer	the north	Dart Street)	RR track
			Street)			(1612
						Hickory
						Street)
Date of Sale	Oct-19	Apr-19	Dec-18	Sep-18	Apr-18	N/A
Size - Acres	0.1150	0.1150	0.1150	0.3440	0.1540	0.2296
Size - SF	5,000	5,000	5,000	15,000	6,719	10,000
Price PSF	\$49.00	\$35.00	\$40.00	\$39.67	\$44.35	\$46.50
Adjusted For						
Property Rights	0%	0%	0%	0%	0%	0%
Financing	0%	0%	0%	0%	0%	0%
Cond. of Sale	0%	0%	0%	0%	0%	-15%
Mkt. Cond.	0%	0%	0%	0%	0%	N/A
	\$49.00	\$35.00	\$40.00	\$39.67	\$44.35	\$39.53
Location	-20%	0%	-20%	-5%	-20%	-5%
Size	0%	0%	0%	0%	0%	0%
Utilities	0%	0%	0%	0%	0%	0%
Flood	0%	0%	10%	0%	0%	0%
Access/Config	0%	0%	0%	0%	0%	0%
Total Adj.	-20%	0%	-10%	-5%	-20%	-5%
Adj. Price	\$39.20	\$35.00	\$36.00	\$37.69	\$35.48	\$37.55

Vacant Land Sales Adjustment Grid

SUMMARY

The above grid analysis results in an indicated range of value from \$35.00 to \$39.20 per square foot. The average adjusted price is \$36.82 per square foot and the median is \$36.78 per square foot. Considering all of the data included, it is our opinion the market value of the subject site is near the average or \$37.00 per square foot. As mentioned previously, the subject includes some improvements that are in poor condition and do not represent the highest and best use. Any potential buyers of the subject property would (most likely) raze the existing improvements due to their location (being within the 50' of frontage) and high underlying land value. For this reason, it is necessary to deduct the demolition cost which is estimated at \$10,000. The resulting market value is \$1,100,000. The calculation is as follows:

Sales Comparison Approach – Land Only

Subject Property		
30,000 SF @	\$37.00 per SF Less demolition costs	\$1,110,000 <u>\$10,000</u> \$1,100,000
	Rounded to	\$1,100,000

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ADDENDA

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CERTIFICATION

CERTIFICATION

I certify that, to the best of my knowledge and belief:

- 1. The statements of fact contained in this report are true and correct.
- 2. The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are my personal, impartial, and unbiased professional analyses, opinions, and conclusions.
- 3. We have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved.
- 4. We have performed no services, as appraisers or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.
- 5. We have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
- 6. Our engagement in this assignment was not contingent upon developing or reporting predetermined results.
- 7. Our compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended us of this appraisal.
- 8. Our analyses, opinions, and conclusions were developed, and this report has been prepared in conformity with the Uniform Standards of Professional Appraisal Practice.
- 9. Steven H. Clegg and Lesa L. Azra have made a personal inspection of the property that is the subject of this report.
- 10. Steven H. Clegg and Lesa L. Azra participated in the analysis and the writing of this report. No one provided significant real property appraisal assistance to the person signing this certification.
- 11. As of the date of this report, Steven H. Clegg, MAI has completed the continuing education program for Designated Members of the Appraisal Institute.
- 12. The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- 13. The reported analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute.
- 14. The Appraisal Assignment was not based on a requested minimum valuation, a specific valuation, or the approval of a loan.

Sten H. Cleg

Steven H. Clegg, MAI Tx-1320497-G

Resollizia

Lesa L. Azra Tx-1336904 - G

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ASSUMPTIONS AND LIMITING CONDITIONS

THIS APPRAISAL IS SUBJECT TO THE FOLLOWING ASSUMPTIONS AND LIMITING CONDITIONS

Possession of this report, or a copy thereof, does not carry with it the right of publication, nor may it be used for any purpose by any person other than the applicant without the previous written consent of the appraiser, or the applicant, and, in any event, only with the proper qualifications.

That the date of value to which the opinions expressed in this report apply, is set forth in the letter of transmittal. The appraiser assumes no responsibility for economic or physical factors occurring at some later date which may affect the opinions herein stated.

That no opinion is intended to be expressed for legal matters or that would require specialized investigation or knowledge beyond that ordinarily employed by real estate appraisers, although such matters may be discussed in the report.

That no opinion as to title is rendered. Data on ownership and the legal description were obtained from sources generally considered reliable. Title is assumed to be marketable and free and clear of all liens and encumbrances, easements and restrictions except those specifically discussed in the report. The property is appraised assuming it to be under responsible ownership and competent management and available for its highest and best use.

That no engineering survey has been made by the appraiser. Except as specifically stated, data relative to size and area were taken from sources considered reliable, however, no warranty is given for its accuracy. No encroachment of real property improvements is assumed to exist.

That maps, plats and exhibits included herein are for illustration only, as an aid in visualizing matters discussed within the report. They should not be considered surveys or relied upon for any other purpose.

That no opinion is expressed as to the value of subsurface oil, gas or mineral rights. Additionally, that there are no hidden or unapparent conditions of the property, subsoil, or structures that render the property more or less valuable.

That testimony or attendance in court or at any other hearing is not required by reason of rendering this appraisal unless such arrangements are made at a reasonable time in advance.

That there is full compliance with all applicable federal, state, and local environmental regulations and laws unless noncompliance is stated, defined, and considered in the appraisal report.

That all applicable zoning and use regulations and restrictions have been complied with, unless a nonconformity has been stated, defined, and considered in the evaluation report.

That the distribution, if any of the total valuation in this report between land and improvements applies only under the stated program of utilization. The separate allocations for land and buildings must not be used in conjunction with any other evaluation and are invalid if so used.

That neither all nor any part of the contents of this report (especially any conclusions as to value, the identity of the evaluator, or the firm with which the evaluator is connected) shall be disseminated to the public through advertising public relations, news, sales, or other media without the prior written consent and approval of the evaluator.

That the existence of potentially hazardous material used in the construction or maintenance of the buildings, such as the presence of formaldehyde foam insulation, and/or the existence of asbestos insulation or other toxic waste, which may, or may not, be present in the improvements, or toxic contamination of the soil which may, or may not, be present on, beneath or nearby the property, has not been considered. The user of this report is advised to consult an expert in this field.

That at the time of this evaluation, information regarding the new "wetlands" act is limited, therefore, our evaluation assumes no detrimental effect of any land encumbered by the wetlands nor any restrictions to land utilization.

No professional opinion regarding the building's compliance with ADA standards has been provided; therefore, we recommend an architect be retained to develop an opinion on the building's current compliance and future measures required to meet total compliance. Case: 1:18-cv-05587 Document #: 1009 Filed: 07/19/21 Page 191 of 234 PageID #:32723

SUBJECT PHOTOGRAPHS



Subject as seen from Bingham Street



Subject (50' to east) as seen from Holly Street



Subject 50' east of Holly Street



RR track along the subject's northern boundary



Subject as seen from the RR track



Bingham Street looking easterly. Subject on left.



Improvements directly across Bingham St.



Improvements directly across Bingham St.



View of I-45/I-10 as seen from RR track



Bingham St. looking westerly. Subject on right.



Improvements directly across Bingham St.



View of back or house on subject property



Bathroom



Bathroom



Kitchen



Damage in ceiling (family room)



Family room

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LAND SALES

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Land Sale No. 1



PROPERTY IDENTIFICATION

Record ID: Property Type: Location/Address:

County: Tax ID: Key Map:

SALE DATA

Grantor: Grantee: Sale Date: Recording Data: Terms of Sale: Property Rights:

Sale Price: Sale Price/Gross SF:

LAND DATA

Zoning: Topography: Utilities: Shape: Flood Zone: 4466 Vacant land North line of Edwards Street, just east of Holly Street; 1106 Edwards Street, Houston Harris 005-066-000-0002 493G

Stephen W C Holbrook NICAM Investments, Inc. October 12, 2019 RP-2019-457352 Cash to seller Fee simple

\$245,000 \$49.00

None Level All available Rectangular Not in Flood Zone

LAND SIZE AND FRONTAGE

Gross Land Size: Street Frontage: 0.115 Acres or 5,000 SF Edwards Street - 50 feet

REMARKS

This property was on the market for 165 days. The tract is cleared and ready for construction.

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Land Sale No. 2



PROPERTY IDENTIFICATION

Record ID: Property Type: Location/Address:

County: Tax ID: Key Map:

SALE DATA

Grantor: Grantee: Sale Date: Recording Data: Terms of Sale: Property Rights:

Sale Price: Sale Price/Gross SF:

LAND DATA

Zoning: Topography: Utilities: Shape: Flood Zone:

LAND SIZE AND FRONTAGE

Gross Land Size: Street Frontage: 0.115 Acres or 5,000 SF Holly Street - 100 feet RR track (Winter Street) - 50 feet

REMARKS

This property was on the market for 333 days. The tract is cleared and ready for construction. The north boundary of the site is bound by a RR track (Winter Street).

4467 Vacant land East line of Holly Street and bound on the north by the RR track (Winter Street), Houston Harris 005-067-000-0007 493G

Sharon Tapick Ellerin Trustee (Will of Israel I Tapick) Danielle and Kameron Raisi April 19, 2019 RP-2019-161763 Cash to seller Fee simple

\$175,000 \$35.00

None

Level

All available

Rectangular

Not in Flood Zone

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Land Sale No. 3



PROPERTY IDENTIFICATION

Record ID: Property Type: Location/Address:

County: Tax ID: Key Map:

SALE DATA

Grantor: Grantee: Sale Date: Recording Data: Terms of Sale: Property Rights:

Sale Price: Sale Price/Gross SF:

LAND DATA

Zoning: Topography: Utilities: Shape: Flood Zone: 4468 Vacant land North line of Summer Street, approximately 50 feet east of Holly Street 1116 Summer Street, Houston Harris 005-069-000-0005 493G

Kim Dang Thein Nguyen BB Residential Group December 13, 2018 RP-2018-565629 Cash to seller Fee simple

\$200,000 \$40.00

None Level All available Rectangular Not in Flood Zone

LAND SIZE AND FRONTAGE

Gross Land Size: Street Frontage: 0.115 Acres or 5,000 SF Summer Street - 50 feet

REMARKS

The tract is cleared and ready for construction. The tract is 300 feet west of the I-10 and I-45 major thoroughfares.

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Land Sale No. 4



PROPERTY IDENTIFICATION

Record ID: Property Type: Location/Address:

County: Tax ID: Key Map:

SALE DATA

Grantor: Grantee: Sale Date: Recording Data: Terms of Sale: Property Rights:

Sale Price: Sale Price/Gross SF:

LAND DATA

Zoning: Topography: Utilities: Shape: Flood Zone: David Law & Clayton Mitchell Dacasa Homes and Construction, LP September 07, 2018 RP-2018-426026 Cash to seller Fee simple

136-084-001-0001 (multiple accounts)

West line of Hickory Street and bound by a RR track to the north,

\$595,000 \$39.67

4469

Vacant land

Houston

Harris

493G

Level All available Rectangular Not in Flood Zone

LAND SIZE AND FRONTAGE

Gross Land Size: Street Frontage: 0.344 Acres or 15,000 SF Hickory Street - 100 feet

REMARKS

The tract is cleared and ready for construction. The tract's northern boundary is adjacent to a RR track.

Land Sale No. 5



South line of Dart Street at Beach Street; 1101 and 1017 Dart Street,

PROPERTY IDENTIFICATION

Record ID: Property Type: Location/Address:

County: Tax ID: Key Map:

SALE DATA

Grantor: Grantee: Sale Date: Recording Data: Terms of Sale: Property Rights:

Sale Price: Sale Price/Gross SF:

LAND DATA

Zoning: Topography: Utilities: Shape: Flood Zone: Savrano Investments, LLC Good Bones Development April 11, 2018 RP-2018-157799 Cash to seller Fee simple

140-246-001-0001 and -0002

\$298,000 \$44.35

4470

Vacant land

Houston Harris

493G

None Level All available Mostly rectangular Not in Flood Zone

LAND SIZE AND FRONTAGE

Gross Land Size: Street Frontage: 0.154 Acres or 6,719 SF Dart Street - 78 feet

REMARKS

The tract is 500 feet west of I-45 and I-10 interchange.

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Listing



East line of Hickory Street and adjacent to the north of a railroad track;

PROPERTY IDENTIFICATION

Record ID: Property Type: Location/Address:

County: Tax ID: Key Map:

SALE DATA

Grantor: Grantee: Sale Date: Recording Data: Terms of Sale: Property Rights:

Sale Price: Sale Price/Gross SF:

LAND DATA

Zoning: Topography: Utilities: Shape: Flood Zone: ICI Construction Inc. Good Bones Development November 05, 2019 RP-2018-157799 Cash to seller Fee simple

1612 Hickory Street, Houston

135-592-001-0001 (multiple accounts)

\$465,000 \$46.50

4476

Harris

493G

Vacant land

None Level All available Irregular Not in Flood Zone

LAND SIZE AND FRONTAGE

Gross Land Size: Street Frontage: 0.230 Acres or 10,000 SF Hickory Street - 50 feet

REMARKS

Tract is cleared and re-platted for 6 townhomes. Architectural plans and drawings included. The property has been listed for two and one-half years.

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INSTRUCTIONS TO APPRAISER

SRC SOUTHWEST REALTY CONSULTANTS

September 12, 2019

Justyna G. Rak Paralegal Rachlis Duff Peel & Kaplan, LLC 542 S. Dearborn Street, Suite 900 Chicago, IL 60605

Reference: Appraisal of 0.6887 acre of land located at 1102 Bingham St., Houston, Harris County, Texas as described by HCAD account #005-067-0000-001

Dear Ms. Rak:

This letter will serve as our proposal, and upon your acceptance, our letter of engagement to provide an estimate of market value on the above referenced property. It is our understanding that you are the client in this assignment; therefore, we will address the report to you. The appraisal will state our opinion of market value as of September / October 2019 (based on date of engagement). Our analysis will consider the physical aspects of the property which are apparent during the inspection, as well as any information you are able to provide us. Our appraisal report will be prepared in conformity with the requirements of the Code of Ethics and the Uniform Standards of Professional Appraisal Practice as promulgated by the Appraisal Institute. An appraisal with one approach (land only) will be conducted.

The fee for this appraisal assignment will be \$1,500. We request one half (\$750) of the fee to be paid at the time of engagement, and the remainder to be paid at the time of delivery. Our estimated completion date for the assignment is three weeks from the date of engagement. It is understood that as a result of the execution of this agreement, the payment of the appraisal fee is not contingent upon the appraised value, a loan closing, or any other pre-arranged condition.

You acknowledge that we are being retained as an independent contractor to perform the services described, and nothing in this agreement shall be deemed to create any other relationship between us. This assignment is complete upon delivery of the appraisal report to you.

Thank you for calling on us to render these services, and we look forward to working with you. Please sign below to authorize the assignment and return one copy to our firm and retain a copy for your files.

Sincerely,

Steven H. Clegg

Agreed and accepted:

By: Title Date

9818 Whithorn Drive • Suite B • Houston, Texas 77095 • Tel: (281) 550-7000 • Fax (281) 550-7001

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QUALIFICATIONS OF APPRAISERS

QUALIFICATIONS OF STEVEN H. CLEGG, MAI

EXPERIENCE

Steven Clegg has been involved in the real estate appraisal business since 1982. He primarily appraised single family residences until 1984, and since that time, he has been a commercial real estate appraiser. Mr. Clegg's appraisal experience has included the valuation of vacant land, single family dwellings, single family subdivisions, retail centers, high-rise and mid-rise office buildings, apartment complexes, office warehouses, restaurants, convenience stores/service stations, manufacturing facilities, automobile dealerships, and various other types of real estate. The majority of the appraisal assignments have been conducted in the City of Houston and surrounding counties of southeast Texas. Mr. Clegg has also appeared as an expert witness in the valuation of real property in various courts in the Houston Area. Clients over the years include:

Harris County Right of Way	Sterling Bank
Wells Fargo	First Capital Bank
Banc One	Klein I.S.D.
Amegy Bank of Texas	City of Missouri City
Plains State Bank	First National Bank
Bank of Houston	Ft. Bend Federal Savings and Loan
Whitney Bank	Bank of Tanglewood
South Texas Bank	Metro - City of Houston
Bayshore National Bank	First Union Planters
Wallis State Bank	BBVA Compass Bank
Community Bank	TxDoT
Riverway Bank	International Bank of Commerce
Southern National Bank	SouthTrust Bank
Southern National Bank	SouthTrust Bank
City of Spring Valley	Katy Bank
Prime Bank Prosperity Bank Post Oak Bank Commercial State Bank Texas Gulf Bank Independence Bank of Texas Founders Bank	Crossland Acquisition Scanlan Foundation Redstone Bank Haginas Chapman & Shillings BOK Finance Frost Bank Texas Community Bank Green Bank
Gardere Wynne Sewell LLP	UICCII DAIIK

BUSINESS AND PROFESSIONAL AFFILIATIONS

Member of the Appraisal Institute - No. 9016 Texas Certified General Real Estate Appraiser - No. TX-1320497-G Texas Real Estate Broker - No. 0320634 Case: 1:18-cv-05587 Document #: 1009 Filed: 07/19/21 Page 207 of 234 PageID #:32739

Qualifications – Continued

STEVEN H. CLEGG, MAI

PROFESSIONAL APPRAISAL EXPERIENCE

1989 - Present	Principal of Southwest Realty Consultants
1982-1989	Luedemann and Associates

PROFESSIONAL TRAINING

Appraisal Institute Courses

Real Estate Appraisal Principles Basic Valuation Procedures Capitalization Theory and Techniques - Part A Capitalization Theory and Techniques - Part B Case Studies in Real Estate Valuation Valuation Analysis and Report Writing Standards of Professional Practice Advanced Applications Eminent Domain Appraisals Property Tax Appraisals Subdivision Analysis Understanding Limited Appraisals Appraiser as an Expert Witness FIRREA, The Law

EDUCATION

Bachelor of Science - Sul Ross State University - 1978 Master of Science - Sul Ross State University - 1979

REFERENCES

Amegy Bank of Texas – Sharon Butler - Tel: 713-232-1127 Wallis State Bank - Mr. Asif Dakri - Tel: 713-463-0580 First Financial Bank - Mr. Johnny Brooks - Tel: 713-503-5181 Haginas & Shillings - Mr. Jeff Shillings – Tel: 281–550-9200



QUALIFICATIONS OF LESA L. AZRA

EXPERIENCE

Lesa L. Azra began appraising real estate in September 2002. Prior to her affiliation with Southwest Realty Consultants, she was an analyst for a major retailer and held various management positions within this company for approximately twenty years. Mrs. Azra is primarily involved with the appraisal of commercial real estate. Mrs. Azra's appraisal experience has included the valuation of vacant land, single-family subdivisions, retail centers, office warehouses, restaurants, industrial facilities, office buildings, day cares, car wash facilities, veterinary clinics, condemnation appraisals and various other types of real estate. The majority of the appraisal assignments have been conducted in the Greater Houston area and surrounding counties.

BUSINESS AND PROFESSIONAL AFFILIATIONS

Texas Licensing and Certification Board - No. TX-1336904-G

PROFESSIONAL APPRAISAL EXPERIENCE

2002 - Present Southwest Realty Consultants Houston, Tx. – Staff Appraiser

PROFESSIONAL TRAINING

Appraisal Institute courses taken and passed: **Basic Appraisal Principles Basic Appraisal Procedures** National Uniform Standards of Professional Appraisal Practice National Uniform Standards of Professional Appraisal Practice - Update Analyzing Operating Expenses Marshall & Swift Commercial Cost Training Appraising From Blueprints and Specifications New Technology for Real Estate Appraisers Data Verification Methods Analyzing Distressed Real Estate Eminent Domain and Condemnation Miscellaneous provider courses taken and passed: Principles of Uniform Standards of Professional Appraisal Practice **Appraising Residential Properties** Financial Analysis of Income Property Direct Capitalization of Income Property

EDUCATION

High School Graduate - Magnolia High School



UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF ILLINOIS EASTERN DIVISION

UNITED STATES SECURITIES AND EXCHANGE COMMISSION,)
AND EACHANGE COMMISSION,	3
Plaintiff,) (
v.)
)
EQUITYBUILD, INC., EQUITYBUILD)
FINANCE, LLC, JEROME H. COHEN, and)
SHAUN D. COHEN,))
Defendants.	5
)

Civil Action No. 18-cv-5587

Judge John Z. Lee

DECLARATION OF TONY ROUBIK

I, Tony Roubik, under penalty of perjury and in accordance with 28 U.S.C. § 1746, hereby declare and state as follows:

1. I am over 18 years of age and reside in the State of Texas.

 I have personal knowledge of the facts stated herein and if called as a witness could testify competently thereto.

3. I am Managing Director at SVN/AVR Commercial Real Estate Services ("SVN/AVR") and have worked as a commercial real estate broker specializing in the sale of office, industrial, multifamily, self storage, and retail properties in Houston, Texas for more than thirty years.

4. Kevin B. Duff, as Receiver of the EquityBuild Receivership Estate, retained SVN/AVR to provide real estate brokerage services in connection with the marketing and sale of a 30,000 square foot parcel of largely vacant land located at 1102 Bingham Street in Houston, Texas, and I was the broker principally responsible for that undertaking.

5. In an effort to obtain the highest possible price, I listed the property for sale on CoStar and LoopNet, each a national commercial real estate data platform, and I listed it on the SVN website. I also advertised the property on the Houston Association of Realtors multiple listing service.

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6. In addition, I created an offering memorandum touting the site as a luxury townhome development opportunity in a prime location, situated within walking distance of numerous lifestyle amenities and offering excellent views of the Houston skyline, and SVN "e-mail blasted" it to over 500,000 known buyers of commercial real estate in their nationwide database.

7. Metrics made available by CoStar and LoopNet indicate that the listings on their websites were viewed by 11,619 prospects 57,203 times.

8. On December 16, 2019, I presented the property on SVNLive, a web broadcast viewed by thousands of commercial real estate brokers and investors.

9. Although I originally advertised the property for sale at \$1,295,000, the initial marketing efforts did not generate sufficient interest, so I lowered the asking price to \$995,000 on March 9, 2020, updated all the marketing materials and online listings accordingly, and sent a new e-mail blast notifying all addressees of the reduction in offering price.

10. An offer to purchase the property for \$840,000 was ultimately submitted on May 5, 2020, but that offer was later withdrawn with the prospective purchaser citing concerns about the economic uncertainty associated with the Covid-19 pandemic.

11. Zeppelin Realty LLC offered to purchase the property for \$825,000 on September 16, 2020, and, following several rounds of negotiation, the Receiver agreed to sell the property to Zeppelin Realty for \$892,500.

FURTHER DECLARANT SAYETH NAUGHT.

Tony Roubik

2

		2 1 2 1 0
// * \	PROMULGATED BY THE TEXAS REAL ESTATE COMMISSION (TREC) ONE TO FOUR FAMILY RESIDENTIAL CONTRACT (RESALE)	2-12-18
TREC	NOTICE: Not For Use For Condominium Transactions	EQUAL HOUR-
PARTIES: 7	The parties to this contract are Kevin B Duff, as Federal Equity Receiver for the Estate of Eq	uityBuild, Inc
(Seller) and Seller agrees	Zeppelin Realty, ILC s to sell and convey to Buyer and Buyer agrees to buy from Seller the Prope	(Buyer)
below. PROPERTY:	The land, improvements and accessories are collectively referred	to as the
"Property".		
A. LAND: Lo	City of,, County of	
Texas, kr	City of, County of nown as(See attached exhibit "A")	
 B. IMPROVE above-de and bui awnings, mounts a fire dete system, outdoor described C. ACCESSC stove, fir mailbox artificial improver D. EXCLUSI be remov E. RESERVA 	/zip code), or as described on attached exhibit. MENTS: The house, garage and all other fixtures and improvements attaches for teal property, including without limitation, the following permanents ilt-in items , if any: all equipment and appliances, valances, screens, wall-to-wall carpeting, mirrors, ceiling fans, attic fans, mail boxes, television and brackets for televisions and speakers, heating and air-conditioning units, section equipment, wiring, plumbing and lighting fixtures, chandellers, wate kitchen equipment, and all other property owned by Seller and attached to d real property. ORIES: The following described related accessories, if any: window air condition eplace screens, curtains and rods, blinds, window shades, draperies and rods, blinds, window shades, draperies and rods, fireplace logs, and controls for: (i) garage doors, (ii) entry gates, and ments and accessories. ONS: The following improvements and accessories will be retained by Seller ved prior to delivery of possession:	y installed shutters, antennas, ecurity and r softener ndscaping, the above ning units, door keys, ccessories, (iii) other and must
B. Sum of al Loan C. Sales Pric LICENSE H party to a t license hold which the lic	ion of Sales Price payable by Buyer at closing \$892.500.00 I financing described in the attached: Third Party Financing Addendum, Assumption Addendum, Seller Financing Addendum ie (Sum of A and B) IOLDER DISCLOSURE: Texas law requires a real estate license holder transaction or acting on behalf of a spouse, parent, child, business entity in er owns more than 10%, or a trust for which the license holder acts as a tru- tense holder or the license holder's spouse, parent or child is a beneficiary, to in writing before entering into a contract of sale. Disclose if applicable:	which the istee or of
EARNEST \$ See Exhibit"E earnest mod contract. If i this contract before Buye Saturday, Su the next day	MONEY: Within 3 days after the Effective Date, Buyer must as earnest money to	agent, at additional ate of this terminate e to Buyer falls on a the end of
A. TITLE POL	CY AND SURVEY: LCY: Seller shall furnish to Buyer at Seller's Buyer's expense an owner po (Title Policy) issued by <u>Riverway Title</u> (Title Company of the Sales Price, dated at or after closing, insuring Buyer against loss of the Title Policy, subject to the promulgated exclusions (including existing bu	y) in the

Ε

Case: 1:18-cv-05587 Document #: 1009 Filed: 07/19/21 Page 214 of 234 PageID #:32746

ract Concerning	(Address of Property)	Page 2 of 10 2-12-18
	f the financing described in Paragraph	
(4) Utility easements crea Property is located.	ted by the dedication deed or plat of	of the subdivision in which the
	tions otherwise permitted by this cor	ntract or as may be approved
(6) The standard printed e	xception as to marital rights.	
(7) The standard printed matters.	exception as to waters, tidelands, b	eaches, streams, and related
(8) The standard printed	exception as to discrepancies, con	
(i) will not be amended	chments or protrusions, or overlappin or deleted from the title policy; or	
(ii) will be amended to r	ead, "shortages in area" at the expen usion regarding minerals approved	se of Buyer Seller.
Insurance.		
B. COMMITMENT: Within 20 Seller shall furnish to Buy	0 days after the Title Company rece er a commitment for title insurance (Commitment) and, at Buyer's
expense, legible copies of	restrictive covenants and documents	evidencing exceptions in the
Commitment (Exception	Documents) other than the standar any to deliver the Commitment and E	d printed exceptions. Seller
at Buyer's address shown	in Paragraph 21. If the Commitment	and Exception Documents are
not delivered to Buyer wi	thin the specified time, the time for	delivery will be automatically
Commitment and Excepti	or 3 days before the Closing Date on Documents are not delivered wit	hin the time required, Buyer
may terminate this contra-	ct and the earnest money will be refu	nded to Buyer.
	st be made by a registered profession yer's lender(s). (Check one box only)	al land surveyor acceptable to
(1) Within days af	fter the Effective Date of this contract	
Affidavit promulgated b	er's existing survey of the Property and y the Texas Department of Insurance	(T-47 Affidavit), If Selier fails
to furnish the existin	g survey or affidavit within the ti	me prescribed, Buyer shall
	y at Seller's expense no later that survey or affidavit is not accept	
Buyer's lender(s), Buye	r shall obtain a new survey at 🗆 Selle	r's Buyer's expense no later
than 3 days prior to Clo	after the Effective Date of this contra	act, Buyer shall obtain a new
survey at Buyer's expe	nse. Buyer is deemed to receive the	survey on the date of actual
	ified in this paragraph, whichever is e after the Effective Date of this contra	
shall furnish a new surv	vey to Buyer.	
disclosed on the survey	object In writing to defects, exception other than items 6A(1) through	(7) above: disclosed in the
Commitment other than i	tems 6A(1) through (9) above; or wh	
or activity: <u>Development of 5</u> Buyer must object	WITHIN 45	days after Buyer receives
the Commitment, Exception	on Documents, and the survey. Buye te a waiver of Buyer's right to object;	r's failure to object within the
in Schedule C of the Comr	nitment are not waived by Buyer. Pro	vided Seller is not obligated to
within 15 days after Seller	shall cure any timely objections of B r receives the objections (Cure Period) and the Closing Date will be
extended as necessary, 1	f objections are not cured within the	Cure Period, Buyer may, by
contract and the earnest	within 5 days after the end of the 0 money will be refunded to Buyer; or	(ii) waive the objections. If
Buver does not terminate	within the time required, Buyer shall itment or Survey is revised or any r	be deemed to have waived the
delivered. Buyer may ob	ject to any new matter revealed in	the revised Commitment or
Survey or new Exception I objections beginning whe	Document(s) within the same time sta in the revised Commitment, Survey,	or Exception Document(s) is
delivered to Buyer.		er energenen ereennen(o) is
E. TITLE NOTICES: (1) ABSTRACT OR TITLE	POLICY: Broker advises Buyer to have	e an abstract of title covering
the Property examine	d by an attorney of Buyer's selection	, or Buyer should be furnished
promptly reviewed b	Policy. If a Title Policy is furnished by an attorney of Buyer's choice du	ie to the time limitations on
Buyer's right to object (2) MEMBERSHIP IN PRO	t. OPERTY OWNERS ASSOCIATION(S):	The Property Dis Dis not
aled for identification by Buye	and Seller	TREC NO. 20-1

ontract Concerning	1102 Bingham St, Houston, TX 77007	Page 3 of 10 2-12-18
	(Address of Property)	
subject to n	nandatory membership in a property owners as	sociation(s). If the Property is
subject to r	mandatory membership in a property owners	association(s), Seller notifies
Buyer unde	r §5.012, Texas Property Code, that, as a p	purchaser of property in the
residential c	ommunity Identified in Paragraph 2A in which th	e Property is located, you are
obligated to	be a member of the property owners associa	tion(s). Restrictive covenants
governing th	he use and occupancy of the Property and all ded	licatory instruments governing
the establish	nment, maintenance, or operation of this reside	ntial community have been or
will be reco	rded in the Real Property Records of the cou	nty in which the Property is
located. Cor	pies of the restrictive covenants and dedicatory	instruments may be obtained
from the co	unty clerk. You are obligated to pay assessme	ents to the property owners
association	(s). The amount of the assessments is subj	lect to change. Your failure
to pay the	assessments could result in enforcement of	of the association's lien on
and the for	eclosure of the Property.	and a stand and the second that
Section 207	.003, Property Code, entitles an owner to receive	copies of any document that
governs the	establishment, maintenance, or operation of a	subdivision, including, but not
limited to,	restrictions, bylaws, rules and regulations, and	a resale certificate non a
property ow	ners' association. A resale certificate contains statements specifying the amount and frequency	information including, but not
the style or	id cause number of lawsuits to which the prop	orty owners' association is a
narty other	than lawsuits relating to unpaid ad valorem tax	es of an individual member of
the associat	ion. These documents must be made available t	o you by the property owners'
association	or the association's agent on your request.	a four of the property entre
If Ruver is	concerned about these matters, the TREC p	romulgated Addendum for
Property S	ubject to Mandatory Membership in a Prope	arty Owners Association(s)
should be u		ity official tassarding (
(3) STATUTORY	TAX DISTRICTS: If the Property is situated in	a utility or other statutorily
created dist	rict providing water, sewer, drainage, or flood	control facilities and services,
Chapter 49.	Texas Water Code, requires Seller to deliver an	d Buyer to sign the statiotory
notice selati	ng to the tax rate, bonded indebtedness, or stan	dby fee of the district prior to
final executi	on of this contract.	
(4) TIDE WATE	RS: If the Property abuts the tidally influenced	waters of the state, 533.135,
Texas Natu	Resources Code, requires a notice regarding	coastal area property to be
	the contract. An addendum containing the no	tice promulgated by TREC or
required by	the parties must be used.	Colles polifier
(5) ANNEXATIO	N: If the Property is located outside the limits of	a municipality, seller notifies
Buyer under	55.011, Texas Property Code, that the Property	may now or later be included
In the extra	territorial wisdiction of a municipality and ma by the municipality. Each municipality maint	aine a man that denicts its
boundarios	and extraterritorial jurisdiction. To determine if the	Property is located within a
municipality	's extraterritorial urisdiction or is likely to be	ocated within a municipality's
extraterritor	al jurisdiction, comact all municipalities located	d in the general proximity of
the Property	for further informatiog.	alice Benacity Processions 1
(6) PROPERTY	LOCATED IN A CERTIFICATED SERVICE ARE	A OF A UTILITY SERVICE
PROVIDER	Notice required by §13.257, Water Code: The	e real property, described in
Paragraph 2	, that you are about to purchase may be locat	ed in a certificated water or
cowar servi	ce area, which is authorized by law to provide w the certificated area. If your property is locate	vater or sewer service to the
properties it	the certificated area. If your property is locate	d In a certificated area there
may be see	cial costs or charges that you will be required to	nav before you can rereive
may be spe	wer service. There may be a period required	to construct lines or other
facilities ner	essary to provide water or sewer service to your	property. You are advised to
determine il	the property is in a certificated area and conta	ct the utility service provider
te determine in	e the cost that you will be required to pay an	d the period if any that is
to determin	provide water or sewer service to your proper	the period, if dry, that is
required to	nowledges receipt of the foregoing notice at o	hefore the execution of a
nereoy acki	tract for the purchase of the real property des	indend in Paragraph 2 as at
binding con	tract for the purchase of the real property des	crined in Palagraph 2 of at
closing of pu	irchase of the real property.	nublic marguament district
(7) PUBLIC IMP	ROVEMENT DISTRICTS: If the Property is in a	public suprovement district,
95.014, Pro	perty Code, requires Seller to notify Buyer as for al property you are obligated to pay an asse	sement to a municipality or
parcel of re	an improvement project undertaken by a public	improvement district under
Chapter 37	Local Government Code. The assessment	may be due asnually or in
chapter 57	allments. More information concerning the amou	nt of the assessment and the
due dates o	f that assessment may be obtained from the m	unicipality or county levving
the acepcent	ent. The amount of the assessments is subject t	o change. Your failure to pay
the assessm	ents could result in a lien on and the foreclosure	of your property.
(8) TRANSFER F	EES: If the Property is subject to a private tra	insfer fee obligation, §5.295,
Property Co	de, requires Seller to notify Buyer as follows	: The private transfer fea

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tract Concerning	1102 Bingham St, Houston, TX 77007	Page 4 of 10 2-12-18
	(Address of Property)	
(9) PROPANE GAS system service written notice a	be governed by Chapter 5, Subchapter G of t SYSTEM SERVICE AREA: If the Property area owned by a distribution system reta as required by §141.010, Texas Utilities Con oved by TREG or required by the parties show	is located in a prapane gas aller, Seller must give Buyer de. An addendum containing
(10) NOTICE OF WA water, including Code, that has normal operat impoundment a result of (1) unpoundment;	TER LEVEL FLUCTUATIONS: If the Property a reservoir or lake, constructed and mainta a storage capacity of at least 5,900 acru ing level. Seller hereby notifies Buyer. I water adjoining the Property fluctuates for) an entity lawfully exercising its right to or (2) drought or flood conditions."	adjoins an impoundment of ined under Chapter 11, Water e-feet at the impoundment's The water level of the various reasons, including as
to the Property at selected by Buyer Any hydrostatic te expense shall imm	ON: ONS AND UTILITIES: Seller shall permit Buy reasonable times. Buyer may have the Proj and licensed by TREC or otherwise permitted sting must be separately authorized by Selle ediately cause existing utilities to be turned this contract is in effect.	berty inspected by inspectors by law to make inspections. in writing. Seller at Seller's
	SURE NOTICE PURSUANT TO §5.008, TEXAS P	PROPERTY CODE (Notice):
(1) Buyer has rece (2) Buyer has not contract, Seller Buyer may terr will be refunded for any reason	ived the Notice. received the Notice. Within days a shall deliver the Notice to Buyer. If Buyer ninate this contract at any time prior to the c d to Buyer. If Seller delivers the Notice, Buyer within 7 days after Buyer receives the No	losing and the earnest money r may terminate this contract otice or prior to the closing,
 (3)The Seller is no C, SELLER'S DISCLO required by Federa D. ACCEPTANCE OF P with any and all warranties in this 7D(1) or (2) does negotiating repairs 	occurs, and the earnest money will be refund t required to furnish the notice under the Tex. SURE OF LEAD-BASED PAINT AND LEAD i law for a residential dwelling constructed pr ROPERTY CONDITION: "As Is" means the pre- defects and without warranty except for the contract. Buyer's agreement to accept the Pr not preclude Buyer from inspecting the Prope s or treatments in a subsequent amendme contract.	as Property Code. -BASED PAINT HAZARDS is lor to 1978. sent condition of the Property e warranties of title and the operty As Is under Paragraph rty under Paragraph 7A, from
(Check one box on (1) Buyer accepts ((2) Buyer accepts		s expense, shall complete the
	general phrases, such as "subject to Insp	ections" that do not identify
E. LENDER REQUIRED party is obligated destroying insects treatments, this co the cost of lender	and treatments.) D REPAIRS AND TREATMENTS: Unless other to pay for lender required repairs, which . If the parties do not agree to pay for to patract will terminate and the earnest money required repairs and treatments exceeds 5%	includes treatment for wood the lender required repairs or will be referred to Buyer. If of the Sales Price, Buyer may
F. COMPLETION OF R shall complete all a permits must be ol licensed to provid commercially enga election, any tran treatments will be aoreed repairs and	ract and the earnest money will be refunded EPAIRS AND TREATMENTS: Unless otherwise agreed repairs and treatments prior to the Cla btained, and repairs and treatments must be le such repairs or treatments or, if no like aged in the trade of providing such repair sferable warranties received by Seller with transferred to Buyer at Buyer's expense. I treatments prior to the Closing Date, Buye stend the Closing Date up to 5 days if neces	se agreed in writing: (i) Seller osing Date; and (ii) all required performed by persons who are tense is required by law, are s or treatments. At Buyer's h respect to the repairs and If Seller fails to complete any r may exercise remedies under
G. ENVIRONMENTAL I including asbestos threatened or end Property. If Buyer	MATTERS: Buyer is advised that the presence and wastes or other environmental ha langered species or its habitat may affect is concerned about these matters, an adde ties should be used.	zards, or the presence of a Buyer's intended use of the

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tract Concerning	1102 Bingham St, Houston, TX 77007	Page 5 of 10 2-12-18
from a resident service contract service contract residential serv purchase of	(Address of Property) SERVICE CONTRACTS: Buyer may purchase a tial service company licensed by TREC. If Bu t, Seller shall reimburse Buyer at closing for in an amount not exceeding s vice contract for the scope of coverage, exclu- residential service contract is optional. S m various companies authorized to do busin	yer purchases a residential the cost of the residential Buyer should review any usions and limitations. The Similar coverage may be
	All obligations of the parties for payment of	
9. CLOSING:	Sec Exhibit B. Sectored President	<u></u>
days after objection objection objection objective objec	he sale will be on or before	d or waived, whichever date the Closing Date, the non-
to Buyer ar furnish tax (2) Buyer shall (3) Seller and affidavits, r closing of th	Receiver's execute and deliver a general warranty deed con d showing no additional exceptions to those pe- statements or certificates showing no delinquent pay the Sales Price in good funds acceptable to the Buyer shall execute and deliver any notice eleases, loan documents and other documents he sale and the issuance of the Title Policy. e no liens, assessments, or security interests again	ermitted in Paragraph 6 and taxes on the Property. ne escrow agent. s, statements, certificates, reasonably required for the
not be sati	sfied out of the sales proceeds unless securing	the payment of any loans
(5)If the Prope defined und deliver to ti Property ar	Buyer and assumed loans will not be in default. rty is subject to a residential lease, Seller shall to ler §92.102, Property Code), if any, to Buyer. In the tenant a signed statement acknowledging that is responsible for the return of the security	such an event, Buyer shall the Buyer has acquired the
exact dollar 10. POSSESSION:	amount of the security deposit.	
required cond Daccording to lease required closing which relationship be ownership a terminated. T expose the pa	sion: Seller shall deliver to Buyer possession of t ition, ordinary wear and tear excepted: a temporary residential lease form promulgate by the parties. Any possession by Buyer prior is not authorized by a written lease will establis tween the partles. Consult your insurance nd possession because insurance covers he absence of a written lease or appropriate intles to economic loss.	upon closing and funding d by TREC or other written to closing or by Seller after sh a tenancy at sufferance agent prior to change of age may be limited or
B. Leases:	ffective Date, Seller may not execute any lease	(including but not limited to
mineral lea (2) If the Prop Buyer cop within 7 da 11. SPECIAL PRO applicable to the business details	ases) or convey any interest in the Property witho perty is subject to any lease to which Seller is a ies of the lease(s) and any move-in condition ays after the Effective Date of the contract. /ISIONS: (Insert only factual statement sale. TREC rules prohibit license holders from a for which a contract addendum, lease or other for	ut Buyer's written consent. party, Seller shall deliver to form signed by the tenant s and business details dding factual statements or
TREC for mandate	iry use.)	reference as part
See Exhibit "B" The	provisions of which are incorporated herein t	7 as part
of this Sales	Contract.	
A. The following (1) Expenses r (a) Release one-ha (b) Seller a followin Texas N	ND OTHER EXPENSES: expenses must be paid at or prior to closing: bayable by Seller (Seller's Expenses): of existing liens, including prepayment per of Seller's loan liability; tax statements or certii f of escrow fee; and other expenses payable by s hall also pay an amount not to exceed 5 g order: Buyer's Expenses which Buyer is prohib feterans Land Board or other governmental loan Expenses as allowed by the lender.	ficates; preparation of deed; Seller under this contract. to be applied in the ited from paying by FHA, VA,

1102 Bingham St, Houston, '1X 77007 Contract Concerning (Address of Property)

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- (2) Expenses payable by Buyer (Buyer's Expenses): Appraisal fees; loan application fees; origination charges; credit reports; preparation of loan documents; interest on the notes from date of disbursement to one month prior to dates of first monthly payments; recording fees; copies of easements and restrictions; loan title policy with endorsements required by lender; loan-related inspection fees; photos; amortization schedules; one half of escrow fee; all prepaid items, including required premiums for flood and hazard insurance, reserve deposits for insurance, ad valorem taxes and special governmental assessments; final compliance inspection; courier fee; repair inspection; underwriting fee; wire transfer fee; expenses incident to any loan; Private Mortgage Insurance Premium (PMI), VA Loan Funding Fee, or FHA Mortgage Insurance Premium (MIP) as required by the lender; and other expenses payable by Buyer under this contract.
- B. If any expense exceeds an amount expressly stated in this contract for such expense to be paid by a party, that party may terminate this contract unless the other party agrees to pay such excess. Buyer may not pay charges and fees expressly prohibited by FHA, VA, Texas Veterans Land Board or other governmental loan program regulations.
- 13. PRORATIONS: Taxes for the current year, interest, maintenance fees, assessments, dues and rents will be prorated through the Closing Date. The tax proration may be calculated taking into consideration any change in exemptions that will affect the current year's taxes. If taxes for the current year vary from the amount prorated at closing, the parties shall adjust the prorations when tax statements for the current year are available. If taxes are not paid at or prior to closing. Buy they for the tare transfer the current year. prior to closing, Buyer shall pay taxes for the current year.
- 14. CASUALTY LOSS: If any part of the Property is damaged or destroyed by fire or other casualty after the Effective Date of this contract, Seller shall restore the Property to its previous condition as soon as reasonably possible, but in any event by the Closing Date. If Seller fails to do so due to factors beyond Seller's control, Buyer may (a) terminate this contract and the earnest money will be refunded to Buyer (b) extend the time for performance up to 15 days and the Closing Date will be extended as necessary or (c) accept the Property in its damaged condition with an assignment of insurance proceeds, if permitted by Seller's insurance carrier, and receive credit from Seller at closing in the amount of the deductible under the insurance policy. Seller's obligations under this paragraph are independent of any other obligations of Seller via conditions of the section. Seller under this contract.
- 15. DEFAULT: If Buyer fails to comply with this contract, Buyer will be in default, and Seller may (a) enforce specific performance, seek such other relief as may be provided by law, or both, or (b) terminate this contract and receive the earnest money as liquidated damages, thereby releasing both parties from this contract. If Seller fails to comply with this contract, Seller will be in default and Buyer may (a) enforce specific performance, seek such other relief as may be provided by law, or both, or (b) terminate this contract and receive the earnest money, thereby releasing both parties from this contract.
- 16. **MEDIATION:** It is the policy of the State of Texas to encourage resolution of disputesthrough alternative dispute resolution procedures such as mediation. Any dispute between Seller and Buyer related to this contract which is not resolved through informal discussion will be submitted to a mutually acceptable mediation service or provider. The parties to the mediation shall bear the mediation costs equally. This paragraph does not preclude a party from seeking equitable relief from a court of competent jurisdiction.
- 17. ATTORNEY'S FEES: A Buyer, Seller, Listing Broker, Other Broker, or escrow agent who prevails in any legal proceeding related to this contract is entitled to recover reasonable attorney's fees and all costs of such proceeding.

18. ESCROW:

- A. ESCROW: The escrow agent is not (i) a party to this contract and does not have liability for the performance or nonperformance of any party to this contract, (ii) liable for interest on the earnest money and (iii) liable for the loss of any earnest money caused by the failure of any financial institution in which the earnest money has been deposited unless the financial institution is acting as escrow agent.
- B. EXPENSES: At closing, the earnest money must be applied first to any cash down payment, then to Buyer's Expenses and any excess refunded to Buyer. If no closing occurs, escrow agent may: (i) require a written release of liability of the escrow agent from all parties, (ii) require payment of unpaid expenses incurred on behalf of a party, and (iii) only deduct from the earnest money the amount of unpaid expenses incurred on behalf of the party receiving the earnest money.
- C. DEMAND: Upon termination of this contract, either party or the escrow agent may send a release of earnest money to each party and the parties shall execute counterparts of the release and deliver same to the escrow agent. If either party fails to execute the release, either party may make a written demand to the escrow agent for the earnest money. If only one party makes written demand for the earnest money, escrow agent shall promptly

Initialed for identification by Buyer_____ M and Seller _____

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tract Concerning		ham St, Houston, TX 77007	Page 7 of 10 2-12-1
	()	Address of Property)	
objection t earnest m incurred o same to ti party here earnest m D. DAMAGES escrow ag damages; E. NOTICES:	to the demand from the oth oney to the party making n behalf of the party receiv- ne creditors. If escrow agent by releases escrow agent oney. Any party who wrongfull ent within 7 days of receip (II) the earnest money; (III)	er party within 15 days, es demand reduced by the ving the earnest money an nt complies with the provis from all adverse claims re y fails or refuses to sign t of the request will be lia reasonable attorney's fees; be effective when sent in co	mpliance with Paragraph 21.
 REPRESENT closing. If a be in defaul 	TATIONS: All covenants, r my representation of Seller	representations and warrar In this contract is untrue or ted by written agreement.	ties in this contract survive the Closing Date, Seller will Seller may continue to show
Revenue Co foreign state sales procee the Internal	de and its regulations, or if us to Buyer that Seller is no eds an amount sufficient to Revenue Service together require filing written reports	Seller fails to deliver an aff a "foreign person," then I comply with applicable tax with appropriate tax form	ion," as defined by Internal idavit or a certificate of non- Buyer shall withhold from the law and deliver the same to is. Internal Revenue Service scified amounts is received in
1. NOTICES:	All notices from one part	y to the other must be Ir	writing and are effective
To Buy		ransmitted by fax or electro To Seller	nic transmission as follows:
to buy	at: Kevin B.Duff		i Ward
	(312) 733-3390	Phase (and)	
11b a march	1 1 7 1 7 1 7 1 7 1 9 1		
Phone:	(312)733-3390	Phone: (713)	542-0999
Fax:	()	Fax: ()	
	() kduff@rdaplaw.net	Fax: ()	542-0999 @dwardpartners.com
Fax: E-mail: 2. AGREEMEN and cannot contract are Third Parts Seller Fin Addendur Mandator Owners A	() kduff@rdaplaw.net T OF PARTIES: This con be changed except by their (Check all applicable boxes) y Financing Addendum ancing Addendum m for Property Subject to y Membership in a Property issociation	Fax: (E-mail: dward ward tract contains the entire written agreement. Adde): Environmenta Endangered S Addendum Seller's Tempo Short Sale Add	edwardpartners.com agreement of the parties nda which are a part of this Assessment, Threatened or pecies and Wetlands
Fax: E-mail: 2. AGREEMEN and cannot contract are Third Parts Seller Fin Addendur Mandator Owners A	() kduff@rdaplaw.net T OF PARTIES: This con be changed except by their (Check all applicable boxes) y Financing Addendum ancing Addendum m for Property Subject to y Membership in a Property issociation emporary Residential Lease	Fax: (E-mail: dward dward written agreement. Adde): Environmenta Endangered S Addendum Seller's Tempo Short Sale Add	edwardpartners.com agreement of the parties nda which are a part of this Assessment, Threatened or pecies and Wetlands orary Residential Lease dendum
Fax: E-mail: 2. AGREEMEN and cannot contract are Third Parts Seller Fin Addendur Mandator Owners A Buyer's T Loan Assu	() kduff@rdaplaw.net T OF PARTIES: This con be changed except by their (Check all applicable boxes) y Financing Addendum ancing Addendum m for Property Subject to y Membership in a Property ssociation emporary Residential Lease umption Addendum	Fax: (E-mail: dward ward tract contains the entire written agreement. Adde : Environmenta Endangered S Addendum Seller's Tempo Short Sale Add Addendum for of the Guif Int	edwardpartners.com agreement of the parties nda which are a part of this Assessment, Threatened or pecies and Wetlands orary Residential Lease dendum Property Located Seaward racoastal Waterway
Fax: E-mail: 2. AGREEMEN and cannot contract are Third Parts Seller Fin Addendur Mandator Owners A Buyer's T Loan Assu Addendur Buyer	() kduff@rdaplaw.net T OF PARTIES: This con be changed except by their (Check all applicable boxes) y Financing Addendum ancing Addendum m for Property Subject to y Membership in a Property issociation emporary Residential Lease umption Addendum m for Sale of Other Property	Fax: (E-mall:	edwardpartners.com agreement of the parties nda which are a part of this Assessment, Threatened or pecies and Wetlands orary Residential Lease dendum Property Located Seaward racoastal Waterway Seller's Disclosure of Lead-based Paint and Lead-
Fax: E-mail: 2. AGREEMEN and cannot contract are Third Parts Seller Fin Addendur Mandator Owners A Buyer's T Loan Assu Addendur Buyer	() kdufferdaplaw.net T OF PARTIES: This con be changed except by their (Check all applicable boxes) y Financing Addendum ancing Addendum m for Property Subject to y Membership in a Property issociation emporary Residential Lease umption Addendum m for Sale of Other Property m for Reservation of Oil, Gas	Fax: (E-mall:	edwardpartners.com agreement of the parties nda which are a part of this Assessment, Threatened or pecies and Wetlands orary Residential Lease dendum Property Located Seaward racoastal Waterway
Fax: E-mail: 2. AGREEMEN and cannot contract are Third Parts Seller Fin Addendur Mandator Owners A Buyer's T Loan Assi Addendur Buyer Addendur and Othe	() kdufferdaplaw.net T OF PARTIES: This con be changed except by their (Check all applicable boxes) y Financing Addendum ancing Addendum m for Property Subject to y Membership in a Property issociation emporary Residential Lease umption Addendum m for Sale of Other Property m for Reservation of Oil, Gas	Fax: (edwardpartners.com agreement of the parties nda which are a part of this Assessment, Threatened or pecies and Wetlands orary Residential Lease dendum Property Located Seaward racoastal Waterway Seller's Disclosure of h Lead-based Paint and Lead- azards as Required by
Fax: E-mail: 2. AGREEMEN and cannot contract are Third Parts Seller Fin Addendur Mandator Owners A Buyer's T Loan Assu Buyer Addendur Buyer Addendur and Othe Addendur	() kduff@rdaplaw.net T OF PARTIES: This con be changed except by their (Check all applicable boxes) y Financing Addendum ancing Addendum m for Property Subject to y Membership in a Property ssociation emporary Residential Lease umption Addendum m for Sale of Other Property m for Reservation of Oil, Gas r Minerals	Fax: (edwardpartners.com agreement of the parties nda which are a part of this Assessment, Threatened or pecies and Wetlands orary Residential Lease dendum Property Located Seaward racoastal Waterway Seller's Disclosure of h Lead-based Paint and Lead- azards as Required by Property in a Propane Gas te Area
Fax: E-mail: 2. AGREEMEN and cannot contract are Third Parts Seller Fin Addendur Mandator Owners A Buyer's T Loan Assu Buyer's T Loan Assu Addendur Buyer Addendur and Othe Addendur	() kduff@rdaplaw.net T OF PARTIES: This con be changed except by their (Check all applicable boxes) y Financing Addendum ancing Addendum m for Property Subject to y Membership in a Property issociation emporary Residential Lease umption Addendum m for Sale of Other Property m for Reservation of Oil, Gas r Minerals m for "Back-Up" Contract	Fax: (edwardpartners.com agreement of the parties nda which are a part of this Assessment, Threatened or pecies and Wetlands orary Residential Lease dendum Property Located Seaward racoastal Waterway Seller's Disclosure of h Lead-based Paint and Lead- azards as Required by

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ntract Concerning	1102 Bingham St, Houston, TX 77007 (Address of Property)	Page 8 of 10 2-12-18
acknowledged by Seller within 3 days after the to terminate this contra Effective Date of this of 5:00 p.m. (local time w stated as the Option prescribed, this parage unrestricted right to te prescribed, the Option Buyer. The Option Fee essence for this par required.	ON: For nominal consideration, the rec , and Buyer's agreement to pay Seller \$ Effective Date of this contract, Seller grants et by giving notice of termination to Seller wi ontract (Option Period). Notices under this pay here the Property is located) by the date spec- fee or if Buyer fails to pay the Option Fee aph will not be a part of this contract and minate the contract. If Buyer gives notice of eawill not be refunded; however, any earnes will will not be credited to the Sales Price agraph and strict compliance with the INEY BEFORE SIGNING: TREC rules pre- advice, READ THIS CONTRACT CAREFULLY.	(Option Fec) Buyer the unrestricted right the days after the aragraph must be given by filed. If no dollar amount is to Seller within the time Buyer shall not have the termination within the time to money will be refunded to e at closing. Time is of the time for performance is
Buyer's Attorney Is:	Seller's	
Phone: ()	Phone: ()	
Fax: ()	Fax: ()	
E-mail:	E-mail:	
Zepp	elin Realty, LLC Seller	(Effective Date).
Buyer	Seller	
Intended for L	nis contract has been approved by the Texas Real Es se only by trained real estate license holders. No rej equacy of any provision in any specific transaction rexas Real Estate Commission, P.O. Box 12188, A	resentation is made as to the legal

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ntract Concerning		Houston, TX 77007 s of Property)	Page 9 of 10 2-12-13
	BROKER	NFORMATION	
		only. Do not sign)	
David Ward Partners		Anthony V. Roubik DBA SVN/AVR Commercial Real	Estate Services 0.319384
Other Broker Firm	License No.	Listing Broker Firm	License No.
represents 🛛 Buyer only as Buyer's a		represents 🔲 Seller and Bu 💟 Seller only as	yer as an intermediary Seller's agent
David Ward	287585	Anthony V. Roubik	0319384
Associate's Name	License No.	Listing Associate's Name	License No
dward@dwardpartners.com	713-542-0999	troubik@att.net	713-858-1144
Associate's Email Address	Phone	Usting Associate's Email Addre	ss Phone
Icensed Supervisor of Associate	License No.	Licensed Supervisor of Listing A	Associate License No.
23501 Cinco Ranch Blvd H120-350	281-693-6161	9208 Cardwell Street	713-8581144
Other Broker's Address	Phone	Listing Broker's Office Address	Phone
Katy TX	77494	Houston	TX 7705
City State	Zip	City	State Zip
		Selling Associate's Name	License No
		Selling Associate's Email Addre	ss Phone
		Ucensed Supervisor of Selling A	Associate License No
		Selling Associate's Office Addre	SS
		City	State Zip
Listing Broker has agreed to pay Otl when the Listing Broker's fee is re- Listing Broker's fee at closing.	ner Broker ceived, Escrow ag	gent is authorized and direct	of the total sales price of to pay Other Broker from

per 1/3D

TREC NO. 20-14

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			Page 10 of 10 2-12
	(Address)	of Property)	
	OPTION F	EE RECEIPT	
Receipt of \$ is acknowledged.	(Option Fee) in the	form of	
Seller or Listing Broker			Dat
	EARNEST MO	NEY RECEIPT	
Receipt of \$ is acknowledged.	Earnest Money In	the form of	
Escrow Agent	Received by	Email Address	Date/Time
Address			Phon
City	State	Zip	Fa
		T RECEIPT	
Receipt of the Contract is	acknowledged.		
	acknowledged. Received by	Email Address	Date
Escrow Agent			
Escrow Agent	Received by		Ρήοη
Receipt of the Contract is Escrow Agent Address City	Received by State		Date Phone Fa:
Escrow Agent Address City	Received by State ADDITIONAL EARN	Zip EST MONEY RECEIPT	Phone
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Exhibit "A" Property Description

The subject property is highlighted below and includes 918 SF building and 30,000 SF land located at: 1102 BINGHAM ST, HOUSTON, TX, 77007-4212 and legally described as: LTS 1 & 8 THRU 12 BLK 242 BAKER NSBB





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Exhibit "B" Special Provisions

1. Title to the Property is vested in EquityBuild, Inc., which was named as defendant in United States Securities & Exchange Commission v. EquityBuild, Inc., et al., Civil Action No. 18-CV-5587, United States Court for the Northern District of Illinois, Eastern Division (the "SEC Action"). Following the expiration of the Buyer's deadline to object to defects, exceptions, and encumbrances to title as stated in Paragraph 6D of the Sales Contract, the Seller will move the Honorable John Z. Lee, or any judge sitting in his stead or to whom he has made a referral in the SEC Action, to confirm the sale of the Property. In the event that the Seller's motion to confirm the sale of the Property is denied, then (i) the Seller shall have the option of declaring the Sales Contract null and void, in which event all Earnest Money shall be promptly refunded to the Buyer and (ii) the Buyer shall not have the option to declare the Sales Contract null and void or to invoke a default, provided, however, that if the Seller cannot secure judicial confirmation of a motion to sell the Property within thirty (30) days after the initial motion was denied, then the Buyer shall have the option of declaring the Sales Contract null and void, in which event all Earnest Money shall be promptly refunded to the Buyer.

- 2. The Closing Date shall be designated by the Seller after the Seller's motion to confirm the sale of the property is granted, provided, however, that the Buyer shall be entitled to thirty (30) business days' advance notice of the Closing Date.
- 3. EARNEST MONEY. Buyer agrees to deliver 2% of the purchase price as earnest money within 3 days after the effective date of this contract, and deliver another 8% of the purchase price as earnest money once the motion to confirm the sale of the property is granted by the judge (as described in bullet point 1 of this exhibit). The earnest money must be delivered to Riverway Title at 5-Riverway, Suite 300, Houston, TX 77056.

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EXHIBIT B

TO CONTRACT (PURCHASE AND SALE OF 1102 BINGHAM STREET, HOUSTON, TEXAS)

The following terms and provisions are incorporated and expressly included in that certain Contract ("Sales Contract"), between Kevin B. Duff, in his capacity as Receiver for the Estate of EquityBuild, Inc., et al. ("Seller") and Zeppelin Realty, LLC ("Buyer"), with respect to the property located at 1102 Bingham Street Houston, Texas (the "Property").

- Order Appointing Receiver. Reference is hereby expressly made to that certain Order Apppointing Receiver dated August 17, 2018, as amended (the "Order Appointing Receiver"), in the action titled, SEC v. EquityBuild, Inc., et al., Case No. 1:18-cv-5587, pending in the United States District Court for the Northern District of Illinois, Eastern Division (the "SEC Action") In any conflict between the terms of the Sates Contract and the Order Appointing Receiver, the Order Appointing Receiver shall govern.
- 2 <u>Receivership Asset</u>. The Buyer recognizes and acknowledges that the Property is an asset of the Receivership Estate in the SEC Action and the Property is subject to the exclusive jurisdiction of the Court in the SEC Action. Title to the Property is vested in EquityBuild, Inc., which was named as defendant in the SEC Action.
- 3. <u>Preservation of Mortgages, Liens, Claims, and Encumbrances.</u> The proceeds from the sale of the Property shall be held by the Receiver in separate receivership account for which the Receiver shall maintain an accounting as to all sums deposited therein, with all mortgages, liens, claims, and encumbrances attaching to the sales proceeds with the same force, validity, status, and effect, if any, as they had against the Property being sold.
- 4 Approval of Sale. Following the expiration of the Buyer's deadline to object to defects, exceptions, and encumbrances to title as stated in Paragraph 6(D) of the Sales Contract, the Seller will move the Honorable John Z. Lee, or any judge sitting in his stead or to whom he has made a referral in the SEC Action, to confirm the sale of the Property. In the event that the Seller's motion to confirm the sale of the Property is denied, then (i) the Seller shall have the option of declaring the Sales Contract null and void, in which event all Earnest Money shall be promptly refunded to the Buyer and (ii) the Buyer shall not have the option to declare the Sales Contract null and void or to invoke a default, provided, however, that if the Seller cannot secure judicial confirmation of a motion to sell the Property within sixty (60) days after the initial motion was denied, then the Buyer shall have the option of declaring the Sales Contract null and void, in which event all Earnest Money shall be promptly refunded to the Buyer shall have the option of declaring the Sales Contract null and void, in which event all Earnest Money shall be promptly refunded to the Buyer shall have the option of declaring the Sales Contract null and void, in which event all Earnest Money shall be promptly refunded to the Buyer.
- 5 **Closing Date.** The Closing Date shall be designated by the Seller after the Seller's motion to confirm the sale of the property is granted by the Court in the SEC Action, provided, however, that the Buyer shall be entitled to thirty (30) business days' advance notice of the Closing Date,
- 6 Earnest Money. Buyer agrees to deliver two percent (2%) of the purchase price as earnest money within three (3) days after the effective date of this Sales Contract, and deliver an additional eight percent (8%) of the purchase price as earnest money once the motion to confirm the sale of the property is granted by the Court in the SEC Action (as described in bullet Paragraph 3 of this Exhibit B) The Buyer's earnest money must be delivered to Riverway Title at 5- Riverway, Suite 300, Houston, TX 77056
- 7 Effect of this Exhibit B. In any conflict between the terms of this Exhibit B and the terms set forth in the form of Sales Contract to which this Exhibit B is attached and incorporated by reference, the terms and provisions of this Exhibit B shall govern



Page 1 of 2

- Exclusive Right to Sell The sale of the Property is subject to approval of the Court in the SEC Action
- 9. <u>Dispute Resolution:</u> Any action, controversy, or claim between the Seller, Buyer, and/or any broker acting in an agency or non-agency relationship for the Seller or Buyer, including, but not limited to, those ansing out of or relating to this Sales Contract or any related agreement or those based upon or sounding in tort, shall be initiated solely in accordance with the terms of that certain Order Appointing Receiver entered by the Honorable John Z. Lee in the SEC Action. The forum and venue for any such action, controversy, or claim shall be in the United States District Court for the Northern District of Illinois, Eastern Division.
- 10. <u>Mediation:</u> Prior to initiating any action, controversy, or claim, in accordance with the foregoing provision of the Sales Contract and this Exhibit B, the Seller, Buyer, and/or any broker acting in an agency or non-agency relationship for the Seller or Buyer, will participate in good faith in mediation before any United States Magistrate Judge assigned to the SEC Action or otherwise designated by the Honorable John Z. Lee, or any United States District Court Judge sitting in his stead, in the SEC Action.
- 11. Binding Effect: The Sales Contract shall be binding upon and inure to the benefit of the parties hereto, including their respective successors or assigns.
- 12 Entire Agreement: The Sales Contract represents the entire agreement of the parties in regards to the subject matter hereof; all prior agreements, understandings or representations, if any, are merged herein and superseded hereby, and the Sales Contract may be amended only by an instrument in writing and signed by the parties.
- 13. <u>Signature:</u> The undersigned signatories hereby represent and warrant that they possess all requisite power and authority to enter into the Sales Contract.

AGREED TO AND ACKNOWLEDGED:

BUYER

Zeppelin Realty, LLC

Signed:

Date: 11/17/2020

SELLER

Kevin B. Duff, Receiver for the Estate of EquityBuild, inc., et al.

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Date: 11/18/2020

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Page 1 of 3



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AFFIDAVIT OF PUBLICATION

STATE OF TEXAS:

Before me, the undersigned authority, a Notary Public in and for the State of Texas, on this day personally appeared, the Newspaper Representative at the HOUSTON CHRONICLE, a daily newspaper published in Harris County, Texas, and generally circulated in the Counties of: HARRIS, TRINITY, WALKER, GRIMES, POLK, SAN JACINTO, WASHINGTON, MONTGOMERY, LIBERTY, AUSTIN, WALLER, CHAMBERS, COLORADO, BRAZORIA, FORT BEND, GALVESTON, WHARTON, JACKSON, and MATAGORDA and that the publication, of which the annexed herein, or attached to, is a true and correct copy, was published to-wit:

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Case: 1:18-cv-05587 Document #: 1009 Filed: 07/19/21 Page 228 of 234 PageID #:32760 Houston Chronicle 0034127887 PORTER LAW OFFICE Page 2 of 3 Product Page Date Class Bond XIR Churk NEWSPAPER REPRESENTATIVE - 0. Sworn and subscribed to before me, this 23rd Day of June A.D. 2021 MAY 19 Notary Public in and for the State of Texas

0034127887	PORTER LAW OFFICE		Page 3 of 3	
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UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF ILLINOIS EASTERN DIVISION

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Civil Action No. 18-cv-5587

Judge John Z. Lee

ORDER GRANTING RECEIVER'S FOURTEENTH MOTION TO CONFIRM THE SALE OF CERTAIN REAL ESTATE AND FOR THE AVOIDANCE <u>OF CERTAIN MORTGAGES, LIENS, CLAIMS, AND ENCUMBRANCES</u>

WHEREAS, by Order Appointing Receiver, dated August 17, 2018 (Dkt. 16) this Court

took exclusive jurisdiction and possession of the assets of all Receivership Defendants;

WHEREAS, the Order Appointing Receiver identified EquityBuild, Inc. ("EquityBuild")

as a Receivership Defendant;

WHEREAS, EquityBuild is the owner of record of the real estate located at 1102

Bingham Street, Houston, Texas 77007 ("1102 Bingham"), whose legal description is reflected

on Tab A hereto;

WHEREAS, the Court finds that the sales price reflected in the Purchase And Sale

Agreement that the Receiver accepted for the conveyance of <u>1102 Bingham</u> is consistent with the

fair market value of the property;

Tab More and Anti-

WHEREAS, Kevin B. Duff, as receiver ("Receiver") for EquityBuild, filed a Fourteenth Motion To Confirm The Sale Of Certain Real Estate And For The Avoidance Of Certain Mortgages, Liens, Claims, And Encumbrances (the "Motion"); and

WHEREAS, the Court finds that the Receiver has given fair, adequate, and sufficient notice to all interested parties, including all mortgagees and other encumbrancers affected by the Motion;

NOW, THEREFORE, it is hereby ORDERED that:

1. The Motion is GRANTED.

 The publication of notice of the proposed sale in the <u>Houston Chronicle</u> on June 23, 2021 is approved.

3. The Receiver is authorized to sell the real property and improvements at <u>1102 Bingham</u> free and clear of:

a. that certain Deed of Trust dated April 1, 2014 and recorded April 3, 2014 in Harris County Clerk File No. 20140134453 granted by EquityBuild, Inc., a Florida corporation d/b/a EB EquityBuild Capital, Inc. in favor of Shaun Cohen, Trustee, for those specific parties reflected in the Note c/o Hard Money Company, LLC, a Delaware limited liability company d/b/a Venture Hard Money Capital, LLC; and

b. that certain Deed of Trust dated August 16, 2018 and recorded August 27,
2018 in Harris County Clerk File No. RP-2018-392596 granted by EquityBuild, Inc., a
Florida corporation d/b/a EB EquityBuild Capital, Inc. in favor of Shaun Cohen, Trustee,
for Tikkun Holdings, LLC;

c. that certain Notice of Lis Pendens recorded March 1, 2018 in Harris County Clerk File No. RP-2018-87604 in connection with the lawsuit captioned *Anson Markwell*,

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as Trustee for the Amark Investment Trust v. EquityBuild, Inc. d/b/a EB EquityBuild Capital, Inc., et al., 165th State District Court of Harris County Texas, Case No. 2018-13722; and

d. that certain Notice of Lis Pendens recorded June 28, 2018 in Harris County Clerk File No. RP-2018-289229 in connection with the lawsuit captioned *Anson Markwell*, *as Trustee for the Amark Investment Trust v. EquityBuild, Inc. d/b/a EB EquityBuild Capital, Inc., et al.,* United States District Court for the Southern District of Texas, Houston Division, Civil Action No. 4:18-cv-01274.

3. The Receiver is hereby vested with full power and authority to execute any and all closing documents associated with the conveyance of <u>1102 Bingham</u>, including, but not limited to, the deeds, bill of sale, affidavit of title, and settlement statement.

4. The proceeds from the sales of <u>1102 Bingham</u> shall be held by the Receiver in a separate subaccount for which the Receiver shall maintain an accounting as to all sums deposited therein, and shall not be available to pay operating expenses of the Receivership nor for any other expense or distribution, absent further order of Court.

Entered:

The Honorable John Z. Lee

Date:_____

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TAB A

1102 Bingham Street Houston, Texas 77007

TRACT 1: LOT ONE (1) IN BLOCK TWO HUNDRED FORTY-TWO (242) OF W.R. BAKER, N.S.B.B., AN ADDITION IN HARRIS COUNTY, TEXAS, ACCORDING TO THE MAP OR PLAT THEREOF RECORDED IN VOLUME 22, PAGE 44, DEED RECORDS OF HARRIS COUNTY, TEXAS.

<u>TRACT 2</u>: LOTS EIGHT (8), NINE (9), TEN (10), ELEVEN (11) AND TWELVE (12) IN BLOCK TWO HUNDRED FORTY-TWO (242) OF W.R. BAKER, N.S.B.B., AN ADDITION IN HARRIS COUNTY, TEXAS, ACCORDING TO THE MAP OR PLAT THEREOF RECORDED IN VOLUME 22, PAGE 44, DEED RECORDS OF HARRIS COUNTY, TEXAS.